



# **The Gold Standard for Enterprise Computing**

**Unique Innovations  
That Make zEnterprise Superior**

## Today's agenda

9:15am	Unique innovations that make zEnterprise superior
10:15am	Business analytics on the ultimate data platform
11:15am	Advantages of a private cloud on zEnterprise
12:00pm	<i>Lunch</i>
1:00pm	Is your enterprise ready for the mobile revolution?
2:00pm	Mainframe skills - the myths and the reality
3:00pm	The enterprise server for the 21 <sup>st</sup> century

# Fifty years ago, IBM introduced the first mainframe computer...

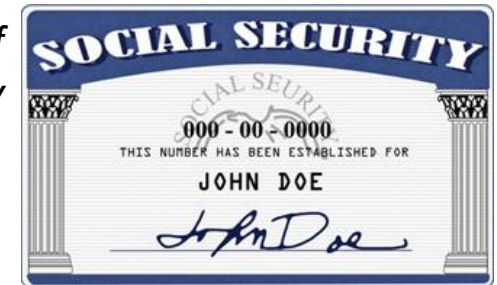


System 360 – April 7, 1964



*It helped put men on the moon...*

*It touches all of us from the day we were born...*



It was revolutionary...

It was innovative...

**It changed the world!**



*It changed the way we live and work...*



# Fifty years ago, IBM introduced the first mainframe computer...



System 360 – April 7, 1964

It is still revolutionary...

It is still innovative...

**It is still changing the world!**

**NO!!**  
**IBM continues**  
**to invest \$BILLIONS**  
**in mainframe**  
**technology**

Model 5150 – c.1981

# Customer demand and technical leadership have lead to *continuous re-invention of the mainframe*

**Hardware carry-forward + continuous application compatibility**

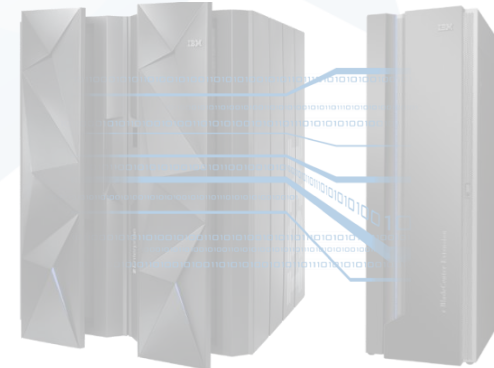
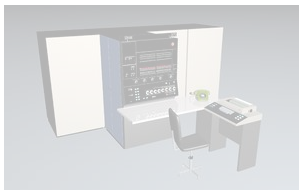
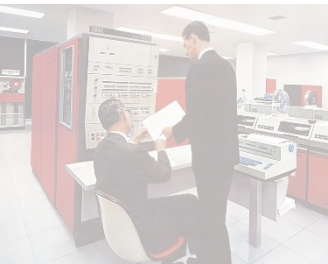
- 24-bit addressing (32-bit architecture)
- 1 or 2 cores
- 16MB storage
- 24K core memory

- 24-bit or 31-bit virtual addressing
- Fully integrated monolithic memory
- 256 channel architecture
- Virtual storage

- CMOS processors
- More than 1,000 MIPS
- Parallel sysplex
- Enterprise Systems Architecture (ESA)

- Specialty engines
- Hardware-assisted compression and encryption
- Decimal floating point
- 64-bit superscalar architecture

- zEC12: up to 120 cores, 5.5GHz speed, 78,000+ MIPS
- zBC12 for mid-range
- Hybrid computing with zBladeCenter Extension and zManager
- RAIM, Transactional Memory



- VM operating system

- MVS, IMS, CICS, and DB2

- WebSphere

- Rational Development & Test

S/360

S/370

S/390

zSeries

zEnterprise

1964

1970

1990

2000

2010

# The IBM zEnterprise server – ready for the business challenges of today and the future



*IBM zEnterprise EC12*



*IBM zEnterprise BC12*

- The most available and secure platform commercially available
- Supports today's newest workloads
  - Data and analytics
  - Cloud
  - Mobile
- A multi-architecture platform for hybrid workloads
- Lowest total cost of ownership for most enterprise workloads

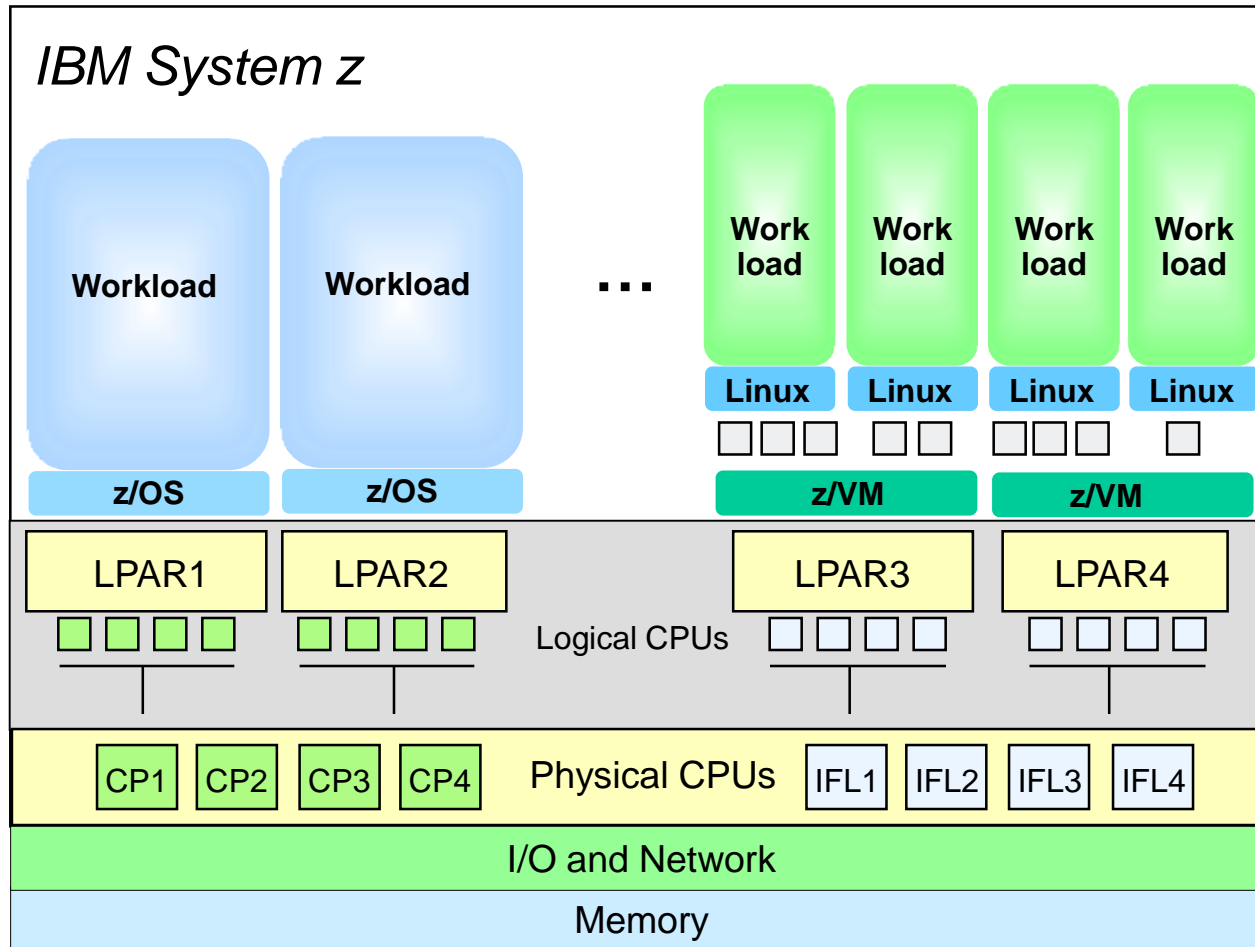
**Let's look at some of the key mainframe innovations...**

# The IBM mainframe was the world's first virtualized server

Virtualization

- Shared-everything design
- Virtualization built into the microcode
- Thousands of virtual guests
- Near 100% utilization
- Ideal choice for cloud deployments

# IBM System z virtualization is built-in, not added-on, to give the best workload isolation



**z/VM** – a **software** virtualization hypervisor layer supporting 1,000s of Linux guests; up to 32 physical IFLs per z/VM LPAR

**PR/SM** – virtualization hypervisor layer in **firmware**; each **LPAR** is 1 operating system; workloads in LPARs are completely **isolated**

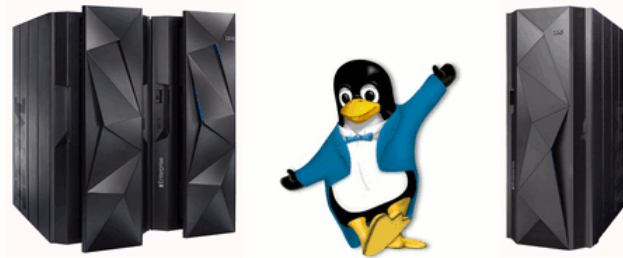
**Shared-everything** architecture

**Hardware-enforced isolation:** 10% of circuits support virtualization

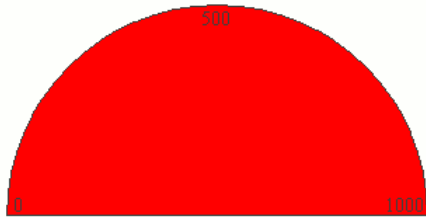


# DEMO: How many virtual machines can zEnterprise create?

**Creating new Linux images.....Servers in seconds with IBM**



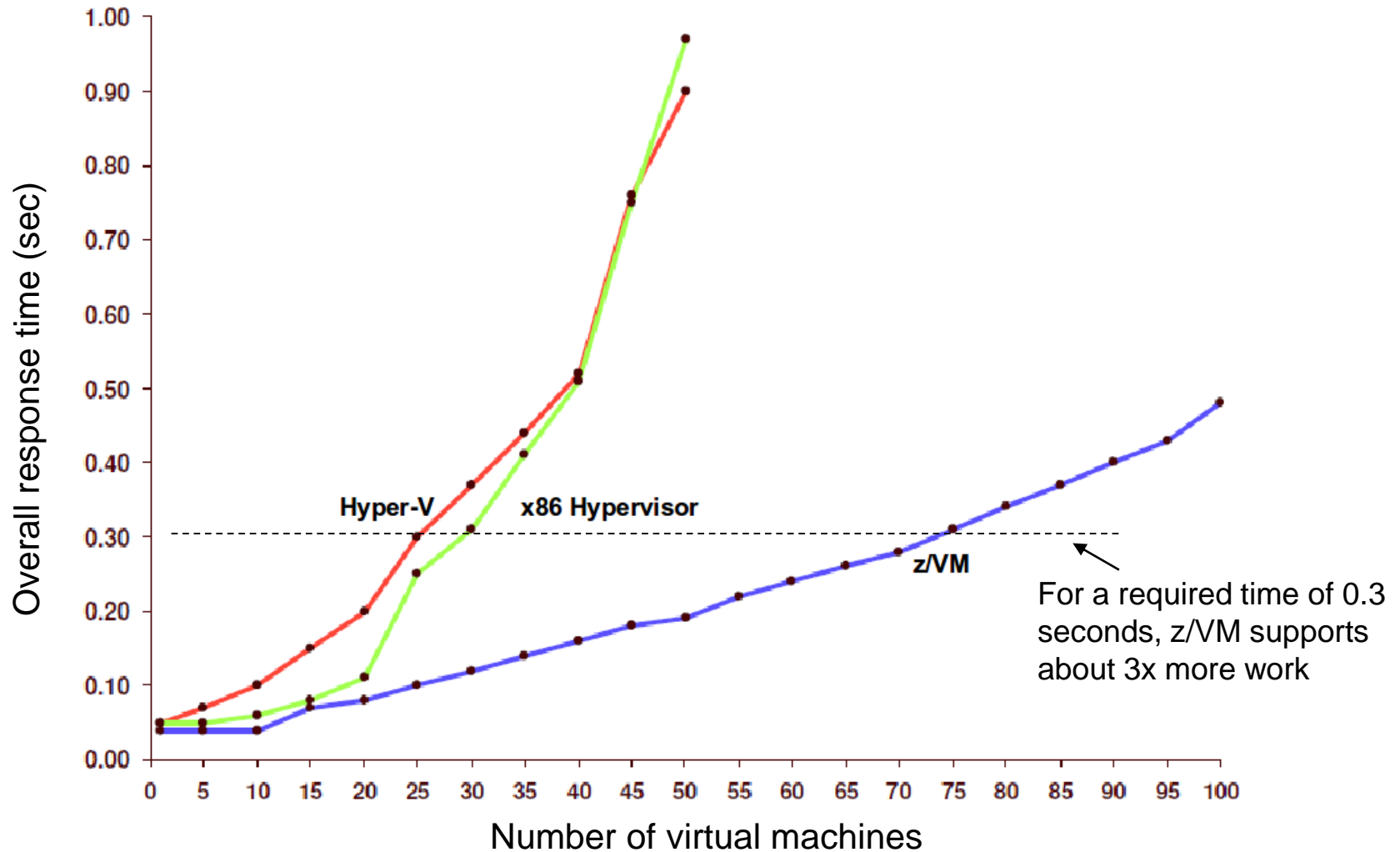
1000 Servers



1000

Time Elapsed: 4:24:22 Avg 15

# Compared to leading distributed hypervisors, z/VM demonstrates better scalability



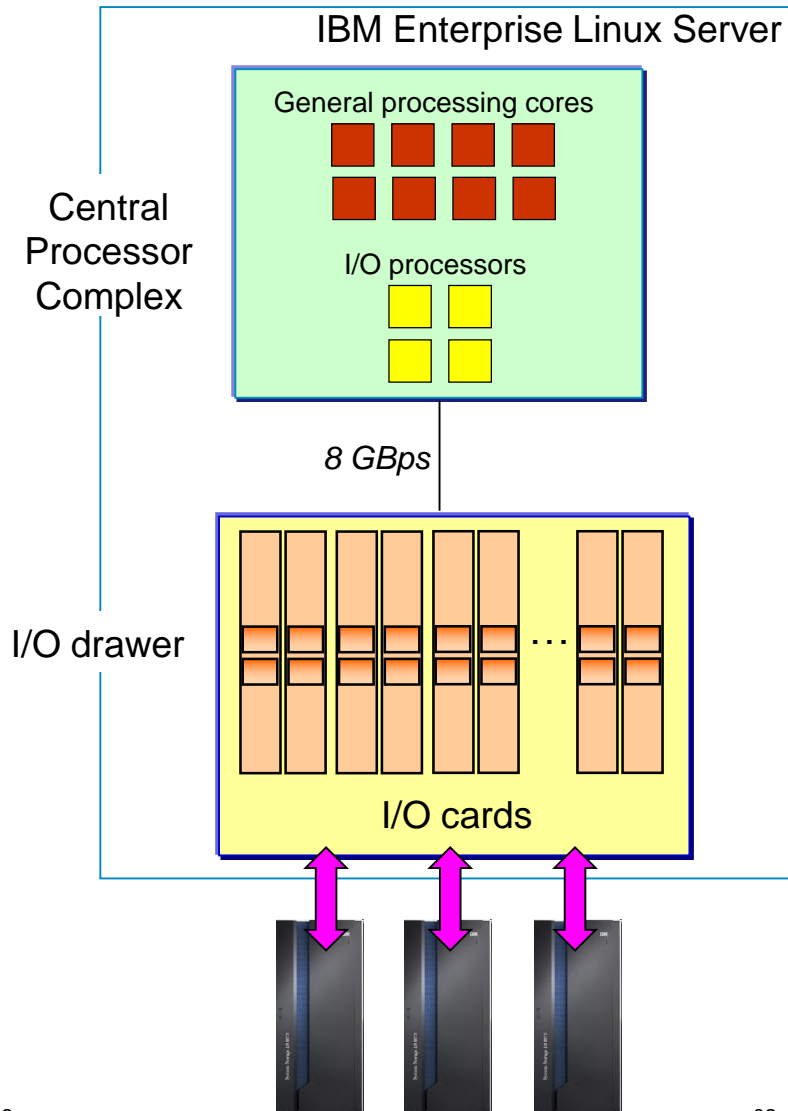
# A unique zEnterprise feature not found on other servers is the I/O subsystem

Virtualization

I/O Subsystem

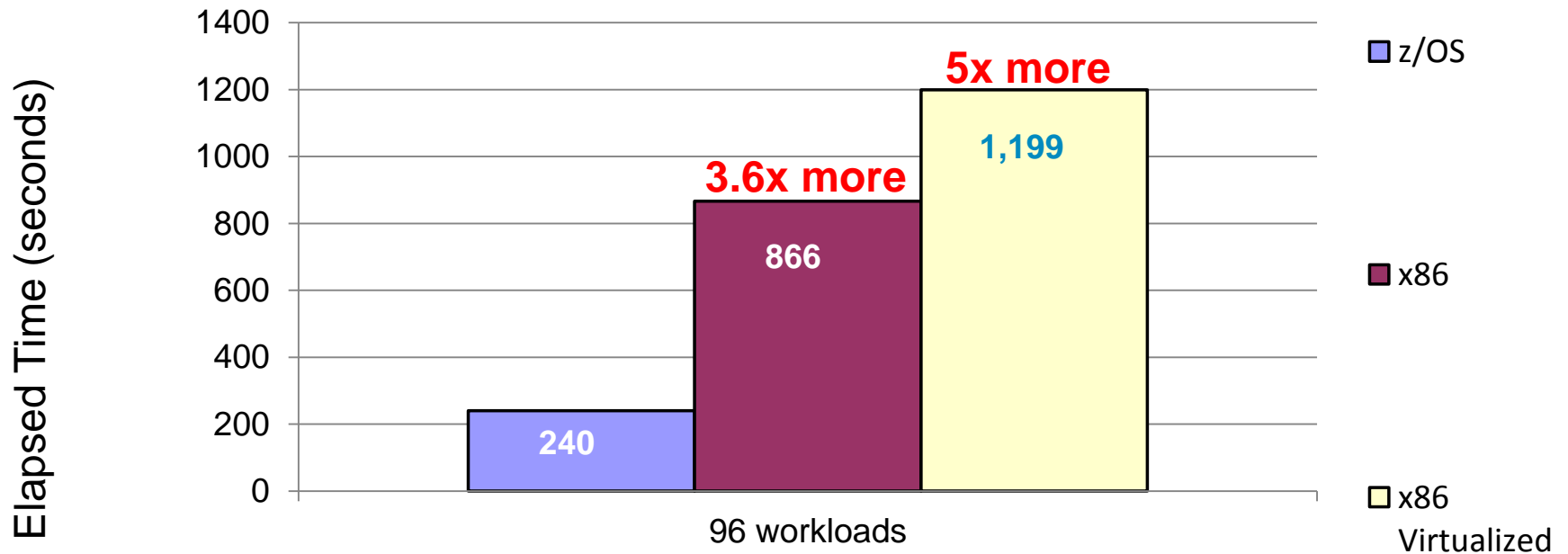
- Reduces CPU usage by offloading I/O overhead
- Reduces number and cost of software licenses
- Improves I/O performance for batch and high performance OLTP
- Allows introduction of new facilities into existing I/O subsystem

# zEnterprise includes special processors dedicated to driving I/O



- I/O processing logic is offloaded to special processors
  - Isolates general processing cores for business logic
- I/O processors manage Logical I/O Channel Subsystem
  - Determines optimal physical I/O path to be used
  - Delivers optimized I/O efficiency
- Dedicated I/O subsystem is excellent for high I/O workloads, such as Batch and OLTP
- Intel servers have no dedicated I/O subsystem

# In comparison tests of I/O load capacity, Intel times were significantly slower

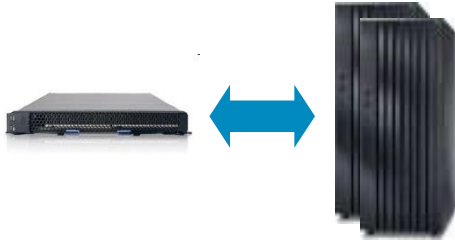


Performance comparison test of an I/O intensive workload with identical enterprise class storage. zEC12 had **8** core. Westmere EX server had **40** core @2.4GHz. Each system connected via 4 x 8Gb links to DS8800. zEC12 running against 8 SSD DASD CKD volumes. Intel server running against 8 SSD LUNs FB volumes. Note: Storage limitations came into effect at workload counts greater than 96.

# Batch workloads take advantage of zEnterprise capability to support high I/O capacity

## Intel Xeon E7-4870 + DS8300

40 processors  
128 GB RAM  
Linux Sort



Sorting  
Average CPU  
89%

## z/OS + DS8800

8 processors  
128 GB RAM  
DFSORT



Sorting  
Average CPU  
72%

**SORT** Job: Sort a 3 GB transaction file – Repetitions: 300

Total Elapsed  
Bytes Per Sec

2,657 secs  
**240 MB**

Total Elapsed  
Bytes Per Sec

515 secs  
**3,000 MB**

**13x more I/O  
bandwidth  
than Intel**

**MERGE** Job: Merge 30 sorted files into a 90 GB master file – Repetitions: 10

Total Elapsed  
Bytes Per Sec

4,051 secs  
**157 MB**

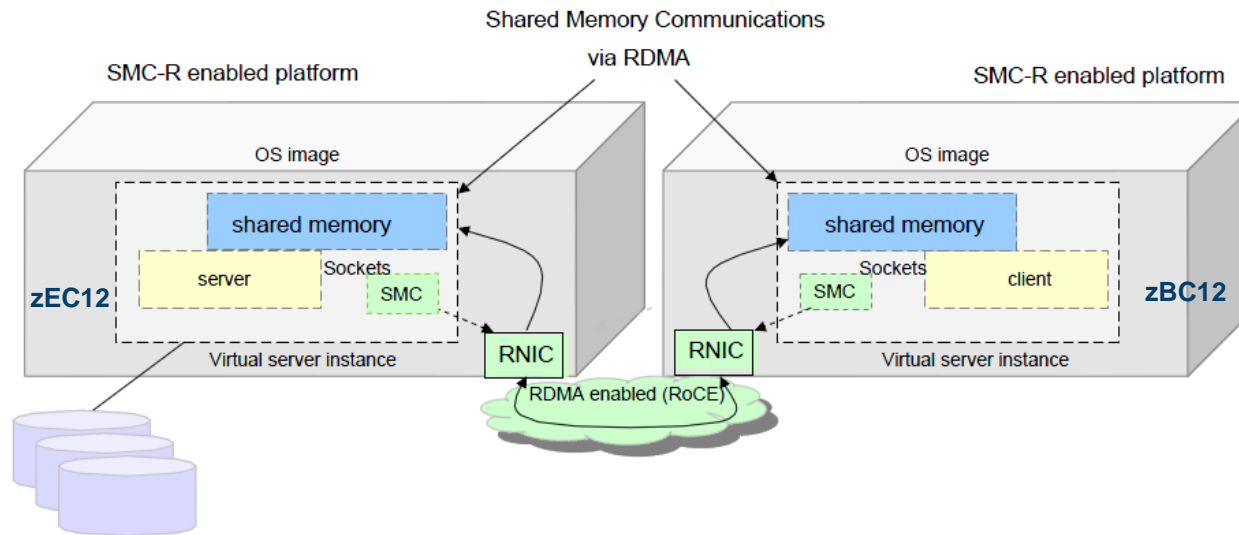
Total Elapsed  
Bytes Per Sec

446 secs  
**3,460 MB**

**Intel Batch window  
is 7x longer than z/OS**

Source: IBM Internal Study. Intel system was constrained by CPU. Differences in storage device was not a factor in testing. Results may vary based on customer workload profiles/characteristics.

# IBM continues to innovate with new PCIe features – Shared Memory Communications (SMC-R) introduced in 2013



Network latency  
reduced up to  
**80%\***

- 10GbE RDMA over Converged Ethernet (RoCE) Express card
- Helps reduce latency and CPU resource consumption
- Runs over TCP/IP across z/OS systems
- Can be used seamlessly by *any* z/OS TCP sockets-based without any changes

\* Based on internal IBM benchmarks of modeled z/OS TCP sockets-based workloads with request/response traffic patterns using SMC-R vs. TCP/IP. The actual throughput that any user will experience will vary.

# Parallel sysplex gives zEnterprise continuous availability with near linear scalability

Virtualization

I/O Subsystem

Parallel Sysplex

- Optimized to support IBM middleware
- Provides a single image across the cluster
- Centralized design optimizes data sharing
- Enables near-infinite elasticity



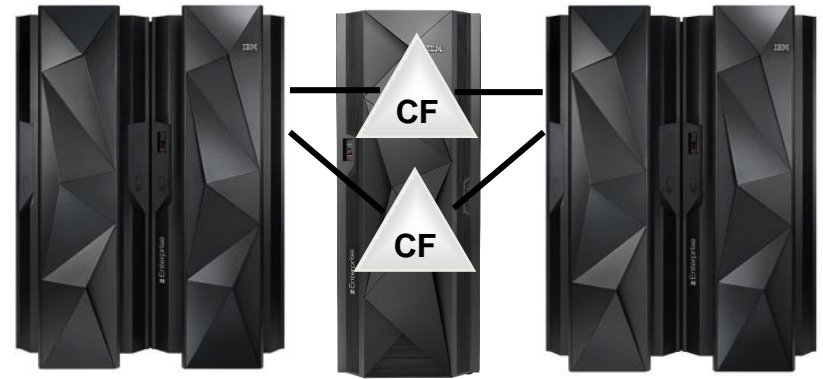
# zEnterprise parallel sysplex clusters provide unmatched processing power and availability



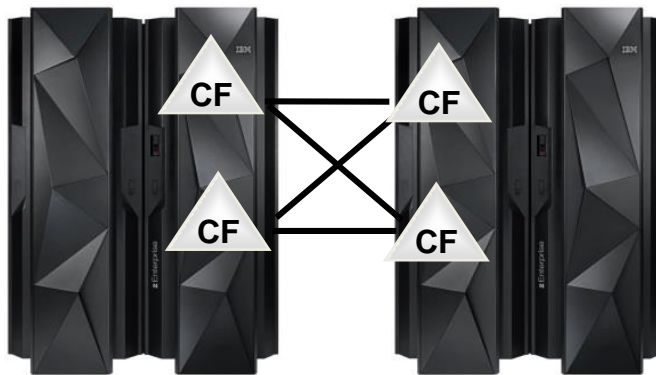
- Clustering driven by specialty engines (Coupling Facility)
- Presents a single system image of a z/OS workload
- Potentially **2.5M MIPS** per 32-way cluster\*

**Single System Sysplex**

\*Equivalent to about 240 of the largest Oracle servers



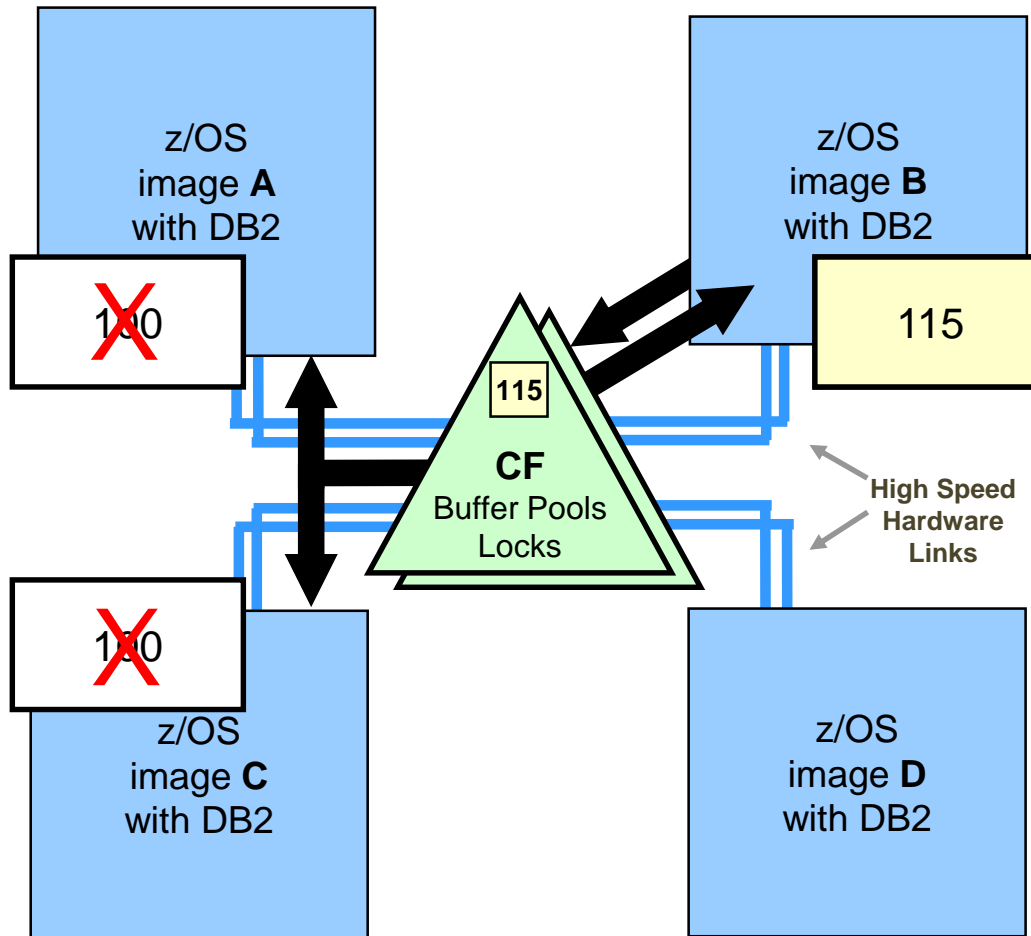
**External Coupling Facility**  
(Can be different class server)



**Cross Connected Servers with internal Coupling Facilities**

- Enables rolling updates
- Supports continuous access to business services and data – from anywhere, at anytime
- Designed for **99.999%** availability

# zEnterprise's centralized Coupling Facility permits efficient lock and cache management in DB2



A and C have data in local buffer pool without locks

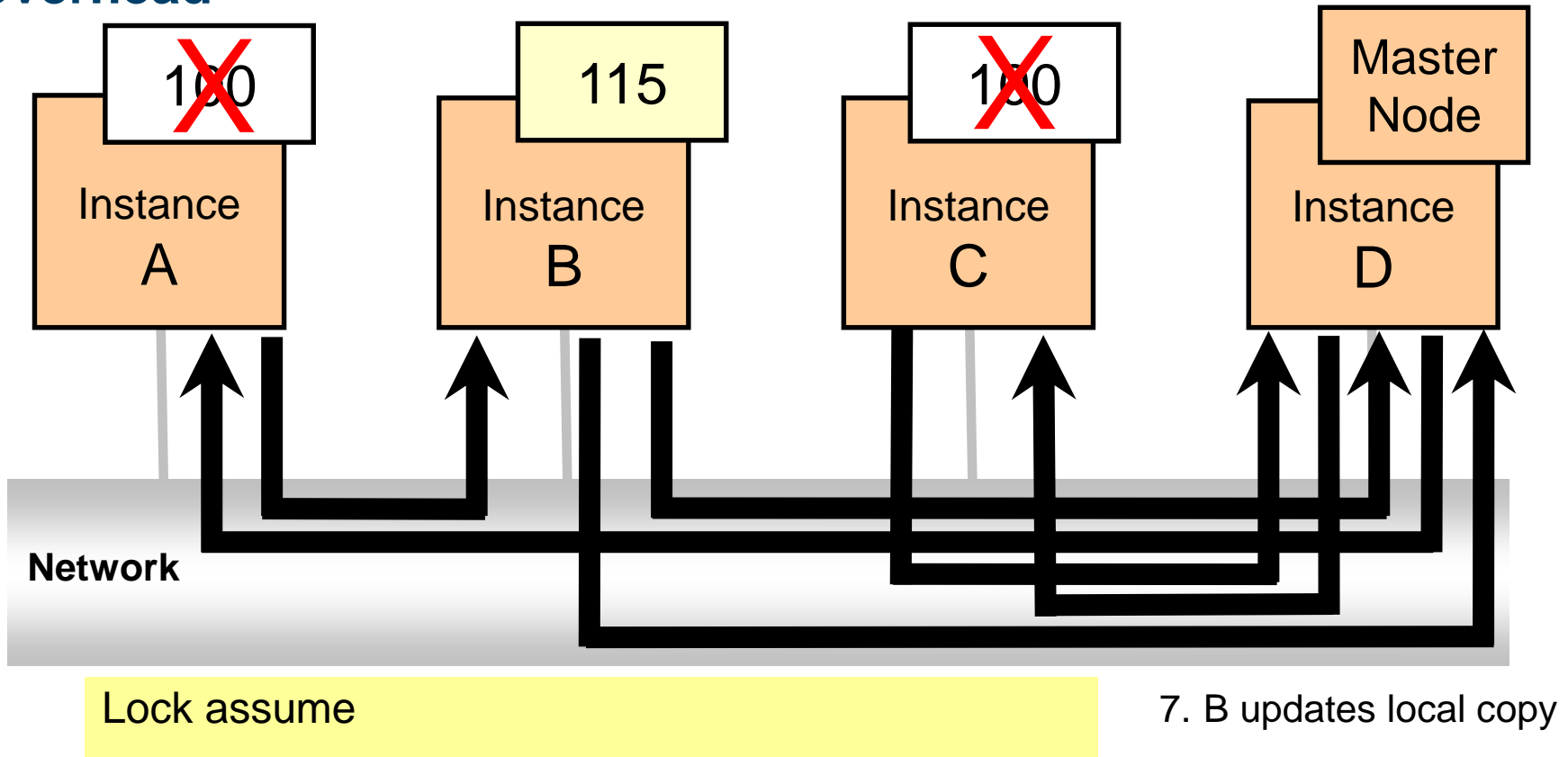
1. B registers page to CF and obtains write lock
2. B updates data
3. B commits update

B caches update in group buffer pool

CF invalidates all cached copies without interrupting processors

Cache and locks are maintained with no inter-node disturbance!

# Oracle RAC's distributed lock management design causes overhead

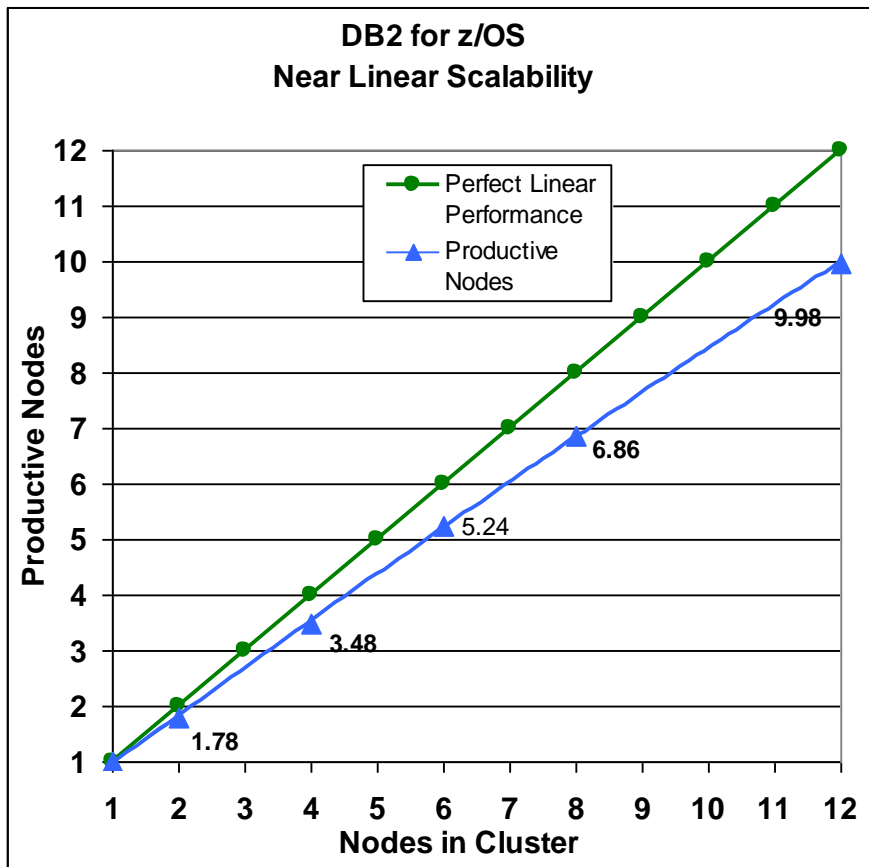


Inter-node connections: **6**

In a cluster with 4 nodes, an update operation may need 6 network connections and two in-memory calls (not shown).

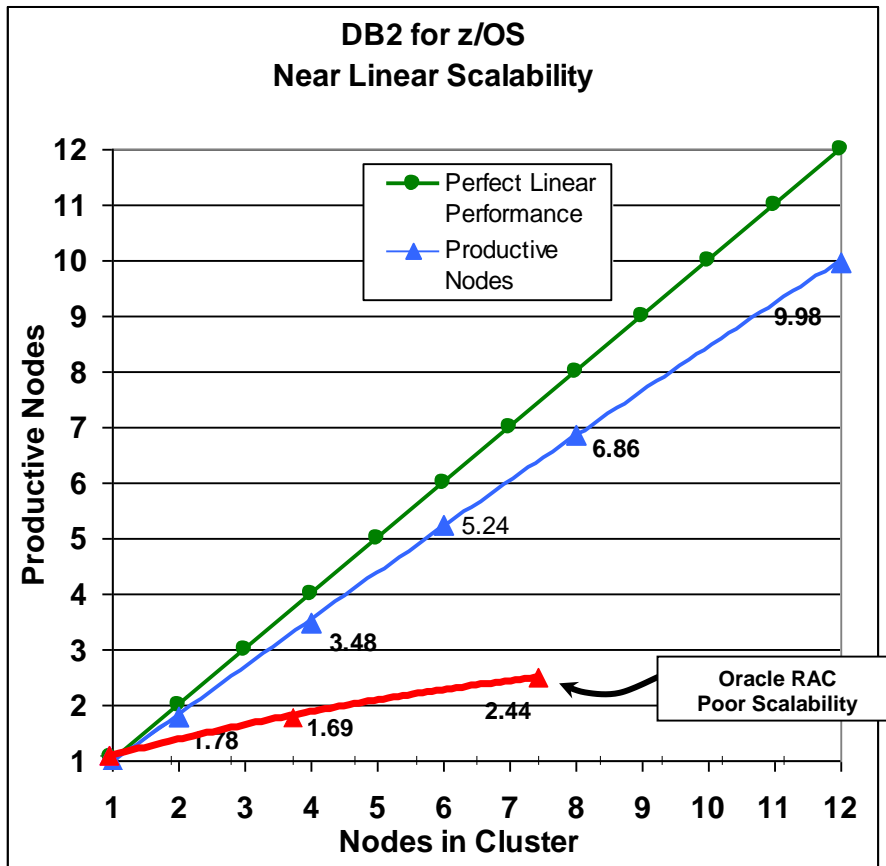
Example based on Oracle's US Patent 7,107,319 B2.

# DB2 for z/OS in a parallel sysplex scales efficiently and transparently



- DB2 leverages unique Parallel Sysplex clustering design to achieve near linear scaling
  - No data partitioning required
  - No transaction routing required
  - No cluster awareness required in applications
  
- Elastic processing capacity
  - Applications are not tied to database partitioning schemes
  - Automatically balances workload across cluster

# The only option for Intel-based servers is Oracle RAC



- Oracle RAC's lock and cache system is inefficient by design
  - Scaling RAC requires complex tuning and partitioning
  - Application partition awareness makes it difficult to add or remove nodes
  
- Published studies demonstrate difficult or poor scalability
  - Dell (shown in chart): Poor scalability despite using InfiniBand for RAC interconnect
  - CERN: Four month team effort to tune RAC, change database, change application
  - Insight Technology: Even a simple application on two node RAC requires complex tuning and partitioning to scale

Oracle RAC characteristics as shown in Dell RAC InfiniBand Study <http://www.dell.com/downloads/global/power/ps2q07-20070279-Mahmood.pdf>  
 CERN (European Organization for Nuclear Research) [http://www.oracreracsig.org/pls/apex/RAC\\_SIG.download\\_my\\_file?p\\_file=1001900](http://www.oracreracsig.org/pls/apex/RAC_SIG.download_my_file?p_file=1001900)  
 Insight Technology <http://www.insight-tec.com/en/mailmagazine/vol136.html>

# The zEnterprise demonstrates “perfect” workload management

Virtualization

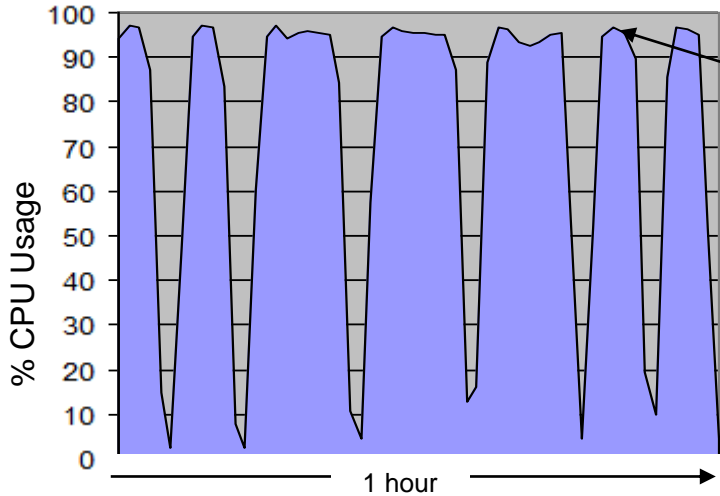
I/O Subsystem

Parallel Sysplex

Workload Management

- Applies across all resources, not just CPU
- Ensures priority workloads meet service level agreements
- Cross platform
- Covers heterogeneous platforms

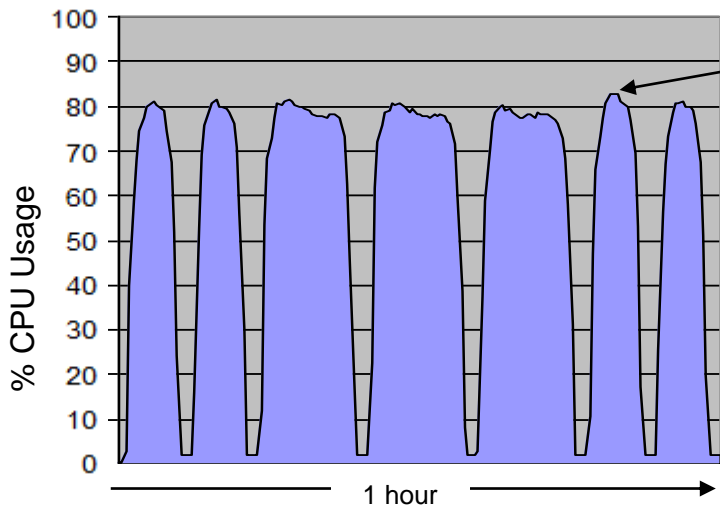
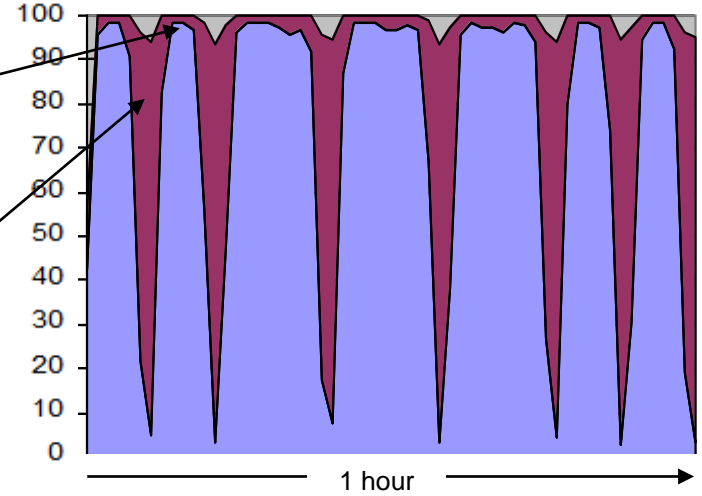
# System z demonstrated perfect workload management and very high utilization – x86 hypervisor did neither



High priority workloads (blue) run at very high utilization and do not degrade

## System z

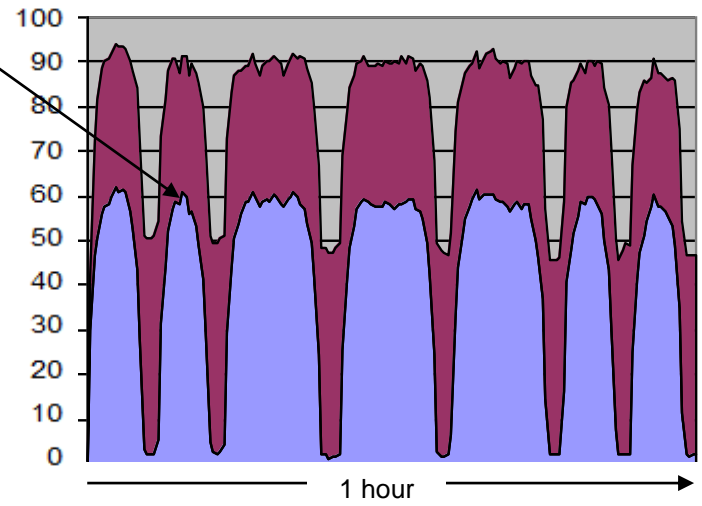
Low priority workloads (maroon) consume all but 2% of remaining resources (gray)



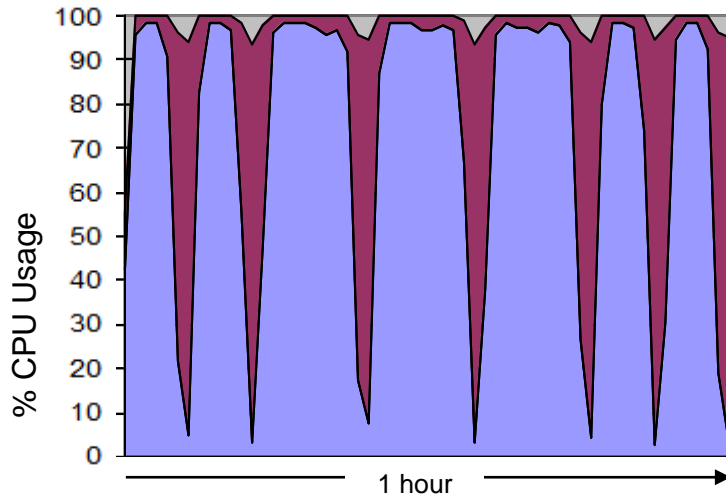
High priority workloads (blue) run at less high utilization and *degrade* when low priority workloads (maroon) added

## x86 hypervisor

Too much resource (gray) remains unused (22%)

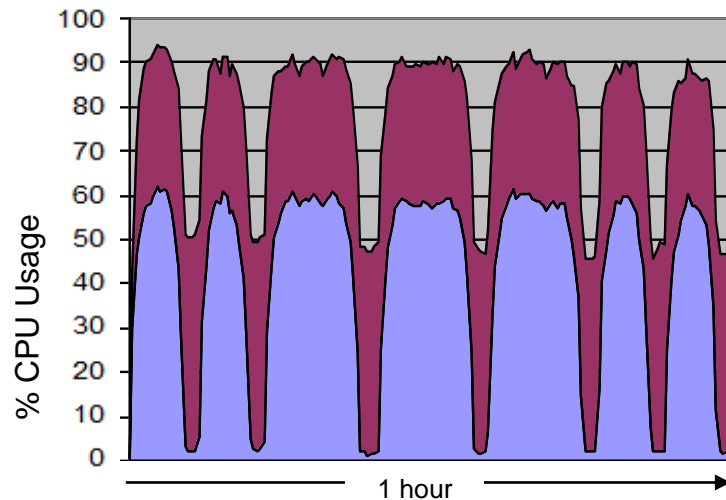


# System z virtualization is much more efficient, and assures workload requirements are met



## System z

- Perfect workload management
- Consolidate workloads of different priorities on the same platform
- Full use of available processing resource (high utilization)



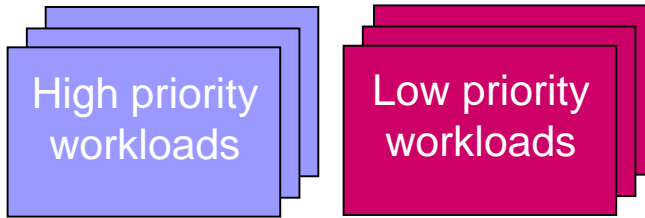
## Common hypervisor on Intel

- Imperfect workload management
- *Forces workloads to be segregated on different servers*
- *More servers are required (low utilization)*



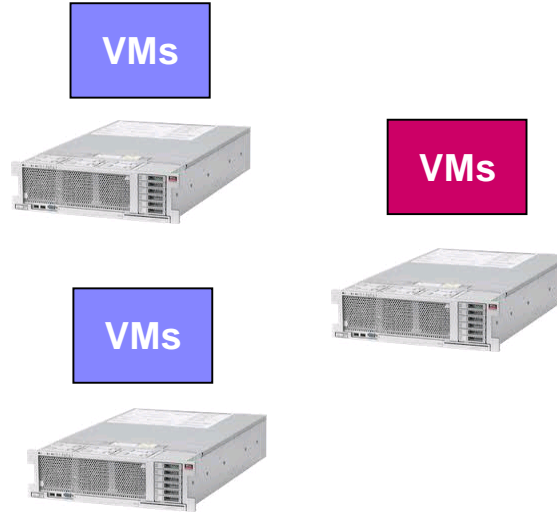
# zEnterprise easily manages mixed priority workloads and lowers costs

*Which platform provides the lowest TCA over 3 years?*

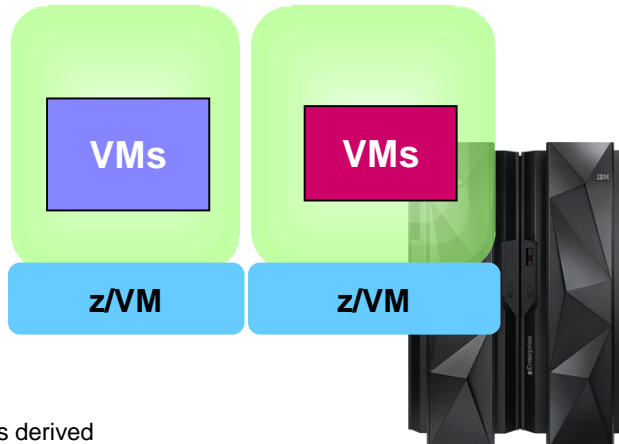


- IBM WebSphere 8.5 ND
- IBM DB2 10 AESE
- Monitoring software

High priority online banking workloads driving a total of **9.1M** transactions per hour and low priority discretionary workloads driving **2.8M** transactions per hour



Virtualized on 3 Intel 40 core servers  
**\$15.9M** (3 yr. TCA)



z/VM on zEC12  
 32 IFLs  
**\$6.5M** (3 yr. TCA)

**59%**  
*lower cost!*

Consolidation ratios derived from IBM internal studies.. zEC12 numbers derived from measurements on z196. Results may vary based on customer workload profiles/characteristics. Prices will vary by country.

# Only zEnterprise offers numerous options for optimizing workloads to reduce costs

Virtualization

I/O Subsystem

Parallel Sysplex

Workload Management

Workload Optimization

- Specific workloads can be moved to custom hardware
- Hybrid workloads supported by multi-architecture platform
- Reduces costs and improves price/performance ratio

## Workload optimizations are achieved via special I/O cards

### zEnterprise Data Compression (zEDC) introduced in 2013



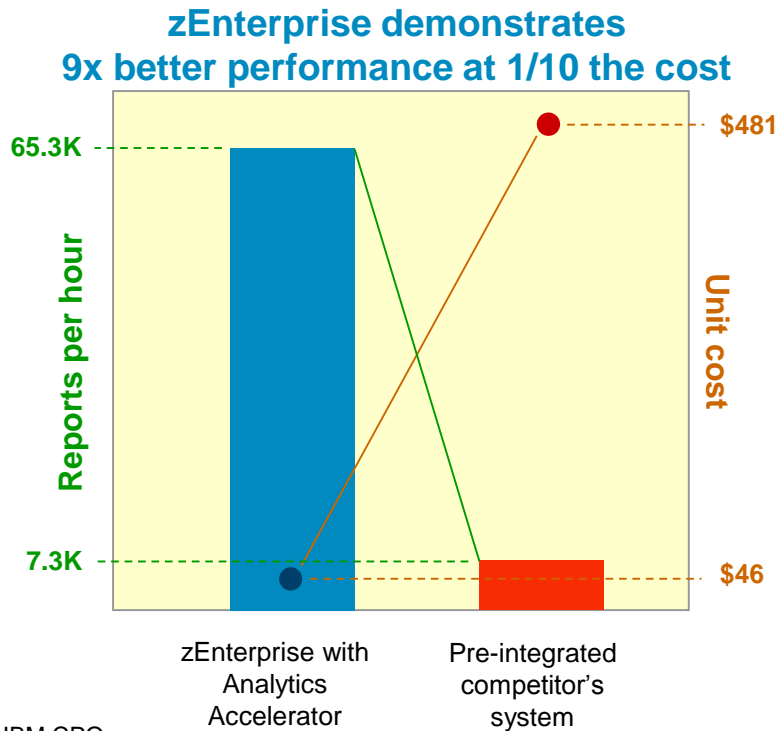
- Compatible with current coprocessor-based compression
- Specifically designed for large amounts of bulk data
- Cost effective – reduces CPU overhead, and storage overhead
- Optimizes cross-platform exchanges
  - Compatible with zlib compression – an industry standard widely used across all platforms

Up to **4x** data compression  
Up to **118x** reduction in CPU

Up to **24x** throughput  
improvement with zlib

# IBM DB2 Analytics Accelerator speeds up deep analytics queries

- A workload-optimized, blade-based appliance that runs queries in seconds versus hours
- Integrated with DB2 for z/OS, and transparent to applications
- Drives down the costs of data warehousing and business analytics



# zEnterprise extends to support hybrid computing

## zEnterprise BladeCenter Extension (zBX) and Unified Resource Manager (URM)

- Industry's first multi-architecture platform
  - zBX includes Power, x86, and accelerator blades
- URM extends System z governance extended to zBX blades
  - Provides resource and workload management across mainframe and blades
- Supports application integration with Microsoft Windows, Linux and AIX
- Greater opportunities for consolidation and simplification
- Consistent business controls across applications and platforms



*zEnterprise  
BladeCenter Extension*

# zEnterprise – the *most* secure commercially available platform

Virtualization

I/O Subsystem

Parallel Sysplex

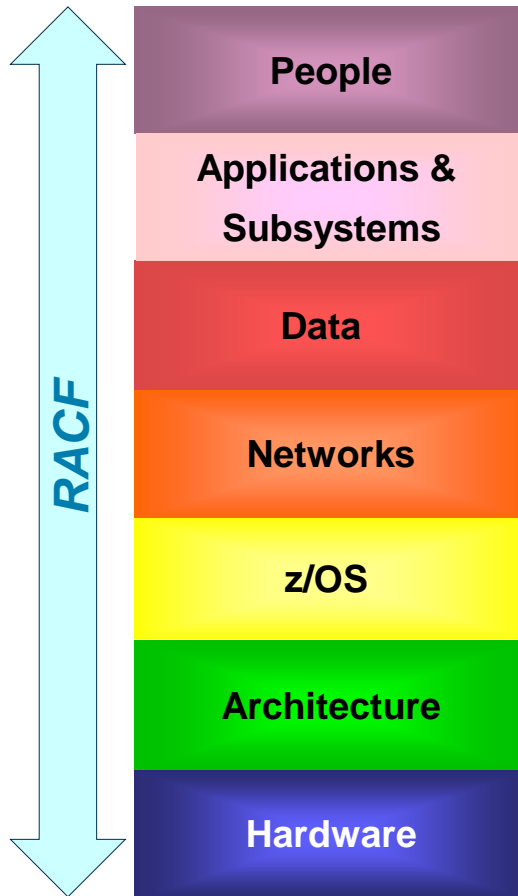
Workload Management

Workload Optimization

Security

- Highest commercially available EAL ratings
- Multiple encryption options
- Provides full function Public Key certificate authority
- APIs extend encryption services across the enterprise
- State of the art security monitoring

## Resource Access Control Facility (RACF) provides security throughout the entire zEnterprise stack



- Tools, reporting, auditing
- Access control to all classes of resources
- Integrated into the operating system
- Provides Enterprise Identity Management
- Supports cryptographic services
- Supports digital certificates

# Virtualized System z security is superior to other platforms and augmentation costs less

## *Security Natively Covered by Platform*

Security Level Description	IBM System z	x86	Competitive UNIX
Normal corporate	100.00%	18.16%	30.26%
Credit card processing involved	99.00%	11.04%	18.28%
Banking	94.00%	5.26%	10.22%
Healthcare	100.00%	3.24%	8.51%
Research	92.50%	2.86%	4.16%
Defense	85.54%	0.26%	1.86%

- On System z, most security requirements are standard
- Major security deficiencies exist on distributed platforms

## *Incremental Cost to Achieve Required Security*

- Distributed platforms require considerable additional expense to achieve required security levels

Security Level Description	IBM System z	x86	Competitive UNIX
Normal corporate	0.00%	32.54%	12.37%
Credit card processing involved	2.32%	46.27%	29.53%
Banking	2.07%	51.31%	26.58%
Healthcare	0.00%	67.26%	35.89%
Research	4.28%	91.26%	64.28%
Defense	11.36%	125.41%	102.26%

Source: "Tracked, Hacked and Attacked?"

© 2013, Solitaire Interglobal Ltd. [https://www.ibm.com/services/forms/signup.do?source=stg-web&S\\_PKG=ov14292](https://www.ibm.com/services/forms/signup.do?source=stg-web&S_PKG=ov14292)



# zEnterprise's reliability, availability and serviceability are legendary

Virtualization

I/O Subsystem

Parallel Sysplex

Workload Management

Workload Optimization

Security

Reliability

- Comprehensive, multi-layered strategy for reliability and serviceability
- Supports large number of concurrent operations during maintenance
- “Five 9s” availability
- Lowest costs

# Downtime seriously effects sales, revenue, customer satisfaction

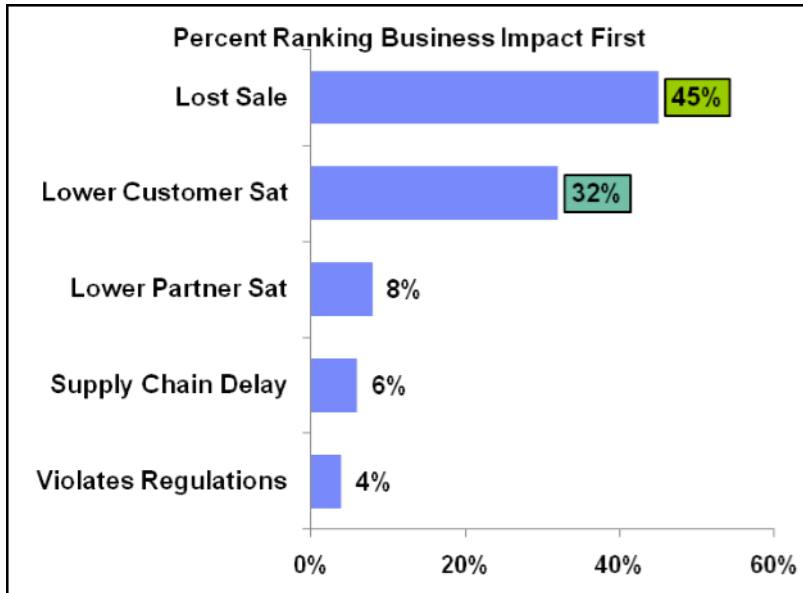
## Revenue Impact of Downtime per Hour

Figure 1 Cost of downtime by industry segment  
Average = \$2.7M

Industry/Sector	Revenue/Hour
Energy	\$1,468,798
Telecommunications	\$4,611,604
Financial	\$8,213,470
Information Technology	\$3,316,058
Insurance	\$2,582,382
Pharmaceuticals	\$2,058,710
Banking	\$1,145,129
Consumer Products	\$989,795
Chemicals	\$1,071,404
Transportation	\$1,463,128

Source: Robert Frances Group 2006

## Business Impact of 10 Minutes of Downtime



Source: IBM Customer Survey

## Profit Impact of Downtime

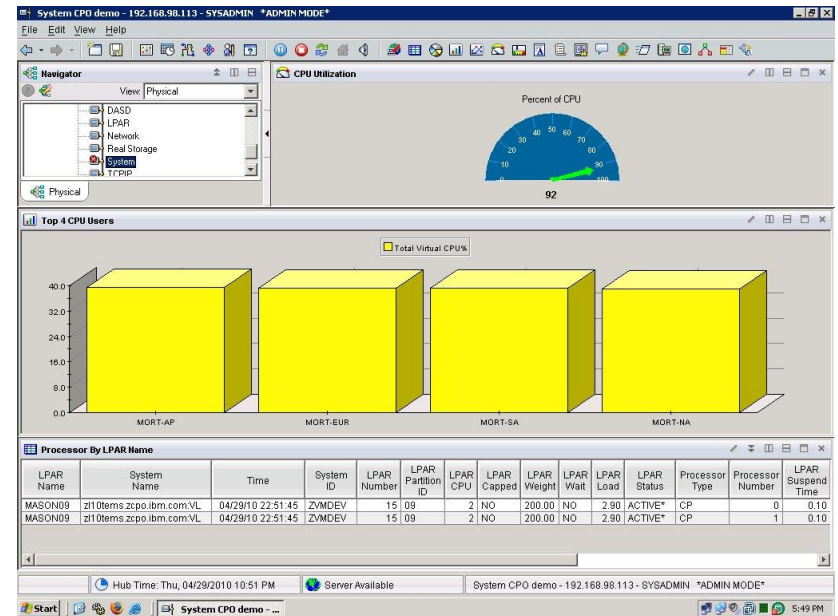
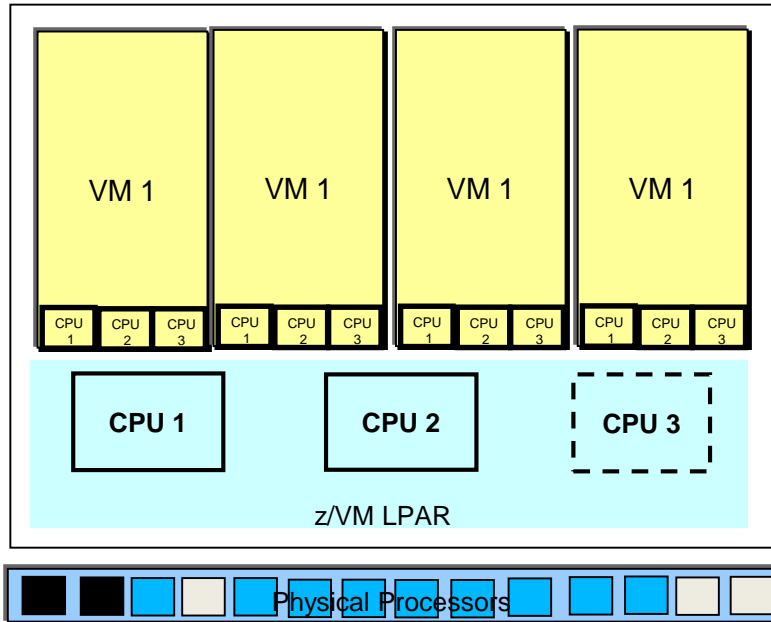
A Telco	%	Profit 2009	Profit/Hr	Profit/Min
Wireless	68%	\$3,000,000,000	\$342,466	\$5,708
Cable	29%	\$1,300,000,000	\$148,402	\$2,473
Media	3%	\$120,000,000	\$13,699	\$228
<b>Total</b>	<b>100%</b>	<b>\$4,420,000,000</b>	<b>\$504,566</b>	<b>\$8,409</b>

# zEnterprise supports concurrent operations during maintenance

Capability	zEC12	x86
ECC on Memory Control Circuitry	Transparent While Running	Can recognize/repair soft errors while running; limited ability with hard errors
Oscillator Failure	Transparent While Running	<b>Must bring server down to replace</b>
Core Sparing	Transparent While Running	<b>Must bring server down to replace</b>
Microcode Driver Updates	While Running	Some OS-level drivers can update while running, not firmware drivers; reboot often required
Book Additions, Replacement	While Running	<b>Must bring server down</b>
Memory Replacement	While Running	<b>Must bring server down</b>
Memory Bus Adaptor Replacement	While Running	<b>Must bring server down</b>
I/O Upgrades	While Running	<b>Must bring server down to replace (limited ability to replace I/O in some servers )</b>
Concurrent Driver Maintenance	While Running	<b>Limited – some drivers replaceable while running</b>
Redundant Service Element	2 per System	“Support processors” can act as poor man’s SE, but no redundancy

Single book systems may not support concurrent memory upgrades

# DEMO: Dynamically add processing capacity to z/VM LPAR to handle increased workload... *without disruption*



Tivoli Enterprise Portal

- Guest VMs run without disruption
- Dynamically add logical processors to z/VM LPAR
- Dynamically add processors shared among LPARs

# Today's mainframe – 50 years of *continuous* innovation...

Virtualization

I/O Subsystem

Parallel Sysplex

Workload Management

Workload Optimization

Security

Reliability



*IBM zEnterprise EC12*

**Now let's look at several  
new opportunities  
for zEnterprise workloads...**