# VZ social networks schülerVZ, studiVZ, meinVZ

Effective self-control in social networks Warsaw, 30 September 2009







# Based in Berlin, VZ is the leading provider of social networks in Germany



- studiVZ founded as a student project in October 2005
- Fully acquired by Verlagsgruppe Georg von Holtzbrinck in January 2007
- schülerVZ launched for high-school students, February 2007
- meinVZ launched to extend the studiVZ network to nonstudents, February 2008
- 15 million registered users, mostly in Germany
- 220 employees (including 100 FTE in customer support) based in Berlin
- Fully compliant with German law







#### Three networks, 15 million users



- High-school students
- Ages 12 to 19
- 5.4 m users

studiVZ + meinVZ fully integrated



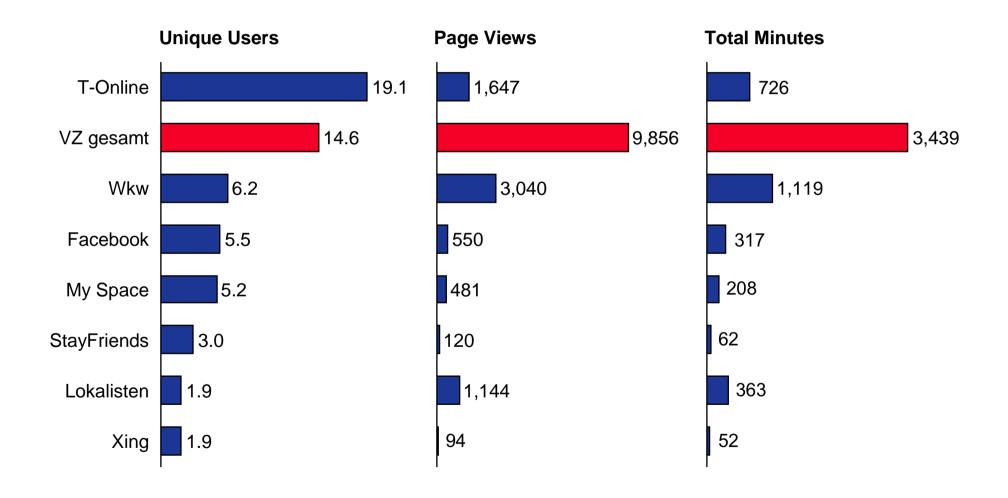


- College students and their friends
- Ages 18 to 27
- 5.9 m users

- Alumni and everyone else
- Ages 18+
- 3.7 m users

### **Unparalleled combination of reach and usage intensity among German internet users**

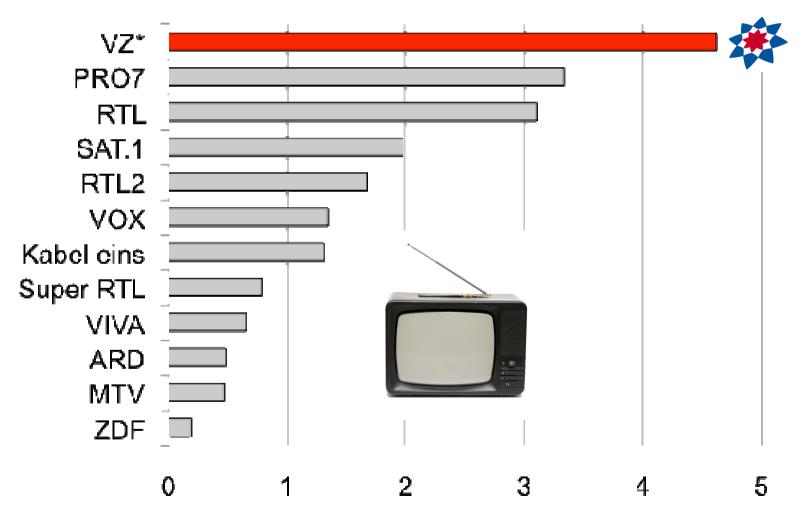
Germany, August 2009, millions



Quelle: Comscore

### More reach than TV among young Germans

Avg. daily net coverage, Germans aged 14 to 29, millions



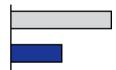
<sup>\*</sup> schülerVZ + studiVZ + meinVZ, users in DE aged 14 to 29 Source: AGF/GfK Fernsehpanel (D) April 2009, VZnet Netzwerke Ltd.

# VZ networks are a mirror of society – and "real" social interaction helps to keep them civilized

#### VZ networks are a mass phenomenon



75 % coverage among Germans aged 12 to 29



80 % active on a monthly basis 40 % every day



Active users spending > 30 min per day on VZ sites



- > 9 m discussion groups
- > 12 m news messages per day
- > 1 m new photos per day

- VZ networks are a mirror of German society in the under-30 age group
- Users interact mostly with those they also know offline
- Same issues, topics and conflicts as offline
- But also the same selfcorrecting mechanisms if networks are built around "real" friends, and if the framework is right

# Self-control in social networks is effective but requires three key building blocks

Given the right framework, self-control can be highly effective in social networks

#### Clear rules of the game **Education** and **Professional support** empowerment Solid, universal legal Transparent, open Accessible, effective and framework so users can communication between fast support for users in trust providers and each providers and users their own language other • Regular, age group- Experts for key legal Interaction based on both specific information and issues and areas of real identities and education campaigns conflict effective data protection Guidance for young users Clear code of conduct based on mutual respect with high user acceptance

# A manifesto for responsible social networks – Clear and universal rules for all players in the industry



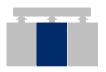


- Data are users' personal property
- Users need transparency
- Equal rights and obligations for all
- Special protection for young users
- In brief: It's our responsibility to make social networking safe for users

Users must be able to trust providers

Quelle: VZnet Netzwerke Ltd.

## To get your messages across to young users, involve them on a par



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#### Effective Not really

#### 1. Respektiere die anderen Nutzer! Regel Nummer 1 - SVZ Eigentlich ist das klar, aber man muss es immer wieder sagen: Auf der anderen Seite deines Computers sitzt auch ein Mensch. Deshalb ist es wichtig, dass du immer höflich und freundlich bist und die Gefühle der anderen nicht verletzt. Es ist daher verboten, andere Mitglieder von schülerVZ zu beleidigen, zu beschimpfen, anzugreifen oder lächerlich zu machen. Videostar: Lasse **SCHÜLER**VERZEICHNIS Respekt im Netz Q Suche Start Meine Seite bearbeiten Meine Freunde Meine Fotos Meine Gruppen Nachrichtendienst Mein Account





- Actively involve users in education campaigns
- Educate, inform, and listen

Quelle: VZnet Netzwerke Ltd.

### "Respekt im Netz"

- Community campaign against cyber-bullying, Safer Internet Day 2009
- More than 1.6 m schülerVZ users joined within three weeks – 30% of the network
- Users add button to their profile pages to signal their support

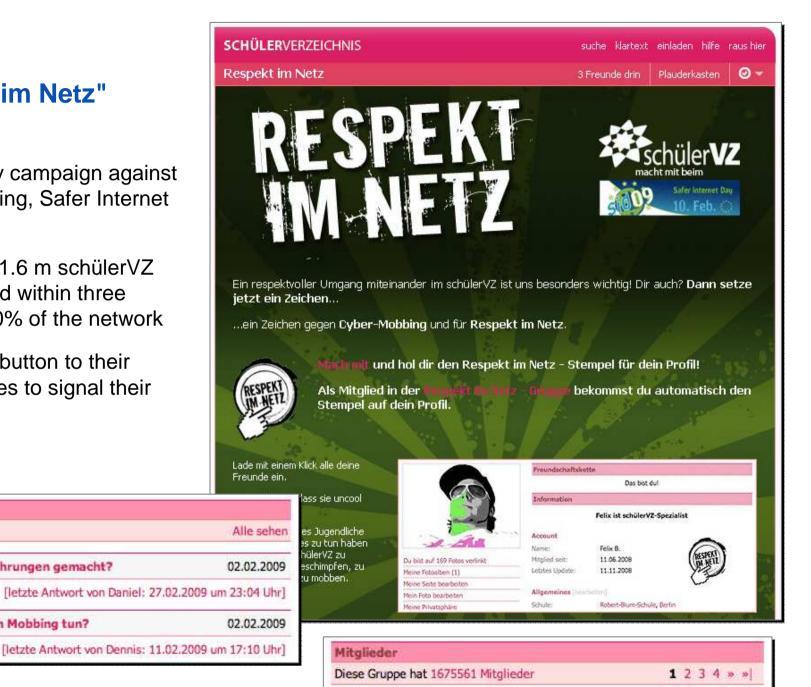
Was habt ihr für Erfahrungen gemacht?

Was kann man gegen Mobbing tun?

Forum

[20415 Antworten]

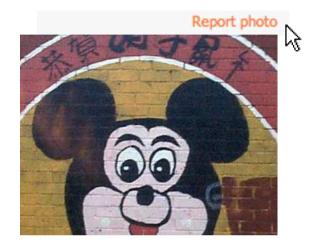
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Quelle: VZnet Netzwerke Ltd.

# Professional, accessible customer support is key to making self-control work in social networks





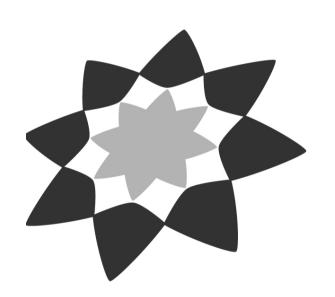


- Anywhere on the VZ networks, users can report illicit content with just a few clicks
- This form of self-control is highly effective
- However, it only works if reports are followed up quickly and disputes are settled fairly
- At VZ networks, 100 specially trained support employees based in Berlin – almost half the firm – ensure users' questions, reports and complaints are answered professionally and quickly
- Provider-supported self-control by users is the most important lever for keeping our networks safe and attractive

### **Summary**

Self-control in social networks is highly effective – but it takes the right rules, user education and professional support to make it work

### Thank you!



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