# User Guide for the 8th Vintage of the CompNet 

## Dataset

## When using the data, please cite it as:

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## Conn Net The Competitiveness Research Network

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## How to Become a User

To receive access, it is necessary to fill an online request form in the data section of the CompNet-homepage. ${ }^{1}$ The CompNet staff will review the request and inform applicants about their decision. The processing time can be reduced if applicants provide sound information about themselves (e.g. CV) and their research project. The applicant will normally be informed about the decision within two weeks. Please note the terms and conditions and other important regulations regarding the usage of the data, which are described in detail on the application page.

In case of acceptance, applicants will receive an email with the necessary credentials to log into the system access to the $8^{\text {th }}$ (sample period up to 2019) data collection rounds for a period of six months. If needed, additional access to the previous $4^{\text {th }}$ (up to 2012), $5^{\text {th }}$ (up to 2013), $6^{\text {th }}$ (up to 2016), and $7^{\text {th }}$ (up to 2017) Vintages can be requested in the application or, if needed, by mail at a later point. Note that the individual vintages differ not only by year coverage, but also by variables included and methods applied to calculate indicators. We generally recommend using the latest vintage. A renewal of the data access is possible at the end of this period. The user will be contacted two weeks before the termination regarding a potential renewal. Questions related to technically accessing the data can be directed to $f d z @ i w h-$ halle.de.

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## 1. Information Included in the User Guide

This user guide provides users of the $8^{\text {th }}$ Vintage of the CompNet dataset with all necessary information to have an easy start with the dataset. The user guide represents the go-to guide for all dataset related questions.

Chapter 2 gives a detailed overview of the dataset and provides information on how to find the information of interest. It includes information on the available countries, time span, the target population, and the naming convention of the data files and variables. Chapter 3 provides an overview of the caveats and possible limitation of this version of the CompNet dataset. Chapter 4 illustrates the differences between the $7^{\text {th }}$ and the $8^{\text {th }}$ Vintage. ${ }^{2}$ The above chapters are augmented by an extensive appendix which provides detailed information, lists and tables on:

- List of variables
- Derivation of parametric indicators ${ }^{3}$
- Country specific information
- Covered macro-sectors and two-digit NACE Rev. 2 industries
- CompNet Data Collection
- Harmonization of input data/data preparation
- Confidentiality
- Outlier routine
- Data provider data sources

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## 2. The 8th Vintage CompNet Dataset

This chapter introduces the reader to the technical information necessary to use the dataset, including dataset structure, applied naming conventions and information about the content of the different types of sub-datasets.

### 2.1 Sample, Time Range and Levels of Aggregation

The $8^{\text {th }}$ Vintage of CompNet dataset is an unbalanced panel dataset covering 19 European countries. The dataset includes a rich set of indicators from six roughly defined categories: Productivity, Finance, Labour, Competition, Trade, and Other.

These variables are available for two samples: The "all" sample and the " 20 e " sample. The all sample includes all firms in the target population, whereas the 20e sample includes only firms with 20 or more employees. The main reason for having two samples is that in some countries, firms are legally obliged to report their balance sheet data only when certain size thresholds are met. ${ }^{4}$ The time spans covered by both versions are identical for each country, but vary between countries. Table 1 shows the samples and time spans available in the $8^{\text {th }}$ Vintage of the CompNet dataset.

Table 1: Countries, Samples and Time Span

| Country | All firms | 20e | Time Span |
| :---: | :---: | :---: | :---: |
| Belgium | X | X | 2000-2018 |
| Croatia | X | X | 2002-2019 |
| Czech Republic | X | X | 2005-2019 |
| Denmark | X | X | 2001-2018 |
| Finland | X | X | 1999-2019 |
| France |  | X | 2004-2018 |
| Germany | $\mathbf{X}^{1}$ | X | 2001-2018 ${ }^{2}$ |
| Hungary | X | X | 2003-2019 |
| Italy | X | X | 2006-2018 |
| Lithuania | X | X | 2000-2019 |
| Netherlands | X | X | 2007-2018 |
| Poland | X | X | 2002-2019 |

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| Portugal | $\mathbf{X}$ | $\mathbf{X}$ | $2004-2018$ |
| :---: | :---: | :---: | :---: |
| Romania |  | $\mathbf{X}$ | $2007-2019$ |
| Slovakia |  | $\mathbf{X}$ | $2000-2019$ |
| Slovenia | $\mathbf{X}$ | $\mathbf{X}$ | $2002-2019$ |
| Spain | $\mathbf{X}$ | $\mathbf{X}$ | $2008-2018$ |
| Sweden | $\mathbf{X}$ | $\mathbf{X}$ | $\mathbf{2 0 0 3 - 2 0 1 9}$ |
| Switzerland | $\mathbf{X}$ | $\mathbf{X}$ | $\mathbf{2 0 0 9 - 2 0 1 8}$ |

[^3]
## Target Population:

The CompNet dataset covers non-financial corporations with at least one employee covering the macroeconomic sectors as in table 24. This definition is consistent with category S .11 in the European System of Accounts (expect for sector 19, which, due to its small number of firms, is not covered by the CompNet dataset). ${ }^{5}$ It consists of institutional units which are independent legal entities ${ }^{6}$ and market producers, and whose principal activity is the production of goods and non-financial services (excluding sole proprietors). We refer to these independent legal entities as firms henceforth. The non-financial corporation sector also includes non-financial quasi-corporations. Detailed information on the sectors covered by the CompNet dataset is provided in Section 5.4.6, in the appendix.

## Levels of Aggregation (or Dimensions):

Indicators available in the CompNet dataset are aggregated to different levels, e.g. according to different sector definitions or firm sizes. The available levels of aggregation are Country, Macro-Sector ${ }^{7}$, Macro-Sector-Size-Class, Industry 2-digits ${ }^{8}$, and NUTS $2^{9}$.

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The Macro-Sector aggregation is a single-digit industry classifications based on the NACE Rev. 2 sections. Section 5.4.6, in the appendix also contains a detailed definition of the MacroSector and industry level aggregation can be found in.

Most countries consistently used the NUTS2 2016 classification for all periods (Table 211 provides the exact reference). However, in some cases, no NUTS-classification could be provided (Netherlands).

Please note that all total factor productivity variables and (non-monetary) marginal productivity variables are available at the Industry 2-digits aggregation level. ${ }^{10}$

The size-class definitions, shown in Table 2, follow the Eurostat classification system:

## Table 2 Size-Class Definitions

| Size Class 1 | Size Class 2 | Size Class 3 | Size Class 4 | Size Class 5 |
| :---: | :---: | :---: | :---: | :---: |
| $\mathbf{1 - 9}$ empl. | $10-19$ empl. | $\mathbf{2 0 - 4 9}$ empl. | $50-\mathbf{2 4 9}$ empl. | >249 empl. |

### 2.2 Structure of the 8th Vintage of the CompNet Dataset

The CompNet dataset consists of a large number of data files saved in thematic folders, each containing different datasets or regression output tables. Figure 1 shows the folder structure of the dataset.

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Figure 1 Structure of the Dataset


The files comprising the dataset are mostly Stata (.dta) files. Only the regression results are provided as Excel files (.xls). ${ }^{11}$ All files forming the dataset have unique names. The logic of the file naming convention, as well as the peculiarities of the subsets, are described below.

## The Naming Convention of the Data Files:

The following four subsections detail the structure for each of the four themes. In general, file names follow the pattern content_dimension_sample_weighting.dta (although the order of the single components might change) to specify

1. Content The dataset's theme, and, if applicable, the main variable of interest
(i.e. Descriptive statistics, Joint Distributions, Regressions, Transition Matrices)
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2. Dimension The level of aggregation of the dataset

> (i.e. country, macro-sector, macro-sector-size class, NUTS2, and industry 2-digits)
3. Sample Indicates the sample the dataset is built on:

1. "all" includes all firms with at least 1 employee
2. " 20 e " includes all firms with at least 20 employees
3. Weighting "weighted" and "unweighted" for the population weighted and the unweighted sample version, respectively (Section 3.2.1 provides details).

Examples will illustrate the names for each of the four themes.

### 2.2.1 Descriptives

The descriptive section includes two types of datasets: Unconditional distributions ("Unconditionals") of variables, and aggregate variable decompositions, including aggregate productivity decompositions ("Decompositions").

## Unconditionals

The unconditional datasets provide the distributions all indicators available in CompNet. ${ }^{12}$ These distributions (and files) are called unconditional because they are given for each indicator and firm sample (as defined by the panel) separately, without encompassing information about other indicators or firm populations. The unconditional distribution of each indicator is described by its percentiles, first four moments (i. e. mean, standard deviation, skew, and kurtosis), and the number of firms in the respective panel subset.

All unconditional datasets can be recognized by the content-prefix "unconditional_" in their file names. They are available for the country, macro-sector, macro-sector-size-class, industry 2-digits and NUTS2 dimension, each for both the all- and the 20e-sample and both as weighted and unweighted versions and identified by the according suffix as follows:

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"unconditional_dimension_sample_[un]weighted". Table 16, in the Appendix, provides a list of all variables available in the unconditional descriptive files.

## Decompositions

The decompositions are datasets which contain the calculations of different aggregate variable decompositions for efficiency and productivity measures as well as other variables. The files can be recognized by the prefix "fhk_decomp" and "op_decomp". These stand for decompositions in line with the methodology in Foster et al. (2006) and in Olley \& Pakes (1996), respectively. Both decompositions are available for four different levels of aggregation: country, macro-sector, industry 2-digits, and NUTS2. The Foster decompositions are available only as weighted versions. Among the indicators in this dataset, the user can find the decomposition of sector productivity into the unweighted mean and covariance term between productivity and the applied weight of economic activity (e.g. size). Further information on the computation of these indicators can be found in Section 5.3 of the appendix and the original articles. Table 17 and Table 18, in the Appendix, provide the lists of variables in the decomposition dataset.

## Example 1: File names

The dataset that contains general unconditional descriptive statistics for the weighted sample including all firms, at country level, is called

```
unconditional_country_all_weighted.dta
```


### 2.2.2 Joint Distributions

Joint distributions give the percentiles and sample moments of a summarized variable under the condition that the respective firm sample is defined by the percentiles of another variable, i.e. that all firms in the sample are similar in terms of the conditioning variable. ${ }^{13}$ If the conditional variable is discrete, its levels (instead of percentiles) define the samples for which the conditional distributions of the summarized variable are calculated.

A joint distribution requires that each analysed firm reports both variables. In order to analyse the largest possible number of firms, the $8^{\text {th }}$ Vintage provides, as a novelty, joint distributions

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for variables from ten separate thematic groups, shown in Table 3. Each group consists of conditional variables and summarized variables. The conditional distributions are provided for both, but the latter are not used as conditioning variables. Please note that the files are identified by the abbreviated short group names, given in column two of Table 3.

The unweighted conditional distributions describe the firm sample. The weighted versions use inverse probability weighting within the strata defined in the calculation (not those of the survey data collection) to describe the population of firms. ${ }^{14}$ Within each group, all conditional distributions are derived from the same sample of firms and weights (i.e. each joint distribution file contains only firms providing information on all contained variables). ${ }^{15}$ Because conditional distributions require all underlying firms to report complete data on all variables described in the respective distribution, all groups use distinct samples, which means that conditional distributions are not comparable across group files, because the samples and weights (if applicable) differ. This applies to both the unweighted version and the weighted one. ${ }^{16}$

Table 3 Variables in the Joint Distributions, by group

| Group Topic | Short name | Summary | Variables | Description |
| :---: | :---: | :---: | :---: | :---: |
| Input | inp | Labour <br> Labour cost <br> Wages <br> Capital <br> Top10dummies | LV21_I | Headcount |
|  |  |  | LR01_Ic_va | Ratio: wageshare: nom. labor cost / nom. valueadded |
|  |  |  | LV24_rwage | Real wage |
|  |  |  | FR35_va_rev | Ratio: nom. value-added / nom. Revenue |
|  |  |  | FV18_rva | real value-added, computed as rev - m |
|  |  |  | FV17_rrev | real revenue |
|  |  |  | FR30_rk_l | Ratio: capital intensity: real capital / labor |
|  |  |  | PV03_Inlprod_va | Log labor productivity, real value added based: In(rva/l) |

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|  |  |  | PEb8_mpk_1 | marg. Product of capital Specification 1 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | PEc4_mpl_1 | marg. Product of labor Specification 1 |
|  |  |  | PEd0_mpm_1 | marg. product of intermediates Specification 1 |
|  |  |  | PEe2_mrpl_1 | marg. revenue product of labor - Specification 1 |
|  |  |  | PEd6_mrpk_1 | marg. revenue product of capital - Specification 1 |
| Finance | fin | Investment Credit access | FD01_safe | $D=1$, if firm is financially constrained |
|  |  |  | FR38_invest_rev | Ratio of nominal investment to nominal revenue |
|  |  |  | FR19_op_inte | Ratio: operating profits / interest payments |
|  |  |  | FV31_rinvest_intan | real intangible investment |
| Trade | trad | Import/Expor <br> t ratios <br> Categorical <br> variables for large importers/ex porters Imports/Expo rts relative to revenue | Conditioning variables |  |
|  |  |  | TC03_exp_top10 | Categorical variable indicating large exporters |
|  |  |  | TC06_imp_top10 | Categorical variable indicating large importers |
|  |  |  | TC01_exp_imp_rel | Categorical variable indicating the direction of trade |
|  |  |  | TC00_exp_dest | Categorical variable indicating export destinations |
|  |  |  | TC04_imp_dest | Categorical variable indicating the origins of imports |
|  |  |  | TD15_exp_adj | D = 1, if exporting, adj. |
|  |  |  | TD89_imp_adj | $\mathrm{D}=1$, if importing, adj. |
|  |  |  | Additional summarized variables |  |
|  |  |  | TR02_exp_adj_rev | Ratio: exports adj. / nom. Revenue |
|  |  |  | TR38_imp_adj_rev | Ratio: imports adj. / nom. Revenue |
| Trade Timing | trca | Variables describing if firms started, stopped, resumed, or paused importing/ex porting | Conditioning variables |  |
|  |  |  | TCO2_exp_time_3y | Categorical variable indicating the timing of exports |
|  |  |  | TC05_imp_time_3y | Categorical variable indicating the timing of imports |
|  |  |  | Additional summarized variables |  |
|  |  |  | TD15_exp_adj | $D=1$, if exporting, adj. |

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|  |  |  | TD89_imp_adj |
| :--- | :--- | :--- | :--- |
|  |  |  | TR02_exp_adj_rev |

To enable cross-group comparisons based on consistent samples without compromising the sample sizes, additional conditional distributions are available for each pairwise combination of groups (e.g. Finance-Trade). These pairs, shown in Table 4, combine the conditional and summarized variables of the two respective groups and report the resulting joint distributions for a homogenous sample using the same weights. Please note that each of these paired groups, too, is based on a unique sample. In other words, all joint distributions inside a given combined group file (e.g. Finance-Trade) are comparable to one another. Comparison between different groups (e.g. Finance-Growth) is possible for the weighted versions and assuming no sample-selection in the weighting.

The file names follow the same general naming scheme introduced above. Additionally, the file names identify the respective thematic group that are based on using the short names given in Table 3. Files are based on a pair of groups as described below (e.g. inp-tax, see Table

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4). The following examples illustrate the logic. The joint distribution files are available at the country, macro-sector, industry 2-digits, and NUTS2 dimensions for both the all-firms and the 20e sample in weighted and unweighted versions.

## Example 2: Joint Distribution File name

The joint distribution file containing the real capital variable -which is part of the input-group (inp, for short, please see Table 4 for the short names) and called FV14_rk (the identification code is explained in Section 2.3) - at the macro-sector for the weighted 20e sample has the name:

> jd_inp_mac_sector_20e_weighted.dta

## Example 3: Joint Distribution File name

The file containing the joint distribution of the real capital (group: inp [inputs]) conditional on firm age (group: demo [demography]) variable OCOO_firm_age, at the two-digit industry level for the unweighted all-firms sample is called

```
jd_inp_demo_industry2d _all_unweighted.dta
```

The ten thematic groups result in a total of 45 group pairs, listed in Table 4. Each pair exists only in one of two permutations, meaning that while e.g. the group Input-Finance (called inp_fin, in short) exists, no files exist for the group Finance-Input: The latter pair's content would be identical to that of the group pair Input-Finance and would differ in name only. ${ }^{17}$ This naming scheme and the use of a continuous joint distribution are illustrated in the box Example 4, below.

Table 4: Overview of the Joint Distribution group combinations, using the short names (see Table 3)

| Group | inp | prod | fin | trad | Trca | Grow | demo | zomb | ifa | tax |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| inp | inp | inp_prod | inp_fin | inp_trad | inp_trca | inp_grow | inp_demo | inp_zomb | inp_ifa | inp_tax |
| prod |  | prod | prod_fin | prod_trad | prod_trca | prod_grow | prod_demo | prod_zomb | prod_ifa | prod_tax |
| fin |  |  | fin | fin_trad | fin_trca | fin_grow | fin_demo | fin_zomb | fin_ifa | fin_tax |
| trad |  |  |  | trad | trad_trca | trad_grow | trad_demo | trad_zomb | trad_ifa | trad_tax |
| trca |  |  |  |  | trca | trca_grow | trca_demo | trca_zomb | trca_ifa | trca_tax |
| grow |  |  |  |  |  | grow | grow_demo | grow_zomb | grow_ifa | grow_tax |
| demo |  |  |  |  |  |  | demo | demo_zomb | demo_ifa | demo_tax |

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| zomb |  |  |  |  |  |  |  | zomb | zomb_ifa | zomb_tax |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| ifa |  |  |  |  |  |  |  |  | ifa | ifa_tax |
| tax |  |  |  |  |  |  |  |  |  |  |
| tax |  |  |  |  |  |  |  |  |  |  |

A discrete conditional variable could be e.g. a dummy variable that takes the value one for zombie firms and zero for non-distressed firms. The data file would then include all distributions of the summarized variables within a given dimension conditional upon the firm being a zombie or not a zombie. To condition on a continuous variable, for example labour productivity, the dataset uses deciles of the variable (at the industry 2-digit aggregation level, quintiles are used instead of deciles). The distributions of the summarized indicators are provided given the deciles of firms' labour productivity within the respective dimension.

## 

## Example 4: Working with Joint Distributions

Figure 2 shows an example of a (continuous) joint distribution. ${ }^{18}$ In particular, it uses the variable PV03_InIprod_va to show the labour productivity distribution of firms for different deciles of the firm size (LV21_l; taken from the variable/column by_var) in France in 2018. The conditional distribution reveals that there may be a discontinuity in the productivity of firms by size: The largest $10 \%$ of firms in the 20 e sample appear to be on average more productive than smaller ones, except for the 10\% least productive firms (represented by the green bars) in each size decile.

Figure 2: Labour Productivity Distribution by Firm Size Centiles in France

France, 2018, by headcount-centile


### 2.2.3 Transition Matrices

The CompNet transition matrices track the evolution of firms over a three-year window and thereby allow researchers to study firm size dynamics as well as the characteristics of firms with different growth performances over the respective period. Conditional on surviving the three-year period under study, firms are classified into quintiles in a given macro-sector based on firm number of employees for year $t$ and $t-3$, respectively. For example, one can analyze the movement of firms across these quintiles, moving from size quintile 1 in $t-3$ to size quintile 5 in $t$. In addition, the transition matrices provide statistics on selected characteristics of firms

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at time $t-3$ and $t$, so that it is possible to analyze firms' features before and after their growth or shrinking.

The transition matrix datasets are indicated with the prefix " $t m_{-} \underline{t m}$ " and are available at the macro-sector level of aggregation. Size quintile in $t-3$ is indicated by qt_l3_I and size quintile in $t$ is indicated by $q t \_l$. The prefix 13 _ indicates firm characteristics as of $t-3$, while the prefix g3_indicates firms' annualized growth rates from $t-3$ to $t$. Additionally, the files with the prefix "tm_unc" provide summary statistics for the firm-sample that was used to compute the transition matrices, but without conditioning on the employment quintile transitions.

### 2.2.4 Regressions

In addition to the above-introduced datasets, each vintage of the CompNet dataset provides the user with a series of firm-level regression outputs, available as Excel files. For each country, the regression outputs cover results of production function estimations. Additionally, for countries with trade data, regression results for export probability or export premiums are available. The following subsections describe the three types of regressions.

## Production Functions:

Production functions are estimated by pooling all firms operating in a given 2-digit NACE Rev. 2 sector. Each production function estimation uses the log of deflated turnover as dependent variable, while the regressors are the log of deflated capital stock, deflated cost of intermediate inputs and labour (headcounts). Apart from the regression output files in Excel format, the coefficients and standard errors of the different specifications are also provided collectively in Stata files, one for each sample and weighting. In the $8^{\text {th }}$ Vintage, the unconditional descriptive statistics provide information on standard deviations for all variables, and the previously reported Kehrig's dispersion measures have been discontinued. Specifications including intangible capital as separate production input were discontinued, too, as we now include intangible capital into the capital input variable.

The following parametric specifications replace the formerly used methodologies:

1. OLS estimation assuming a Cobb-Douglas (CD) production function.
2. OLS estimation assuming a Translog (TL) production function.
3. OLS estimation, assuming CD production function with time-varying output elasticities.

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4. GMM estimation following Ackerberg, Caves and Frazer (2015) assuming a CD production function.
5. GMM estimation based on Ackerberg, Caves and Frazer (2015) assuming a TL production function.

Please refer to Section 5.3.1, in the appendix, for more details on the estimation procedure; also, a detailed description on how to compare productivity across industries, sectors, regions, and countries can be found in Section 5.3.4.

## Export-Probability:

The first set of export-related regression output files give the user the results of probit estimations of the probability to export conditional on firms' productivity and size. They correspond to deciles of the different productivity and size variables. All regressions control for year dummies. Formally, the coefficients of the following model are estimated by maximum likelihood:

$$
P(\text { Dummy_exp }=1 \mid \mathbf{c t} \mathbf{x}, \text { szclass, year })=\Phi(\mathbf{c t} \mathbf{x} \boldsymbol{\alpha}+\mathbf{s z c l a s s} \boldsymbol{\beta}+\text { year } \gamma)
$$

with $\mathbf{c t} \mathbf{x}^{19}$ as the productivity centile dummies and szclass as the macro-sector-size-class dummies and $\Phi($.$) as the standard normal cumulative distribution function. The observations$ are weighted by their inverse sampling probability, defined as the theoretical number of firms within a certain macro-sector size class divided by the actual number of sample firms in that macro-sector size class.

## Export Premium:

The second set of export-related regression outputs deals with the question whether exporting firms are more productive than firms which are not exporting. Each file contains the result of three regressions with the following specifications of the dependent productivity variable: productivity (all firms), productivity change since the last period, and productivity (only non-exporters). The independent variables include the trade dummy variables, sector and size class dummy variables, a crisis dummy, and interaction terms. Just like in the probit estimation, the observations are weighted by their inverse sampling probability defined as the

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theoretical number of firms within a certain macro-sector-size-class divided by the actual number of sample firms in that size class. The regression model is then a simple pooled OLSregression:

$$
\operatorname{prod}=\mathrm{X} \alpha+\mathrm{SZ} \beta+\mathrm{SEC} \gamma+\mathrm{CR} \delta+\mathrm{IT} \varepsilon+\mathbf{e}
$$

with prod as the vector of the chosen productivity measure (in logs), $\mathbf{X}$ as the matrix of various export dummies, $\mathbf{S Z}$ containing the size class dummies, the two-digit sector dummies SEC, CR for the crisis dummies and IT containing the interaction terms of CR and the export dummy, and finally the error term $\mathbf{e}$. The number of independent variables used depends on the model specification.

Table 5 shows the dependent and independent variables:

Table 5: Export Premium (weighted OLS regressions)

| Dependent variables <br> Identification Code | Variable Name <br> Variable name |  |
| :--- | :--- | :--- |
| PV01 | Inkprod_va | d_exp_val_adj |
| PV03 | Inlprod_va | Sector |
| PV02 | Inlprod_rev | Crisis |
| PEi9 | In_tfp_0 | Szclass |
| PEj0 | In_tfp_1 | crisis\#d_exp_val_adj |
| PEj1 | In_tfp_2 |  |
| PEj2 | In_tfp_3 |  |
| PEj3 | In_tfp_4 |  |
| PEj4 | In_tfp_5 |  |
| PV05 | Insr_cs |  |
| PV04 | Insr |  |

### 2.3 Naming Convention of Variables

The naming convention for variables in the $8^{\text {th }}$ Vintage of the CompNet dataset continues the scheme introduced in the $7^{\text {th }}$ Vintage and enhances the naming of the growth rates of selected variables. In addition, the code system from the last vintage is maintained and uniquely identifies variables by a combination of 4 characters, also across both vintages (with a few exceptions). This "identification code" can always be found at the beginning of each variable. The data section of the CompNet website provides a short Stata script which can be used to remove the CompNet identification code, if desired. This can be useful for individual analysis

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on a standard set of indicators. However, we recommend using the code system as it allows for quick identification of needed indicators.

## 8th Vintage Variable Naming Scheme:

Every variable included in the 8th Vintage of the CompNet dataset follows the pattern:
IdentificationCode_IndividualName_[Weightedby]_Suffix
The (4-digit) identification code is built with three elements: the thematic category, the variable type, and the numerical code:

## CategoryTypeNumericalCode

Each of the elements can be directly identified and understood: the first letter represents the category; the second letter indicates the variable type and the last 2-digit combination represents the numbering. The category corresponds to the already introduced categories defined as the topics covered by the CompNet dataset. The CompNet dataset includes a range of different types of variables. In this vintage, it is now possible to directly understand from the identification code whether a variable is e.g. an estimate or a ratio. The numerical code system is used to distinguish different indicators within each category and variable group. For example, in the category "competition" the dataset includes 3 "ratio" type variables with the codes CRO0, CRO1 and CR02. In the same category, the dataset also includes 10 "value" type variables represented by the identification codes PV00 up to PV09. In some cases, the dataset includes more than 100 variables for a given category and variable group. In such cases, the previous numerical coding is extended by the following alpha-numeric sequence: $\{a 0, a 1, \ldots$, $a 9, b 0, b 1, \ldots, b 9, c 0, c 1 \ldots\}$. Table 6 summarizes the details of the identification codes. Please be especially aware of the fact, that the identification codes are unique across the 7 th and 8 th vintages. Variables that have an equivalent in the last vintage will have the same code as before. At the same time variables and their codes from the 7th vintage which are not part of the current vintage have disappeared. The latter also applies to cases where the definition of a variable has significantly changed. Details about these cases can be seen in the "Detailed Variables Overview" (Appendix Section 5.2).

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Table 6: CompNet Identification Code

| Categories: | Variable Types: | Alpha-Numeric Code System (read vertically) |  |  |  |  |  | (optional) Growth Rates |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| C - Competitiveness | C-Categorical | 00 | 06 | a0 | a6 | b2 | b8 | GH |
| F-Financial | D - Dummies | 01 |  | a1 | a7 | b3 | b9 | G1 |
| L-Labour | E-Estimates ${ }^{3}$ | 02 | $\ldots$ | a2 | a8 | b4 | c0 | G3 |
| P - Productivity | R-Ratios | 03 | 09 | a3 | a9 | b5 | c1 |  |
| T-Trade | V -Values ${ }^{4}$ | 04 | 10 | a4 | b0 | b6 | c2 |  |
| O-Other |  | 05 | $\ldots$ | a5 | b1 | b7 | ... |  |

${ }^{3}$ Estimates are defined as any variable which is based on a production function
${ }^{4}$ Defined as a number that represents an amount

Coming back to the variable naming scheme, IndividualName stands for the abbreviation combination of the actual name of the individual variable. For example, the abbreviation combination "top_rev_sam_C" in the variable name CROO_top_rev_sam_C_* stands for the top10 firms' share in the aggregated sample revenues at the country level. The overview including the identification code, the individual variable name and a definition of all published output variables can be found in Section 5.2 in the appendix.

Growth rate variables (calculated for selected variables) provide information about the distribution of a variable's growth per quantile. They are identified by the additional two-digit suffix G\# following their underlying variable's four-digit code. The \# identifies the specific type of growth rate: For example, the variable real capital has the code FV14_rk, and the variables containing its growth rates from one year and three years ago are called FV13G1_rk and FV13G3_rk, respectively, where 1 and 3 denote the time dimension. ${ }^{20}$ Growth rates calculated according to Davis, Haltiwanger and Schuh (1996) are denoted by the third alternative suffix GH (these are one-year growth rates with a definition accounting for entry and exit).

Weightedby is used only for the aggregate variable decompositions (which are part of the unconditional distribution files) and indicates the input-weighting method. The inputweighting used here is not to be confused with weighting regarding the sample/population used elsewhere in this user guide. The labels indicating the weightings always start with a capital W and end with the abbreviation of the weighting method, e.g. Wrrv (which stands for

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"weighted by real revenue"). If no input-weighting was applied to a specific variable, this step will be skipped and the next component of the variable name, i.e. suffix will be reported directly. Table 7 reports the different input-weighting methods used in the $8^{\text {th }}$ Vintage of the CompNet dataset for the decomposition variables ${ }^{21}$ including the applied abbreviation.

Table 7 Weighting Methods Used for the Decompositions

| Abbreviation | Meaning |
| :--- | :--- |
| rrv | Real revenue |
| ntc | Nominal total costs |
| nlc | Nominal labour cost |
| rv | Nominal revenue |
| $\mathbf{I}$ | Labour |
| rva | Real value-added |
| $\mathbf{n m}$ | Nominal intermediate inputs |
| nvi | Nominal variable inputs |
| nen | Nominal energy inputs |
| nva | Nominal value-added |

The dataset provides a rich set of information for every variable included in the dataset. This includes descriptive statistics like the mean, percentiles or the number of firms with nonmissing values for the respective indicator. These statistics are identified by suffixes (Table 8) in the variable names.

Table 8: Suffixes

| Suffix | Meaning |
| :---: | :---: |
| p1, p5, p10, p25, p50, p75, p90, p95, p99 | Percentiles |
| $m n$ | Mean |
| sd | Standard deviation |
| skew | Skewness |
| kurt | Kurtosis |
| n | Number of observations |
| sw | Summed weights (= population number of firms) |
| umn | The input-unweighted mean in the OP decomposition |
| usw | Input-Unweighted summed (population-)weights in the OP decomposition |
| wmn | Input-weighted mean in the OP decomposition |
| cov | The covariance term in the OP decomposition |

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| wth | Indicates the within-component in the FHK <br> decomposition |
| :--- | :--- |
| btw | Indicates between component in the FHK <br> decomposition |
| agg | Indicates the aggregate term in the FHK <br> decomposition |

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## 3. Important Notes on Using the Dataset

This chapter highlights a few important features of the $8^{\text {th }}$ Vintage of the CompNet dataset and provides recommendations on how to deal with them while using the data. It is highly recommended to carefully review this section before starting an analysis with the 8th Vintage. Topics range from technical intricacies to correctly interpreting and combining provided information. The purpose is to help the user avoid "technical" mistakes in using the dataset and enable him or her to conduct sound research with the data.

It is important to stress that the $8^{\text {th }}$ Vintage of the CompNet dataset addresses a multitude of caveats existing in the $7^{\text {th }}$ Vintage of the CompNet dataset, improving the accuracy and comparability of many variables. An overview of these improvements is included in Section 4. More information about the comparability of the CompNet dataset can be found in the CompNet cross-country comparability report (2018).

### 3.1 Comparison with National Accounts

CompNet indicators are aggregated from firm-level sources where the information is based on national taxation legislation, European legislation and accounting principles (e.g. GAAP). These different sources are consolidated into the national accounts according to the current national accounts standards of the European System of Accounts (ESA). The national accounts aggregated data differ significantly from the CompNet variables, first and foremost because the data stems from a wide variety of sources which also cover firms outside of the CompNet dataset's target population. ${ }^{22}$ Hence, the two datasets might show similar patterns, but are vastly different because they measure different slices of economic activity.

### 3.2 General Notes

### 3.2.1 Sample and Population Figures

It is important that the data user is aware that the applied weighting procedure gears the descriptive statistics of the CompNet indicators towards describing the total population, not

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the underlying sample. ${ }^{23}$ Consequently, one frequent question is how to compute aggregate statistics with the variables provided in the weighted datasets in 8th Vintage of the CompNet dataset.

To compute aggregate statistics for the underlying population, one needs to make use of variables ending on "_sw", standing for "summed_weights". To calculate the total employment for the population of a given cell, it is sufficient to multiply the average employment "I_mn" by the variable "I_sw" (i.e. the implied number of firms in the population). This line of reasoning applies to all non-ratios variables. Variables with the suffix " N " show the relative number of firms in the cell with available information to construct the given variable.

If the researcher wants to collapse the dataset to a higher level of aggregation (for example, from the industry 2-digits to the macro-sector level), one needs to use the "_sw" variable to have population-representative weights (it applies only to non-ratio variable). This is an important difference with respect to CompNet vintages preceding the $7^{\text {th }}$ Vintage, which had implemented the reweighting procedure only for the 20 e sample, but not for the full sample.

### 3.2.2 Dummy Variables

The CompNet dataset contains many dummy variables in all categories. Dummy variables are identified in their naming code by the variable type $\boldsymbol{D}$ (for example FD01_safe). Due to the binary nature of dummies, no percentiles or moments of their distribution are provided as descriptive statistics. The mean, however, does provide useful information about a dummy namely the percentage of observations (firms) for which the variable is equal to $1-$ and is included in the dataset. For example, the mean of "TD14_exp" gives the share of exporters in the given cell and, therefore, takes values between 0 and 1 .

### 3.2.3 Categorical Variables

The conditional distributions in the $8^{\text {th }}$ Vintage leverage new categorical variables, thereby making the information formerly contained in numerous binary dummy variables more accessible. All categorical variables are identified in their naming code by the type $\boldsymbol{C}$ (for

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example OCOO_firm_age). The conditional distributions contain moments for each level of the categorical variables.

### 3.3 Comparability

The data collection process discussed in Section 5.4, in the appendix, has three main advantages:
(i) The dataset uses existing national datasets, with no need to undertake new and costly data collection efforts
(ii) Confidentiality of the micro information is fully protected by using the microaggregation technique
(iii) Member institutions participate actively in improving and using the dataset.

By using existing national data sources, the data collection process is less cost-intensive but has a considerable downside: there is limited ability to affect source characteristics such as sampling techniques, variable definitions, industry coverage and others. These characteristics may sometimes vary considerably across countries due to differences in economic structure and legal systems, i.e. tax codes and administrative procedures, or due to the discretion of the statistical office. These cross-country differences might limit cross-country comparability.

To redeem this disadvantage, CompNet provides documentation of source data differences to help data users deciding on their relative importance, as well as suggesting strategies to mitigate the potential biases of own estimations based on CompNet data. For that reason, CompNet has invested to produce detailed meta-data and to analyse the strengths and weaknesses of the data in terms of cross-country comparability. This documenting effort sets the CompNet dataset apart from other sources of granular data. To find out more about comparability in the context of the CompNet dataset, a careful review of the CompNet crosscountry comparability report (2018) is highly recommended.

The causes of comparability limitations are divided into the country- and source-specific comparability issues as well as variable and indicator specific incomparability. The following sections discuss these causes and provide some apparent examples.

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### 3.3.1 Countries and Source Data

The country and source-specific causes of incomparability refer to the fundamentals of the different data sampling methodology in each country. Some exemplary questions here are at what level of aggregation the information is captured, what industries are covered, whether firms are representative of the population in terms of macro-sector and size classes and whether there are significant breaks or changes affecting the quality of the underlying source. Note, however, that data providers update the whole time series every time they run the code (therefore, not only one extra year is added) in order to minimize breaks in the dataset resulting from the addition of new indicators, changes in sector classifications or improvements of the underlying methodologies.

## Units of Observations

In a dataset containing micro information, firm-data can be gathered at different levels of aggregation, the so-called units of observation. Eurostat uses the enterprise level of observation. ${ }^{24}$ The enterprise-level is used by a selected number of data providers of CompNet as well, but the majority use the legal unit, which is a lower level of aggregation. ${ }^{25}$ The usage of different levels of aggregation matters because different data sources across countries will target a different 'slice' of the economy. Consolidation of the balance sheets also plays a role here; unconsolidated information at the enterprise level could inflate economic activity relative to consolidated enterprise information.

## Representativeness

On a more fundamental note, it is important to have representative data for all different countries. Enough firms should be covered by the domestic data sources and more importantly, these firms should be representatively distributed across different size classes and macro-sectors. Although the coverage rates differ between countries, the goal of the CompNet dataset is to provide the distributions of variables rather than their total values. This goal is less sensitive to varying coverage ratios, and the overall assessment of the sample representativeness is very positive. ${ }^{26}$ For details, please see Section 5.4.7.

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### 3.3.2 Variables and Indicators

The variable- and indicator-specific sources of incomparability refer to possible differences between raw variable definitions. The common code sent out to data providers calculates the output indicators from the underlying raw variables. Hence, differences between the definitions of the input may cause differences in the output of the code. All data providers use a set of harmonized definitions, including $1^{\text {st }}, 2^{\text {nd }}$ and $3^{\text {rd }}$ best variable definitions. Section 5.4.5, in the appendix, contains detailed overviews:

- Table 21 includes information on all raw variables and their possible definitions
- Table 22 highlights the used definitions for each country included in the dataset.


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## 4. Differences $7^{\text {th }}$ Vintage vs $8^{\text {th }}$ Vintage of the CompNet Dataset

The $8^{\text {th }}$ Vintage of the CompNet Dataset includes some innovations in respect to the previous editions which improve the availability and the quality of the data and their user-friendliness. The most important innovations include:

## Production Functions:

- The entire Production Function Module has been rationalized. It now includes only 5 different TFP estimates as indicated in Section 5.3.1, in the appendix, and a nonparametric estimation based on cost shares.
- All estimates are made at the 2-digit NACE industry level, better capturing similarities of production processes between firms.
- The outcome variable is always the log of gross output (turnover). Value added is no longer used as outcome variable.
- Specifications including intangible capital as separate input factor were discontinued. We now include intangibles in the general capital stock.
- Unconditional descriptive statistics report standard deviations for all variables, "Kehrig's dispersion measures" have been discontinued.


## Joint Distributions (JDs):

- Created content-specific subgroups of JDs computed within an population of firms.
- Reorganized a large number of dummy conditions into new categorical conditions.
- 2-digits sector level JDs are computed by quintiles of the distribution instead of deciles.


## New Variables:

- The share of the 10 biggest firms of the selected variable is available for more variables as concentration measure
- Expanded the HHI concentration indicators to cover more variables.
- More comprehensive dummies provide more details on trade timing.


## New Countries and coverage:

- Germany has now a full coverage of all the macro-sectors for the period 2005-2018.


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## 5. Appendix

### 5.1 List of Data Folders

The following overview presents the available data folders and number of files in the $8^{\text {th }}$
Vintage of the CompNet Dataset.

Table 9 Data Files Overview

| Sample \& weighting | Folder | (Subfolder) | Number of files |
| :---: | :---: | :---: | :---: |
| 20e_firms_unweighted | Descriptives |  | 9 |
|  | JointDistributions |  | 220 |
|  | Regressions | Export_deciles <br> Export_premium <br> Production_Functions | $\begin{aligned} & 165 \\ & 165 \\ & 96 \end{aligned}$ |
|  | Transmatrices |  | - |
| 20e_firms_weighted | Descriptives |  | 13 |
|  | JointDistributions |  | 220 |
|  | Regressions | ```Export_deciles Export_premium Production_Functions``` | $\begin{aligned} & 164 \\ & 165 \\ & 96 \end{aligned}$ |
|  | Transmatrices |  | 2 |
| all_firms_unweighted | Descriptives |  | 9 |
|  | JointDistributions |  | 220 |
|  | Regressions | Export_deciles <br> Export_premium <br> Production_Functions | $\begin{aligned} & 110 \\ & 110 \\ & 81 \end{aligned}$ |
|  | Transmatrices |  | - |
| all_firms_weighted | Descriptives |  | 13 |
|  | JointDistributions |  | 220 |
|  | Regressions | Export_deciles <br> Export_premium <br> Production_Functions | $\begin{aligned} & 121 \\ & 121 \\ & 81 \end{aligned}$ |
|  | Transmatrices |  | 2 |

### 5.2 Detailed Variable Overview

The definition of all output variables can be found in the following tables. Each table includes the variables for one category.

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### 5.2.1 Competition Variables

Table 10 Competition Variables

| Variable Code | Competition |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
|  | Estimates |  |
| CE32 | dm_0 | Firm labor market power Spec. 0 |
| CE33 | dm_1 | Firm labor market power Spec. 1 |
| CE34 | dm_2 | Firm labor market power Spec. 2 |
| CE35 | dm_3 | Firm labor market power Spec. 3 |
| CE36 | dm_4 | Firm labor market power Spec. 4 |
| CE37 | dm_5 | Firm labor market power Spec. 5 |
| CE38 | markup_I_0 | Firm markup - labor input decision - Spec. 0 |
| CE39 | markup_I_1 | Firm markup - labor input decision - Spec. 1 |
| CE40 | markup_I_2 | Firm markup - labor input decision - Spec. 2 |
| CE41 | markup_I_3 | Firm markup - labor input decision - Spec. 3 |
| CE42 | markup_l_4 | Firm markup - labor input decision-Spec. 4 |
| CE43 | markup_I_5 | Firm markup - labor input decision - Spec. 5 |
| CE44 | markup_m_0 | Firm markup - intermediate input decision - Spec. 0 |

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| Variable Code | Competition |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| CE45 | markup_m_1 | Firm markup - intermediate input decision - Spec. 1 |
| CE46 | markup_m_2 | Firm markup - intermediate input decision - Spec. 2 |
| CE47 | markup_m_3 | Firm markup - intermediate input decision - Spec. 3 |
| CE48 | markup_m_4 | Firm markup - intermediate input decision - Spec. 4 |
| CE49 | markup_m_5 | Firm markup - intermediate input decision - Spec. 5 |
| CE50 | markup_ml_0 | markup - labor + intermed. input decision - Spec. 0 |
| CE51 | markup_ml_1 | markup - labor + intermed. input decision - Spec. 1 |
| CE52 | markup_ml_2 | markup - labor + intermed. input decision - Spec. 2 |
| CE53 | markup_ml_3 | markup - labor + intermed. input decision - Spec. 3 |
| CE54 | markup_ml_4 | markup - labor + intermed. input decision-Spec. 4 |
| CE55 | markup_ml_5 | markup - labor + intermed. input decision - Spec. 5 |
|  |  | tios |
| CROO | top_rev_sam_C | Top10 firms' share in revenues, country level |
| CR01 | top_rev_sam_M | Top10 firms' share in revenues, macro-sector level |

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| Variable Code | Competition |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| CR02 | top_rev_sam_2D | Top10 firms' share in revenues, 2-digit industry level |
| CR03 | top_rev_sam_N | Top10 firms' share in revenues, NUTS2 level |
| CR04 | top_ifa_sam_2D | Top10 firms' share in ifa, 2digit indust. Level |
| CR05 | top_ifa_sam_C | Top10 firms' share in intangible fixed assets, country level |
| CR06 | top_ifa_sam_M | Top10 firms' share in intangible fixed assets, macro-sector level |
| CR07 | top_ifa_sam_N | Top10 firms' share in intangible fixed assets, NUTS2 level |
| CR08 | top_I_sam_2D | Top10 firms' labor share, 2digit industry level |
| CR09 | top_I_sam_C | Top10 firms' labor share, country level |
| CR10 | top_I_sam_M | Top10 firms' labor share, macro-sector level |
| CR11 | top_l_sam_N | Top10 firms' labor share, NUTS2 level |
| CR12 | top_Ic_sam_2D | Top10 firms' share in labor costs, 2-digit industry level |
| CR13 | top_Ic_sam_C | Top10 firms' share in labor costs, country level |

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| Variable Code | Competition |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| CR14 | top_Ic_sam_M | Top10 firms' share in labor costs, macro-sector level |
| CR15 | top_Ic_sam_N | Top10 firms' share in labor costs, NUTS2 level |
| CR16 | top_rk_sam_2D | Top10 firms' share in real capital, 2-digit industry level |
| CR17 | top_rk_sam_C | Top10 firms' share in real capital, country level |
| CR18 | top_rk_sam_M | Top10 firms' share in rea capital, macro-sector level |
| CR19 | top_rk_sam_N | Top10 firms' share in real capital, NUTS2 level |
| CR20 | top_rva_sam_2D | Top10 firms' share in real value added, 2-digit industry level |
| CR21 | top_rva_sam_C | Top10 firms' share in real value added, country level |
| CR22 | top_rva_sam_M | Top10 firms' share in rea value added, macro-sector level |
| CR23 | top_rva_sam_N | Top10 firms' share in rea value added, NUTS2 level |
|  | Values |  |
| CV12 | hhi_ifa_sam_C | Hirschman-Herfindahl Index, intangible shares, country, sample |
| CV13 | hhi_ifa_sam_M | Hirschman-Herfindahl Index, intangible shares mac_sector, sample |

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|  | Competition |  |
| :---: | :---: | :---: |
| Variable Code | Variable Name | Definition |
| CV14 | hhi_ifa_sam_N | Hirschman-Herfindahl Index, intangible shares, NUTS2, sample |
| CV15 | hhi_ifa_sam_2D | Hirschman-Herfindahl Index, intangible shares, industry, sample |
| CV12 | hhi_ifa_pop_C | Hirschman-Herfindahl Index, intangible shares, country, population |
| CV13 | hhi_ifa_pop_M | Hirschman-Herfindahl Index, int. fix.assets, mac_sector, population |
| CV14 | hhi_ifa_pop_N | Hirschman-Herfindahl Index, intangible shares, NUTS2, population |
| CV15 | hhi_ifa_pop_2D | Hirschman-Herfindahl Index intangible shares, industry, population |
| CV20 | hhi_l_sam_C | Hirschman-Herfindahl Index, employment shares, country, sample |
| CV21 | hhi_I_sam_M | Hirschman-Herfindahl Index, employment shares, mac_sector, sample |
| CV22 | hhi_l_sam_N | Hirschman-Herfindahl Index, employment shares, NUTS2, sample |

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| Variable Code | Competition |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| CV23 | hhi_l_sam_2D | Hirschman-Herfindahl Index, employment shares, industry, sample |
| CV20 | hhi_I_pop_C | Hirschman-Herfindahl Index, employment shares, country, population |
| CV21 | hhi_l_pop_M | Hirschman-Herfindahl Index, emp. shares, mac_sector, population |
| CV22 | hhi_l_pop_N | Hirschman-Herfindahl Index, employment shares, NUTS2, population |
| CV23 | hhi_I_pop_2D | Hirschman-Herfindahl Index, employment shares, industry, population |
| CV28 | hhi_Ic_sam_C | Hirschman-Herfindahl Index, nom labor cost shares, country, sample |
| CV29 | hhi_lc_sam_M | Hirschman-Herfindahl Index, nlc, mac_sector, sample |
| CV30 | hhi_lc_sam_N | Hirschman-Herfindahl Index, nom labor cost shares, NUTS2, sample |
| CV31 | hhi_lc_sam_2D | Hirschman-Herfindahl Index, nom labor cost shares, industry, sample |
| CV28 | hhi_Ic_pop_C | Hirschman-Herfindahl Index, nom labor cost shares, country, pop. |

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| Variable Code | Competition |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| CV29 | hhi_lc_pop_M | Hirschman-Herfindahl Index, nom labor cost shares, mac_sector, pop. |
| CV30 | hhi_lc_pop_N | Hirschman-Herfindahl Index, nom labor cost shares, NUTS2, pop. |
| CV31 | hhi_lc_pop_2D | Hirschman-Herfindahl Index, nom labor cost shares, industry, pop. |
| CV04 | hhi_rev_sam_C | Hirschman-Herfindahl Index, nom. revenue shares, country, sample |
| CV05 | hhi_rev_sam_M | Hirschman-Herfindahl Index, nom. revenue shares, mac_sector, sample |
| CV06 | hhi_rev_sam_N | Hirschman-Herfindahl Index, nom. revenue shares, NUTS2, sample |
| CV07 | hhi_rev_sam_2D | Hirschman-Herfindahl Index, nom. revenue shares, industry, sample |
| CV04 | hhi_rev_pop_C | Hirschman-Herfindahl Index, nom. revenue shares, country, pop. |
| CV05 | hhi_rev_pop_M | Hirschman-Herfindahl Index, nom. revenue shares, mac_sector, pop. |

## CompNet The Competitiveness Research Network

| Variable Code | Competition |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| CV06 | hhi_rev_pop_N | Hirschman-Herfindahl Index, nom. revenue shares, NUTS2, pop. |
| CV07 | hhi_rev_pop_2D | Hirschman-Herfindahl Index, nom. revenue shares, industry, pop. |
| CV36 | hhi_rk_sam_C | Hirschman-Herfindahl Index, real capital shares, country, sample |
| CV37 | hhi_rk_sam_M | Hirschman-Herfindahl Index, real capital shares, mac_sector, sample |
| CV38 | hhi_rk_sam_N | Hirschman-Herfindahl Index, real capital shares, NUTS2, sample |
| CV39 | hhi_rk_sam_2D | Hirschman-Herfindahl Index, real capital shares, industry, sample |
| CV36 | hhi_rk_pop_C | Hirschman-Herfindahl Index, real capital shares, country, pop. |
| CV37 | hhi_rk_pop_M | Hirschman-Herfindahl Index, real capital shares, mac_sector, pop. |
| CV38 | hhi_rk_pop_N | Hirschman-Herfindahl Index, real capital shares, NUTS2, pop. |

## CompNet The Competitiveness Research Network

|  | Competition |  |
| :---: | :---: | :---: |
| Variable Code | Variable Name | Definition |
| CV39 | hhi_rk_pop_2D | Hirschman-Herfindahl Index, real capital shares, industry, pop. |
| CV44 | hhi_rva_pos_sam_C | Hirschman-Herfindahl Index, rva shares, country, sample |
| CV45 | hhi_rva_pos_sam_M | Hirschman-Herfindahl Index, rva shares, mac_sector, sample |
| CV46 | hhi_rva_pos_sam_N | Hirschman-Herfindahl Index, real value-added shares, NUTS2, sample |
| CV47 | hhi_rva_pos_sam_2D | Hirschman-Herfindahl Index, rva shares, industry, sample |
| CV44 | hhi_rva_pos_pop_C | Hirschman-Herfindahl Index, real value-added shares, country, pop. |
| CV45 | hhi_rva_pos_pop_M | Hirschman-Herfindahl Index, rva shares, mac_sector, pop. |
| CV46 | hhi_rva_pos_pop_N | Hirschman-Herfindahl Index, real value-added shares, NUTS2, pop. |
| CV47 | hhi_rva_pos_pop_2D | Hirschman-Herfindahl Index, real value-added shares, industry, pop. |

## Conn Net The Competitiveness Research Network

### 5.2.2 Productivity Variables

Table 11 Productivity Variables


## CompNet <br> The Competitiveness Research Network

|  | Productivity |  |
| :---: | :---: | :---: |
| Variable Code | Variable Name | Definition |
| PEc3 | mpl_0 | marg. product of labor Specification 0 |
| PEc4 | mpl_1 | marg. Product of labor Specification 1 |
| PEc5 | mpl_2 | marg. product of labor Specification 2 |
| PEc6 | mpl_3 | marg. Product of labor Specification 3 |
| PEc7 | mpl_4 | marg. Product of labor Specification 4 |
| PEc8 | mpl_5 | marg. Product of labor Specification 5 |
| PEc9 | mpm_0 | marg. product of intermediates - Specification 0 |
| PEd0 | mpm_1 | marg. product of intermediates - Specification 1 |
| PEd1 | mpm_2 | marg. product of intermediates - Specification 2 |
| PEd2 | mpm_3 | marg. product of intermediates - Specification 3 |
| PEd3 | mpm_4 | marg. product of intermediates - Specification 4 |

## CompNet The Competitiveness Research Network

| Variable Code | Productivity |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| PEd4 | mpm_5 | marg. product of intermediates - Specification 5 |
| PEd5 | mrpk_0 | marg. revenue product of capital - Specification 0 |
| PEd6 | mrpk_1 | marg. revenue product of capital - Specification 1 |
| PEd7 | mrpk_2 | marg. revenue product of capital - Specification 2 |
| PEd8 | mrpk_3 | marg. revenue product of capital - Specification 3 |
| PEd9 | mrpk_4 | marg. revenue product of capital - Specification 4 |
| PEe0 | mrpk_5 | marg. revenue product of capital - Specification 5 |
| PEe1 | mrpl_0 | marg. revenue product of <br> labor - Specification 0 |
| PEe2 | mrpl_1 | marg. revenue product of labor - Specification 1 |
| PEe3 | mrpl_2 | marg. revenue product of <br> labor - Specification 2 |
| PEe4 | mrpl_3 | marg. revenue product of <br> labor - Specification 3 |
| PEe5 | mrpl_4 | marg. revenue product of <br> labor - Specification 4 |
| PEe6 | mrpl_5 | marg. revenue product of <br> labor - Specification 5 |
| PEe7 | oe_k_0 | output elasticity w.r.t. capital - Specification 0 |

## CompNet The Competitiveness Research Network

| Variable Code | Productivity |  |
| :--- | :--- | :--- |
| PEe8 | Variable Name | Definition |
| PEe9 | value-added elasticity w.r.t. |  |
| PE_0_va | capital - Specification 0 |  |

## CompNet The Competitiveness Research Network

| Variable Code | Productivity |  |
| :--- | :--- | :--- |
| PEg2 | variable Name | Definition |
| PEg3 | value-added elasticity w.r.t. |  |
| PEg4 | labor - Specification 1 |  |

## CompNet The Competitiveness Research Network

| Variable Code | Productivity |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| PEh4 | oe_m_3 | output elasticity w.r.t. intermediates- Specification 3 |
| PEh5 | oe_m_4 | output elasticity w.r.t. intermediates- Specification $4$ |
| PEh6 | oe_m_5 | output elasticity w.r.t. intermediates- Specification 5 |
| PEh7 | ps_0 | MRPL-wage Gap (deflated) <br> Specification 0 |
| PEh8 | ps_1 | MRPL-wage Gap (deflated) <br> Specification 1 |
| PEh9 | ps_2 | MRPL-wage Gap (deflated) - <br> Specification 2 |
| PEiO | ps_3 | MRPL-wage Gap (deflated) - <br> Specification 3 |
| PEi1 | ps_4 | MRPL-wage Gap (deflated) <br> Specification 4 |
| PEi2 | ps_5 | MRPL-wage Gap (deflated) <br> Specification 5 |
| PEi3 | rts_0 | RTS - Specification 0 (CD, industry-level cost shares) |
| PEi4 | rts_1 | RTS - Specification 1 (CD, industry-level OLS) |
| PEi5 | rts_2 | RTS - Specification 2 (TL, industry-level OLS) |
| PEi6 | rts_3 | RTS - Specification 3 (CD, industry-year-level OLS) |

## Conn Net The Competitiveness Research Network

| Variable Code | Productivity |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| PEi7 | rts_4 | RTS - Specification 4 (CD, industry-level ACF) |
| PEi8 | rts_5 | RTS - Specification 5 (TL, industry-level ACF) |
| PEi9 | In_tfp_0 | Log(TFP) - Specification 0 (CD, industry-level cost shares) |
| PEj0G1 | In_tfp_1 | Growth rate (from t-1): In_tfp_1 |
| PEjO | In_tfp_1 | Log(TFP) - Specification 1 (CD, industry-level OLS) |
| PEj1 | In_tfp_2 | Log(TFP) - Specification 2 (TL, industry-level OLS) |
| PEj2 | In_tfp_3 | Log(TFP)- Specification 3 <br> (CD, industry-year-level OLS) |
| PEj3 | In_tfp_4 | Log(TFP) - Specification 4 (CD, industry-level ACF) |
| PEj4 | In_tfp_5 | Log(TFP) - Specification 5 (TL, industry-level ACF) |
|  | Values |  |
| PV00 | kprod_va | Capital productivity, computed as rva/nk |
| PV01 | Inkprod_va | Log capital productivity real value added based: $\ln (\mathrm{rva} / \mathrm{nk})$ |
| PV02G1 | Inlprod_rev | Growth rate (from t-1): log. labor prod., real revenue based |

## CompNet <br> The Competitiveness Research Network

| Variable Code | Vroductivity |  |
| :--- | :--- | :--- |
| PV02 | Inlprod_rev | Definition |
| PV03G1 | Log labor productivity, real |  |
| revenue based: In(rrev/l) |  |  |

## Conn Net The Competitiveness Research Network

### 5.2.3 Labour Variables

Table 12 Labour Variables

| Variable Code | Labour |  |
| :---: | :---: | :---: |
|  |  |  |
|  | Variable Name | Definition |
|  | Dummies |  |
| LDOO | high_growth | D = 1, if firm had high employment growth in last 3 years |
| LD01 | t10_I_C | $D=1$, if Top10 firm by employee-number, country level |
| LD02 | t10_I_M | $D=1$, if Top10 firm by employee-number, macseclevel |
| LD03 | t10_I_2D | $D=1$, if Top10 firm by employee-number, sectorlevel |
|  | Ratios |  |
| LROO | Ic_rev | Ratio: wageshare: nom. labor cost / nom. Revenue |
| LR01 | Ic_va | Ratio: wageshare: nom. labor cost / nom. valueadded |
| LR02 | tertshare | Share of employees with tertiary education |
| LR03 | ulc | Ratio: Unit labor costs: nom. labor cost / real value-added |
|  | Values |  |
| LV21GH | firm | Haltiwanger-Davis-Schuh ${ }^{27}$ growth rate (from t-1): labor. |
| LV21GH | firm_neg | Haltiwanger-Davis-Schuh growth rate (from t-1): labor, only negative |

[^18]
## Conn Net The Competitiveness Research Network

| Variable Code | Labour |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| LV21GH | firm_pos | Haltiwanger-Davis-Schuh growth rate (from t-1): labor, only positive |
| LV24 | Rwage | Real wage |
| LV00 | avg_wage | Ratio: wage as average labor cost per employee and year (nlc/l) |
| LV01 | jcr_pop_C | Job creation rates, country level, population |
| LV02 | jcr_pop_M | Job creation rates, macsector level, population |
| LV03 | jcr_pop_MS | Job creation rates, macsecszclass level, population |
| LV04 | jcr_pop_N | Job creation rates, NUTS2 level, population |
| LV05 | jcr_pop_2D | Job creation rates, sector level, population |
| LV01 | jcr_sam_C | Job creation rates, country level, sample |
| LV02 | jcr_sam_M | Job creation rates, macsector level, sample |
| LV03 | jcr_sam_MS | Job creation rates, macsecszclass level, sample |
| LV04 | jcr_sam_N | Job creation rates, NUTS2 level, sample |
| LV05 | jcr_sam_2D | Job creation rates, sector level, sample |
| LV11 | jdr_pop_C | Job destruction rates, country level, population |

## COn N N P T The Competitiveness Research Network

|  | Labour |  |
| :---: | :---: | :---: |
| Variable Code | Variable Name | Definition |
| LV12 | jdr_pop_M | Job destruction rates, mac sector level, population |
| LV13 | jdr_pop_MS | Job destruction rates, macsec-szclass level, population |
| LV14 | jdr_pop_N | Job destruction rates, NUTS2 level, population |
| LV15 | jdr_pop_2D | Job destruction rates, sector level, population |
| LV11 | jdr_sam_C | Job destruction rates, country level, sample |
| LV12 | jdr_sam_M | Job destruction rates, macsector level, sample |
| LV13 | jdr_sam_MS | Job destruction rates, macsec-szclass level, sample |
| LV14 | jdr_sam_N | Job destruction rates, NUTS2 level, sample |
| LV15 | jdr_sam_2D | Job destruction rates, sector level, sample |
| LV21G1 | L | Growth rate (from t-1): labor <br> = number of employees |
| LV21G3 | L | Growth rate (from t-3): labor = number of employees |
| LV21 | L | Labor: number of employees in headcounts |
| LV22 | wage_premium_pop_2D | wage premium as \% deviation from sector median, population |

## CompNet The Competitiveness Research Network

| Variable Code | Labour |  |  |
| :---: | :---: | :---: | :---: |
|  | Variable Name | Definition |  |
| LV23 | wage_premium_sam_2D | wage premium | as \% |
|  |  | deviation from | industry |
|  |  | median, sample |  |

### 5.2.4 Trade Variables

Table 13 Trade Variables

| Variable Code | Trade <br> Variable Name Definition |  |
| :---: | :---: | :---: |
|  |  |  |
|  | Categorical |  |
| TCOO | exp_dest | Categorical variable <br> indicating export <br> destinations  |
| TC01 | exp_imp_rel | Categorical variable indicating the direction of trade |
| TC02 | exp_time_3y | Categorical variable indicating the timing of exports |
| TC03 | exp_top10 | Categorical variable indicating large exporters |
| TCO4 | imp_dest | Categorical variable indicating the origins of imports |
| TC05 | imp_time_3y | Categorical variable indicating the timing of imports |
| TC06 | imp_top10 | Categorical variable indicating large importers |

## Conn Net The Competitiveness Research Network

| Variable Code | Trade |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
|  | Dummies |  |
| TD01 | 2w_exterior_adj | D = 1, if exEU exports \& imports > inEU exp \& imp, adj. |
| TD03 | 2w_extersale_adj | $\begin{aligned} & \text { D = 1: exEU exp. > inEU exp. } \\ & \text { \& exEU imp. < inEU imp., adj } \end{aligned}$ |
| TD07 | 2w_interior_adj | $D=1$ : inEU trade vol. (exp. \& imp.) > exEU trade vol., adj. |
| TD09 | 2w_intersale_adj | $D=1$ : inEU exp. > exEU exp. <br> \& inEU imp. < exEU imp., adj |
| TD13 | 2w_total_adj | $D=1$, if firm is twoway trader <br> (exporting \& importing), adj. |
| TD14 | Exp | D $=1$, if exporting |
| TD15 | exp_adj | $\mathrm{D}=1$, if exporting, adj. |
| TD15 | exp_adj_con2 | D = 1, if exporting now and the year before, adj. |
| TD17 | exp_adj_con3 | $D=1$, if 3 years consecutive exporter intra-EU ( $\mathrm{t}-2, \mathrm{t}-1, \mathrm{t}$ ), adj. |
| TD18 | exp_adj_net | D = 1, if net exporter (exports>imports), adj. |
| TD19 | exp_adj_new2 | $D=1$, if new exporter in $t$ (and no exports in $\mathrm{t}-1$ ), adj. |
| TD21 | exp_adj_non2 | $D=1$, if not exporting $(t-1, t)$, adj. |
| TD22 | exp_adj_non3a | $\begin{aligned} & D=1 \text {, if not exporting ( } t-1, t \text {, } \\ & t+1) \text {, adj. } \end{aligned}$ |
| TD23 | exp_adj_stop1 | $\mathrm{D}=1$, if exporter in $\mathrm{t}-1$, but not in t , adj. |

## COMை Net The Competitiveness Research Network

| Variable Code | Trade |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| TD24 | exp_adj_stop3a | $D=1$, if exporter in $t-1 \& t$ but not in $t+1$, adj. |
| TD26 | t10_exp_adj_C | D = 1, if Top10 exporter, country level, adj. |
| TD27 | t10_exp_adj_2D | D = 1, if Top10 exporter, sector level, adj. |
| TD30 | exp_ex | D = 1, if exporting extra-EU |
| TD31 | exp_ex_adj | $D=1$, if exporting extra-EU, adj. |
| TD54 | exp_in | $D=1$, if exporting intra-EU |
| TD55 | exp_in_adj | $D=1$, if exporting intra-EU, adj. |
| TD88 | Imp | D = 1, if importing |
| TD89 | imp_adj | D = 1, if importing, adj. |
| TD90 | imp_adj_con2 | $D=1$, if 2 years consecutive importer ( $\mathrm{t}-1, \mathrm{t}$ ), adj. |
| TD93 | t10_imp_adj_C | D = 1, if Top10 importer, country level, adj. |
| TD94 | t10_imp_adj_2D | D = 1, if Top10 importer, sector level, adj. |
| TD97 | imp_ex | $D=1$, if importing extra-EU |
| TD98 | imp_ex_adj | $D=1$, if importing extra-EU, adj. |
| TDa7 | imp_in | D = 1, if importing intra-EU |
| TDa8 | imp_in_adj | $D=1$, if importing intra-EU, adj. |
| TDc0 | exp_adj_new3 | $D=1$, if new exporter in $t$ (and no exports in both t-2 and t-1) |

## Conn Net The Competitiveness Research Network

| Variable Code | Trade |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| TDc1 | exp_adj_non3b | $D=1$, if not exporting ( $t-2, t-$ 1, t), adj. |
| TDc2 | exp_adj_stop3b | $D=1$, if exports in $t-2, t-1$ but not in $t$, adj. |
| TDc3 | exp_val_swi | $D=1$, if exports in $t-1$, but not in $\mathrm{t}-2$ and not in t , adj. |
| TDc4 | imp_adj_con3 | $D=1$, if 3 years consecutive importer (in t-2, t-1 and t), adj. |
| TDc5 | imp_adj_new2 | $D=1$, if imports in $t$, but no imports in t-1 |
| TDc6 | imp_adj_new3 | $D=1$, if imports in $t$, but no imports in t-2 and t-1 |
| TDc7 | imp_adj_non2 | $D=1$, if no imports in t-1 and t |
| TDc8 | imp_adj_non3a | $D=1$, if no imports in $t-1, t$, and $\mathrm{t}+1$ |
| TDc9 | imp_adj_non3b | D = 1, if non-importer (no imports in $\mathrm{t}-2, \mathrm{t}-1$, and t ) |
| TDd0 | imp_adj_stop3b | $D=1$, if firm imported in both $\mathrm{t}-2$ and $\mathrm{t}-1$, but not in t , adj. |
| TDd1 | imp_adj_swi | $D=1$, if firm imported in both $t-2$ and $t$, but not in $t-1$, adj. |
| TDd2 | imp_adj_stop1 | $D=1$, if imports in $t-1$, but not in $t$, adj. |

## Ratios

## CompNet The Competitiveness Research Network

| Variable Code | Trade |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| TR00 | exp_adj_pop_C | Ratio: exports, adj., share of total, country level, pop. |
| TR01 | exp_adj_pop_2D | Ratio: exports, adj., share of total, sector level, pop. |
| TR02 | exp_adj_rev | Ratio: Export Ratio: exports adj. / nom. Revenue |
| TR03 | exp_adj_sam_C | Ratio: exports, adj., share of total, country level, sample |
| TR04 | exp_adj_sam_2D | Ratio: exports, adj., share of total, sector level, sample |
| TR05 | exp_adj_va_rev | Ratio: value added in export (adj.) revenue: exp*nva/nrev |
| TR36 | imp_adj_pop_C | Ratio: imports, adj., share of total, country level, pop. |
| TR37 | imp_adj_pop_2D | Ratio: imports, adj., share of total, sector level, pop. |
| TR38 | imp_adj_rev | Ratio: import Ratio: imports adj. / nom. Revenue |
| TR39 | imp_adj_sam_C | Ratio: imports, adj., share of total, country level, sample |
| TR40 | imp_adj_sam_2D | Ratio: imports, adj., share of total, sector level, sample |
| TR67 | imp_exp_adj | Ratio: import intensity $=$ imp/exp, adj. |
|  | Values |  |
| TV02 | exp | Exports |
| TV02G1 | exp_val_adj | Growth rate (from t-1): adjusted exports |

## CompNet The Competitiveness Research Network

| Variable Code | Trade |  |
| :--- | :--- | :--- |
| TV02G1 | exp_val | Definition |
| TV03 | exp_adj | Growth rate (from t-1): |
| TV04 | exp_ex | Exports, adj. |
| TV05 | exp_ex_adj | Exports extra-EU |
| TV06 | exp_in | Exports extra-EU, adj. |
| TV07 | exp_in_adj | Exports intra-EU |
| TV08 | imp_adj | Imports |
| TV09 | imp_ex | Imports, adj. |
| TV10 | imp_ex_adj | Imports extra-EU |
| TV11 | imp_in | Imports extra-EU, adj. |
| TV12 | imp_in_adj | Imports intra-EU |
| TV13 |  | Imports intra-EU, adj. |
|  |  |  |

### 5.2.5 Finance Variables

Table 14 Finance Variables

| Variable Code | Finance |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| Estimates |  |  |
| FCO7 | y_zombie_intcov_pos | Categorical: Duration of current spell as zombie |
|  | Dummies |  |
| FDOO | absconstr | $D=1$, if firm is absolutely credit constrained |

## Conn Net The Competitiveness Research Network

| Variable Code | Finance |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| FD01 | safe | $D=1$, if firm is financially constrained |
| FD02 | t10_rev_C | $D=1$, if firm is among Top10 revenue firms, country level |
| FD03 | t10_rev_M | $D=1$, if firm is among Top10 revenue firms, mac-sector level |
| FD04 | t10_rev_2D | D = 1, if firm is among Top10 revenue firms, sector level |
| FD05 | zombie_intcov_pos | $D=1$, if int. payed >op. profit $>0$ \& no high growth for 3 years |
| FD06 | zombie_intcov | $D=1$, if int. payed $>$ op. profits \& no high growth for 3 years |
| FD07 | zombie_negprof | $D=1$, if op. profits $<0 \&$ no high labor growth for 3 years (BoE) |
| FD08 | t10_Ic_nom_C | D = 1, if Top10 nom. labor cost firm, country level |
| FD09 | t10_rk_C | $D=1$, if firm is among Top10 real capital firms, country level |
| FD10 | t10_rva_C | D $=1$, if firm is among Top10 real value added firms, country level |
| FD11 | t10_ifa_M | D = 1, if Top10 intangible fixed assets, mac-sector level |

## NOM N N T The Competitiveness Research Network

| Variable Code | Finance |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| FD12 | t10_lc_nom_M | D = 1, if Top10 nom. labor cost firm, mac-sector level |
| FD13 | t10_rk_M | $D=1$, if firm is among Top10 real capital firms, mac-sector level |
| FD14 | t10_rva_M | $D=1$, if firm is among Top10 real value added firms, macsec level |
| FD15 | t10_ifa_2D | D $=1$, if Top10 intangible fixed assets, sector level |
| FD16 | t10_lc_nom_2D | D = 1, if Top10 nom. labor cost firm, sector level |
| FD17 | t10_rk_2D | $D=1$, if firm is among Top10 real capital firms, sector level |
| FD18 | t10_rva_2D | $D=1$, if firm is among Top10 real value added firms, sector level |
| FD19 | t10_ifa_C | D $=1$, if Top10 intangible fixed assets, country level |
|  |  | ios |
| FROO | capcost_m | Ratio: capital cost / intermediate inputs |
| FR01 | cash_ta | Ratio: cash / total assets |
| FR02 | cashflow_ta | Ratio: cash flow / total assets |
| FR03 | collateral_ta | Ratio: nominal capital / total assets |
| FR04 | costcov_lc_m | Cost coverage rate $1=$ nrev / $n \mathrm{nl}+\mathrm{nm}$ |

## COMை Net The Competitiveness Research Network

| Variable Code | Finance |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| FR05 | costcov_all | Cost coverage rate 2 = nrev / nlc + nm + capcost |
| FR06 | depr_ta | Ratio: depreciation / total assets |
| FR07 | div_ta | Ratio: dividends / total assets |
| FR08 | equity_debt | Ratio: equity / debt |
| FR09 | equity_ta | Equity ratio: equity / total assets |
| FR10 | fingap | Ratio: Financial gap: (nom. Investment (ninvest) cashflow)/nrev |
| FR11 | ifa_k | Ratio: nom. intangible fixed assets / nom. capital |
| FR12 | inte_debt | Ratio: interest paid / $\begin{aligned} & 0.5^{*}(\operatorname{debt}(\mathrm{t}-1)+\operatorname{debt}(\mathrm{t})) \\ & \text { (implicit rate) } \end{aligned}$ |
| FR13 | inv_rev | Ratio: inventories / nom. revenue |
| FR15 | Ic_capcost | Ratio: nom. labor cost / nom. capital cost |
| FR17 | Ic_m | Ratio: nom. labor cost / nom. intermediate inputs |
| FR18 | leverage | Ratio: Leverage: debt (longterm \& short-term) / total assets |
| FR19 | op_inte | Ratio: operating profits / interest payments |

## COMDNET The Competitiveness Research Network

| Variable Code | Finance |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| FR20 | pcm_kfix | Price cost margin without capital costs, assuming fixed k |
| FR21 | pcm_kvar | Price cost margin incl. capital cost |
| FR22 | profitmargin | Ratio: Operating profits / nom. Revenue |
| FR23 | rd_costs | Ratio: nom. R\&D <br> expenditure / total costs |
| FR24 | rd_m | Ratio: nom. R\&D <br> expenditure / nom.  <br> intermediate inputs |
| FR25 | rev_capcost | Ratio: nom. revenue / capital costs |
| FR26 | rev_ener | Ratio: nom. revenue / nom. energy inputs |
| FR27 | rev_lc | Ratio: nom. revenue / nom. labor cost |
| FR28 | rev_lc_m | Ratio: nom. revenue / nom. labor cost + nom. intermediate inputs |
| FR29 | rev_m | Ratio: nom. revenue / nom. intermediate inputs |
| FR30 | rk_I | Ratio: capital intensity: real capital / labor |
| FR31 | roa | Ratio: return on total assets $=$ op. profit $/ 0.5^{*}($ ta(t- $\text { 1) }+\operatorname{ta}(\mathrm{t}))$ |

## Conn Net The Competitiveness Research Network

| Variable Code | Finance |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| FR32 | trade_credit | Ratio: accounts payable / total assets |
| FR33 | trade_debt | Ratio: accounts receivable / total assets |
| FR34 | va_ener | Ratio: nom. value-added / nom. energy inputs |
| FR35 | va_rev | Ratio: nom. value-added / nom. revenue |
| FR36 | ifa_rev | Share of intangible $k$ to rev_nom |
| FR37 | invest_k | Ratio of nominal investment to nominal capital |
| FR38 | invest_rev | Ratio of nominal investment to nominal revenue |
| FR39 | rd_share_rev | Ratio: nom. R\&D expenditure / nominal revenue |
|  | Values |  |
| FV14G1 | rk | Growth rate (from t-1): real capital |
| FV14G3 | rk | Growth rate (from t-3): real capital |
| FV31 | rinvest_intan | real intangible investment |
| FV00 | capcost | Capital cost = depr. + interest paid + imputed int. on equity |
| FV01 | debt | Debt: Long-term and shortterm debts |
| FV02 | debt_fin | Debt: current + non-current <br> liabilities - accounts payable |

## Conn Net The Competitiveness Research Network

| Variable Code | Finance |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| FV03 | n_ener | nominal energy inputs (also abbreviated as nei) |
| FV04 | nk | Nominal capital stock |
| FV04 | nk | Nominal capital stock |
| FV05 | nlc | Nominal labor costs |
| FV05 | nlc | Nominal labor costs |
| FV06 | nm | Nominal intermediate inputs |
| FV06 | nm | Nominal intermediate inputs |
| FV07 | nrd |  <br> Development expenditure |
| FV08G1 | nrev | Growth rate (from t-1): nom. revenue |
| FV08 | nrev | Nominal revenue |
| FV08 | nrev | Nominal revenue |
| FV10 | nva | nominal value-added, computed as nrev - nm |
| FV10 | nva | nominal value-added, computed as nrev - nm |
| FV11 | nva_pos | nominal value-added, computed as nrev - nm, only positive values |
| FV12 | nvi | nominal variable inputs (i.e. <br> labor \& intermediate inputs) |
| FV13 | rifa | real intangible fixed assets |
| FV14 | rk | real capital |
| FV15 | rlc | real labor costs |
| FV16 | rm | real intermediate inputs |
| FV17 | rrev | real revenue |

## NOM N N T The Competitiveness Research Network

| Variable Code | Finance |  |
| :---: | :---: | :---: |
|  | Variable Name | Definition |
| FV18 | rva | real value-added, computed as rev-m |
| FV19 | rva_pos | real value-added, only positive values |
| FV20 | ta | Total assets |
| FV21 | y_zombie_intcov_pos | years designated as int. > prof. > 0 zombie (D_zombie_intcov_pos=1) |
| FV22 | y_zombie_intcov | years designated as int > profits <br> zombie <br> (D_zombie_intcov=1) |
| FV23 | y_zombie_negprof | years designated as negative profit <br> zombie <br> (D_zombie_negprof =1) |
| FV24 | etr | Effective tax rate |
| FV25 | invest_intan | Nominal intangible investments |
| FV26 | ninvest | Nominal investment |
| FV27 | Ic_nom_\| | Ratio of nominal labor costs to labor |
| FV28 | rcapcost | Real capital cost |
| FV29 | rinvest | Real investment |
| FV30 | rrd | Real R\&D expenditure |

## CompNet The Competitiveness Research Network

### 5.2.6 Other Variables

Table 15 Other Variables

| Variable Code | Other |  |
| :---: | :---: | :---: |
|  |  |  |
|  | Variable Name | Definition |
|  | Categorical |  |
| OCOO | firm_age | `1 "0-2 years" 2 " $3-5$ years" 3 |
|  |  | "6-25 years" 4 "more than 25 |
|  |  | years"' |
| OC | legal | Categorical variable |
|  |  | providing the legal form of |
|  |  | the firm |
|  | Dummies |  |
| OD00 | exit | $D=1$, if firm exits in $t$ or $t+1$ |
| OD01 | firm_age_medium | $\mathrm{D}=1$, if medium aged firm |
|  |  | (age $>5$ \& <= 25) |
| OD02 | firm_age_new | $\mathrm{D}=1$, if new firm (age < 3) |
| OD03 | firm_age_old | D $=1$, if old firm (age > 25 |
|  |  | years) |
| OD04 | firm_age_young | D = 1, if young firm (age >=3 |
|  |  | \& < = 5) |
| OD05 | foreign_own | $\mathrm{D}=1$, if $>50 \%$ of firm is |
|  |  | owned by foreigner(s) |
| OD06 | d_llc | $\mathrm{D}=1$, if firm with limited |
|  |  | liability |
| OD07 | publ_own | $D=1$, if $>50 \%$ of firm is |
|  |  | owned by government |
|  | Values |  |
| OV00 | firm_age | Age of firm in years |
| OV01 | firm_age_atexit | Age of exiting firm, in years |
| OV02 | years_till_exit | Amount of years until firm |
|  |  | exit |

## CompNet The Competitiveness Research Network

Table 16 List of Variables in the Unconditional Descriptive Files

| Unconditional Variables |
| :---: |
| CE32_dm_0 |
| CE33_dm_1 |
| CE34_dm_2 |
| CE35_dm_3 |
| CE36_dm_4 |
| CE37_dm_5 |
| CE38_markup_1_0 |
| CE39_markup_1_1 |
| CE40_markup_1_2 |
| CE41_markup_l_3 |
| CE42_markup_1_4 |
| CE43_markup_I_5 |
| CE44_markup_m_0 |
| CE45_markup_m_1 |
| CE46_markup_m_2 |
| CE47_markup_m_3 |
| CE48_markup_m_4 |
| CE49_markup_m_5 |
| CE50_markup_ml_0 |
| CE51_markup_ml_1 |
| CE52_markup_ml_2 |
| CE53_markup_ml_3 |
| CE54_markup_ml_4 |
| CE55_markup_ml_5 |
| FD00_absconstr |
| FD01_safe |
| FD02_t10_rev_C |
| FD03_t10_rev_M |
| FD04_t10_rev_2D |
| FD05_zombie_intcov_pos |
| FD06_zombie_intcov |
| FD07_zombie_negprof |
| FD08_t10_lc_nom_C |
| FD09_t10_rk_C |
| FD10_t10_rva_C |
| FD11_t10_ifa_M |
| FD12_t10_lc_nom_M |
| FD13_t10_rk_M |
| FD14_t10_rva_M |
| FD15_t10_ifa_2D |
| FD16_t10_lc_nom_2D |
| FD17_t10_rk_2D |
| FD18_t10_rva_2D |

## CompNet

| FD19_t10_ifa_C |  |
| :---: | :---: |
| FRO0_capcost_m |  |
| FR01_cash_ta |  |
| FR02_cashflow_ta |  |
| FR03_collateral_ta |  |
| FR04_costcov_lc_m |  |
| FR05_costcov_all |  |
| FR06_depr_ta |  |
| FR07_div_ta |  |
| FR08_equity_debt |  |
| FR09_equity_ta |  |
| FR10_fingap |  |
| FR11_ifa_k |  |
| FR12_inte_debt |  |
| FR13_inv_rev |  |
| FR15_lc_capcost |  |
| FR17_Ic_m |  |
| FR18_leverage |  |
| FR19_op_inte |  |
| FR20_pcm_kfix |  |
| FR21_pcm_kvar |  |
| FR22_profitmargin |  |
| FR23_rd_costs |  |
| FR24_rd_m |  |
| FR25_rev_capcost |  |
| FR26_rev_ener |  |
| FR27_rev_lc |  |
| FR28_rev_lc_m |  |
| FR29_rev_m |  |
| FR30_rk_l |  |
| FR31_roa |  |
| FR32_trade_credit |  |
| FR33_trade_debt |  |
| FR34_va_ener |  |
| FR35_va_rev |  |
| FR36_ifa_rev |  |
| FR37_invest_k |  |
| FR38_invest_rev |  |
| FR39_rd_share_rev |  |
| FV00_capcost |  |
| FV01_debt |  |
| FV02_debt_fin |  |
| FV03_n_ener |  |
| FV04_nk |  |
| FV05_nlc |  |

## CompNet

| FV06_nm |
| :---: |
| FV07_nrd |
| FV08G1_nrev |
| FV08_nrev |
| FV10_nva |
| FV11_nva_pos |
| FV12_nvi |
| FV13_rifa |
| FV14G1_rk |
| FV14G3_rk |
| FV14_rk |
| FV15_rlc |
| FV16_rm |
| FV17_rrev |
| FV18_rva |
| FV19_rva_pos |
| FV20_ta |
| FV21_y_zombie_intcov_pos |
| FV22_y_zombie_intcov |
| FV23_y_zombie_negprof |
| FV24_etr |
| FV25_invest_intan |
| FV26_ninvest |
| FV27_lc_nom_l |
| FV28_rcapcost |
| FV29_rinvest |
| FV30_rrd |
| FV31_rinvest_intan |
| LD00_high_growth |
| LD01_t10_I_C |
| LD02_t10_I_M |
| LD03_t10_l_2D |
| LROO_Ic_rev |
| LR01_lc_va |
| LRO2_tertshare |
| LR03_ulc |
| LVO0_avg_wage |
| LV21G1_I |
| LV21G3_I |
| LV21GH_firm |
| LV21GH_firm_neg |
| LV21GH_firm_pos |
| LV21_I |
| LV22_wage_premium_pop_2D |
| LV23_wage_premium_sam_2D |

## CompNet

| LV24_rwage |
| :--- |
| OD00_exit |
| OD01_firm_age_medium |
| OD02_firm_age_new |
| OD03_firm_age_old |
| OD04_firm_age_young |
| OD05_foreign_own |
| OD06_d_llc |
| OD07_publ_own |
| OV00_firm_age |
| OV01_firm_age_atexit |
| OV02_years_till_exit |
| PEb0_tfp_0 |
| PEb1_tfp_1 |
| PEb2_tfp_2 |
| PEb3_tfp_3 |
| PEb4_tfp_4 |
| PEb5_tfp_5 |
| PEb7_mpk_0 |
| PEb8_mpk_1 |
| PEb9_mpk_2 |
| PEc0_mpk_3 |
| PEc1_mpk_4 |
| PEc2_mpk_5 |
| PEc3_mpl_0 |
| PEc4_mpl_1 |
| PEc5_mpl_2 |
| PEc6_mpl_3 |
| PEc7_mpl_4 |
| PEc8_mpl_5 |
| PEc9_mpm_0 |
| PEd0_mpm_1 |
| PEd1_mpm_2 |
| PEd2_mpm_3 |
| PEd3_mpm_4 |
| PEd4_mpm_5 |
| PEd5_mrpk_0 |
| PEd6_mrpk_1 |
| PEd7_mrpk_2 |
| PEd8_mrpk_3 |
| PEd9_mrpk_4 |
| PEe2_mrpe_mrpl_1 |
| PEe3_mrpl_2 |
| PEe_5 |

## CompNet

```
PEe4_mrpl_3
PEe5_mrpl_4
PEe6_mrpl_5
PEe7_oe_k_0
PEe9_oe_k_1
PEf1_oe_k_2
PEf3_oe_k_3
PEf5_oe_k_4
PEf7_oe_k_5
PEf9_oe_l_0
PEg1_oe_|_1
PEg3_oe_l_2
PEg5_oe_l_3
PEg7_oe_l_4
PEg9_oe_l_5
PEh1_oe_m_0
PEh2_oe_m_1
PEh3_oe_m_2
PEh4_oe_m_3
PEh5_oe_m_4
PEh6_oe_m_5
PEh7_ps_0
PEh8_ps_1
PEh9_ps_2
PEiO_ps_3
PEi1_ps_4
PEi2_ps_5
PEi3_rts_0
PEi4_rts_1
PEi5_rts_2
PEi6_rts_3
PEi7_rts_4
PEi8_rts_5
PEi9_In_tfp_0
PEj0G1_In_tfp_1
PEjO_In_tfp_1
PEj1_In_tfp_2
PEj2_In_tfp_3
PEj3_ln_tfp_4
PEj4_In_tfp_5
PV00_kprod_va
PV01_Inkprod_va
PV02G1_Inlprod_rev
PV02_Inlprod_rev
PV03G1_Inlprod_va
```


## CompNet

| PV03_Inlprod_va |
| :---: |
| PV04_Insr |
| PV05_Insr_cs |
| PV06_lprod_rev |
| PV07_lprod_va |
| PV08_solowres |
| PV09_solowres_cs |
| TD01_2w_exterior_adj |
| TD03_2w_extersale_ad |
| TD07_2w_interior_adj |
| TD09_2w_intersale_adj |
| TD13_2w_total_adj |
| TD14_exp |
| TD15_exp_adj_con2 |
| TD17_exp_adj_con3 |
| TD18_exp_adj_net |
| TD19_exp_adj_new2 |
| TD21_exp_adj_non2 |
| TD22_exp_adj_non3a |
| TD23_exp_adj_stop1 |
| TD24_exp_adj_stop3a |
| TD26_t10_exp_adj_C |
| TD27_t10_exp_adj_2D |
| TD30_exp_ex |
| TD31_exp_ex_adj |
| TD54_exp_in |
| TD55_exp_in_adj |
| TD88_imp |
| TD90_imp_adj_con2 |
| TD93_t10_imp_adj_C |
| TD94_t10_imp_adj_2D |
| TD97_imp_ex |
| TD98_imp_ex_adj |
| TDa7_imp_in |
| TDa8_imp_in_adj |
| TDc0_exp_adj_new3 |
| TDc1_exp_adj_non3b |
| TDc2_exp_adj_stop3b |
| TDc3_exp_val_swi |
| TDc4_imp_adj_con3 |
| TDc5_imp_adj_new2 |
| TDc6_imp_adj_new3 |
| TDc7_imp_adj_non2 |
| TDc8_imp_adj_non3a |
| TDc9_imp_adj_non3b |

## CompNet

| TDd0_imp_adj_stop3b |
| :--- |
| TDd1_imp_adj_swi |
| TDd2_imp_adj_stop1 |
| TR00_exp_adj_pop_C |
| TR01_exp_adj_pop_2D |
| TR02_exp_adj_rev |
| TR03_exp_adj_sam_C |
| TR04_exp_adj_sam_2D |
| TR05_exp_adj_va_rev |
| TR36_imp_adj_pop_C |
| TR37_imp_adj_pop_2D |
| TR38_imp_adj_rev |
| TR39_imp_adj_sam_C |
| TR40_imp_adj_sam_2D |
| TR67_imp_exp_adj |
| TV02G1_exp_val_adj |
| TV02G1_exp_val |
| TV02_exp |
| TV03_exp_adj |
| TV04_exp_ex |
| TV05_exp_ex_adj |
| TV06_exp_in |
| TV07_exp_in_adj |
| TV08_imp |
| TV09_imp_adj |
| TV10_imp_ex |
| TV11_imp_ex_adj |
| TV12_imp_in |
| TV13_imp_in_adj |

## CompNet

Table 17 List of Decomposition Variables


## Conn Net The Competitiveness Research Network



## CompNet

Table 18 List of Decomposition Variables


## CompNet

| CE53_markup_ml_3_Wnvi |
| :---: |
| CE54_markup_ml_4_Wnrv |
| CE54_markup_ml_4_Wnvi |
| CE55_markup_ml_5_Wnrv |
| CE55_markup_ml_5_Wnvi |
| FR05_costcov_all_Wntc |
| FR11_ifa_k_Wnk |
| FR23_rd_costs_Wntc |
| FR24_rd_m_Wnm |
| FR26_rev_ener_Wnen |
| FR27_rev_lc_Wnlc |
| FR28_rev_lc_m_Wnvi |
| FR30_rk_l_WI |
| FR35_va_rev_Wnrv |
| FR36_ifa_rev_Wnrv |
| FR39_rd_share_rev_Wnrv |
| LROO_Ic_rev_Wnrv |
| LR01_Ic_va_Wnva |
| PEb0_tfp_0_Wrrv |
| PEb1_tfp_1_Wrrv |
| PEb2_tfp_2_Wrrv |
| PEb3_tfp_3_Wrrv |
| PEb4_tfp_4_Wrrv |
| PEb5_tfp_5_Wrrv |
| PEe7_oe_k_0_Wrrv |
| PEe8_oe_k_0_va_Wnva |
| PEe9_oe_k_1_Wrrv |
| PEfO_oe_k_1_va_Wnva |
| PEf1_oe_k_2_Wrrv |
| PEf2_oe_k_2_va_Wnva |
| PEf3_oe_k_3_Wrrv |
| PEf4_oe_k_3_va_Wnva |
| PEf5_oe_k_4_Wrrv |
| PEf6_oe_k_4_va_Wnva |
| PEf7_oe_k_5_Wrrv |
| PEf8_oe_k_5_va_Wnva |
| PEf9_oe_l_0_Wrrv |
| PEgO_oe_l_0_va_Wnva |
| PEg1_oe_I_1_Wrrv |
| PEg2_oe_I_1_va_Wnva |
| PEg3_oe_I_2_Wrrv |
| PEg4_oe_I_2_va_Wnva |
| PEg5_oe_l_3_Wrrv |
| PEg6_oe_I_3_va_Wnva |
| PEg7_oe_I_4_Wrrv |

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| PEg8_oe_I_4_va_Wnva |
| :--- |
| PEg9_oe_I_5_Wrrv |
| PEh0_oe_I_5_va_Wnva |
| PEh1_oe_m_0_Wrrv |
| PEh2_oe_m_1_Wrrv |
| PEh3_oe_m_2_Wrrv |
| PEh4_oe_m_3_Wrrv |
| PEh5_oe_m_4_Wrrv |
| PEh6_oe_m_5_Wrrv |
| PEi9_In_tfp_0_Wrrv |
| PEj0_In_tfp_1_Wrrv |
| PEj1_In_tfp_2_Wrrv |
| PEj2_In_tfp_3_Wrrv |
| PEj3_In_tfp_4_Wrrv |
| PEj4_In_tfp_5_Wrrv |
| PV00_kprod_va_Wrk |
| PV06_Iprod_rev_WI |
| PV07_Iprod_va_WI |
| PV08_solowres_Wrva |
| PV09_solowres_cs_Wrva |

### 5.3 Derivation of Indicators (More Complex Variables)

This section discusses the calculation and theoretical background of a selected number of more complex variables. Specifically, productivity indicators, zombie indicators, indicators of financial constraints, indicators of labour market imperfections/labour market power, the Petrin-Sivadsan gap indicator, markups and job creation and destruction rate indicators.

### 5.3.1 Production Function Estimation, TFP, and Marginal Products

Several indicators within the CompNet database rely on production function estimation techniques. Among others, these include measures of productivity, markups, and allocative efficiency measures. Given the importance of the production function estimation for the CompNet database, we will discuss the applied methodology in this section before we describe the indicators derived from the recovered production function parameters.

We estimate several different types of production functions in gross-output (i.e. real revenues) at the two-digit sector-level. As input variables, we always use capital (i.e. fixed assets), labour (i.e. number of employees), and materials (i.e. intermediate inputs). Variables

## CompNet The Competitiveness Research Network

are deflated using deflators available in Eurostat that are specific for the country, sector (2digit), and year of each observation. Revenues and materials are deflated using sectoral valueadded deflators, while capital is deflated using sectoral capital-specific deflators.

The production function is estimated according to 6 different methodologies:
0. In specification 0 , we assume a CD production function with constant return to scale (CRS) and no fixed costs, and derive the output elasticity of each input as the country-sector-year median cost-share (input expenditure over total costs).

1. In specification 1, we assume a CD production function (from this specification on, no estimation imposes CRS), and estimate the output elasticities using OLS with year fixed effects (FE).
2. In specification 2, we assume a TL production function with second-degree interactions, and estimate the output elasticities using OLS with year FE.
3. In specification 3, we assume a CD production, and estimate the output elasticities using OLS with year fixed effects (FE); unlike specifications 1 and 2 , here, on top of the constant, output elasticities are also allowed to change over time by interacting the inputs with year dummies.
4. In specification 4, we assume a CD production function, and estimate the output elasticities following the two-step control function approach of Ackerberg, Caves and Frazer 2015 (ACF); year FE are implemented by demeaning every variable before estimation.
5. In specification 5, we apply the approach of ACF with year-demeaned variables while assuming a TL production function.

While the cost-based and the OLS approaches are straightforward, the ACF methodology of specifications 4 and 5 may deserve some further explanation. For simplicity, we only refer to the $C D$ case (specification 4). Notice that the original specification of ACF is in value added while we adapt the methodology to a production function in gross output.

Output $y_{t}$ is produced using capital $k_{t}$, labour $l_{t}$, and materials $m_{t}$ according to the following equation (in logs).
(1) $y_{t}=b^{k} k_{t}+b^{l} l_{t}+b^{m} m_{t}+\omega_{t}+\varepsilon_{t}$

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$\omega_{t}$ is the component of productivity observed by the firm but not by the econometrician and $\varepsilon_{t}$ is an unobserved productivity shock.
$\omega_{t}$ follows an $\operatorname{AR}(1)$ process with a productivity shock $\xi_{t}$ that is observed by the firm at the beginning of the period.
(2) $\omega_{t}=g \omega_{t-1}+\xi_{t}$

Substituting equation (2) in equation (1), we get:
(3) $y_{t}=b^{k} k_{t}+b^{l} l_{t}+b^{m} m_{t}+g \omega_{t-1}+\xi_{t}+\varepsilon_{t}$

Materials demand is determined after observing the shock $\xi_{t}$, through an increasing (invertible) function.
(4) $m_{t}=m\left(k_{t}, l_{t}, \omega_{t}\right)$

Once we substitute $\omega_{t}=m^{-1}\left(k_{t}, l_{t}, m_{t}\right)$ in equation (1), the output will depend on a combination of contemporaneous levels of inputs, that we call $\phi_{t}=\phi_{t}\left(k_{t}, l_{t}, m_{t}\right)$. The latter can be easily approximated regressing output on a polynomial in $k_{t}, l_{t}, m_{t}$ (second-degree interactions are used in the CompNet code).
(5) $y_{t}=\phi_{t}+\varepsilon_{t}$

Combining equations (1) and (5), we can derive $\omega_{t}$ as:
(6) $\omega_{t}=\phi_{t}-b^{k} k_{t}-b^{l} l_{t}-b^{m} m_{t}$

Taking the lag of equation (6) and substituting it in equation (3), we get the following equation, with $e_{t}=\xi_{t}+\varepsilon_{t}$ as the residual.
(7) $y_{t}=b^{k} k_{t}+b^{l} l_{t}+b^{m} m_{t}+g \phi_{t-1}-g b^{k} k_{t-1}-g b^{l} l_{t-1}-g b^{m} m_{t-1}+e_{t}$

Notice that $l_{t}$ and $m_{t}$ are endogenous because they depend on $\xi_{t}$. Thus, estimation via OLS would produce biased estimates. Moreover, since $g$ interacts with the output elasticities, we cannot implement a linear 2SLS strategy.

However, we can rely on a system of four moment-conditions based on the exogeneity of $k_{t}$, $\phi_{t-1}, l_{t-1}, m_{t-1}$, to identify the four parameters of interest $\left(b^{k}, b^{l}, b^{m}, g\right)$ using GMM.

Notice that this solution can be only implemented using materials and a proxy variable for $\omega_{t}$ and introducing the "control function" $\phi_{t}$. Otherwise, $\omega_{t}$ would have been part of the residual

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and the lagged inputs would have been endogenous as well (because they depend on $\omega_{t-1}$, which is also a component of $\omega_{t}$ ).

In practice, estimation follows two steps. In the first step, we estimate $\phi_{t}$ via OLS, regressing $y_{t}$ on a second degree polynomial of the inputs $k_{t}, l_{t}, m_{t}$. As a second step, we plug the predicted level of $\phi_{t}$ in equation (7) and run a GMM estimation based on the system of moment conditions just described.

For a translog production function, we follow the same procedure, but the functional form of the production function is:
(8) $y_{t}=b^{k} k_{t}+b^{l} l_{t}+b^{m} m_{t}+b^{k 2} k^{2}{ }_{t}+b^{l 2} l^{2}{ }_{t}+b^{m 2} m^{2}{ }_{t}+b^{k l} k_{t} l_{t}+b^{k m} k_{t} m_{t}+$ $b^{l m} l_{t} m_{t}+\omega_{t}+\varepsilon_{t}$

So, as there are more coefficients to estimate, we also need a higher number of instruments for the moment conditions: $k_{t}, k_{t}^{2}, \phi_{t-1}, l_{t-1}, m_{t-1}, l_{t-1}^{2}, m_{t-1}^{2}, k l_{t-1}, l m_{t-1}, m l_{t-1}$.

The estimation of the production function coefficients (the 'betas') allows deriving the following set of indicators.

## Output Elasticities $\left(\theta^{m}, \theta^{k}, \theta^{l}\right)$

For the CD case, these are simply the coefficients of the production function:
(9) $\theta^{m}=b^{m}$

$$
\begin{align*}
& \theta^{k}=b^{k}  \tag{10}\\
& \theta^{l}=b^{l} \tag{11}
\end{align*}
$$

For the $T L$, these are given by:

$$
\begin{align*}
& \theta^{m}=b^{m}+2 b^{m 2} m^{2}+b^{k m} k+b^{l m} l  \tag{12}\\
& \theta^{k}=b^{k}+2 b^{k 2} k^{2}+b^{k m} m+b^{k l} l  \tag{13}\\
& \theta^{l}=b^{l}+2 b^{l 2} l^{2}+b^{l m} m+b^{k l} k \tag{14}
\end{align*}
$$

## Returns to Scale (RTS)

This is given by the sum of the output elasticities of all inputs:

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$$
\begin{equation*}
\mathrm{RTS}=\theta^{m}+\theta^{k}+\theta^{l} \tag{15}
\end{equation*}
$$

## Total Factor Productivity (TFP)

TFP can be retrieved as the difference between the actual and predicted level of output (in logs):

$$
\begin{equation*}
t f p_{t}=y_{t}-\quad\left(\quad b^{k} k_{t}+b^{l} l_{t}+b^{m} m_{t}\right. \tag{16}
\end{equation*}
$$

$$
\begin{align*}
& \quad t f p_{t}=y_{t}-\left(b^{k} k_{t}+b^{l} l_{t}+b^{m} m_{t}+b^{k 2} k_{t}^{2}+b^{l 2} l_{t}^{2}+b^{m 2} m_{t}^{2}+b^{k l} k_{t} l_{t}+\right.  \tag{17}\\
& \left.b^{k m} k_{t} m_{t}+b^{l m} l_{t} m_{t}\right)
\end{align*}
$$

Where the first and second lines stand for the CD and TL case, respectively, and we use estimated coefficients in the term in brackets.

## Markups

Markups are generally defined as the ratio between the final good price and the marginal cost of production. In CompNet we estimate mark-ups using the methodology by De Loecker \& Warzinsky (2012). According to this methodology, it is possible to retrieve a measure of markup for each flexible input of the production process, therefore we compute markup on intermediate input and labour input ( $\mu_{m}, \mu_{l}$ ); moreover, we include a measure of labour market power from Dobbelaere \& Mairesse (2013) ( $\mu_{D M}$ ):

$$
\begin{equation*}
\mu_{m t}=\theta^{m} \frac{p_{t} q_{t}}{v_{t}} \tag{18}
\end{equation*}
$$

$$
\begin{equation*}
\mu_{l t}=\theta^{l} \frac{p_{t} q_{t}}{w_{t} l_{t}} \tag{19}
\end{equation*}
$$

$$
\begin{equation*}
\mu_{D M t}=\frac{\mu_{l t}}{\mu_{m t}} \tag{20}
\end{equation*}
$$

Where $p_{t} q_{t}$ is nominal revenues (price times quantity), $v_{t}$ nominal material cost and $w_{t}$ nominal labour cost per worker.

## Marginal Product

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From the production function estimation we can also retrieve the Marginal Product (MP) of each production input:

$$
\begin{align*}
& M P_{k}=\theta^{k} \frac{y_{t}}{k_{t}}  \tag{21}\\
& M P_{m}=\theta^{m} \frac{y_{t}}{m_{t}} \\
& M P_{l}=\theta^{l} \frac{y_{t}}{l_{t}} \tag{23}
\end{align*}
$$

## Marginal Revenue Product

Similarly to the previous indicator, we also compute the Marginal Revenue Product of capital and labour (MRPK and MRPL) as in Mertens (2020).
(24) $\quad M R P K_{t}=\frac{\theta^{k} \frac{p_{t} q_{t}}{c_{t}}}{\mu_{m t}} r c_{t}$

$$
\begin{equation*}
M R P L_{t}=\mu_{D M t} \frac{w_{t}}{H I C P_{t}} \tag{25}
\end{equation*}
$$

Where in (24), $c_{t}$ and $r c_{t}$ are respectively nominal and real capital cost, and the other variables are the same as those introduced in earlier. Similarly, in (25) HICP ${ }_{t}$ stands for the Harmonised Index of Consumer Prices.

## Petrin-Sivadasan Gap

We compute the Petrin-Sivadasan gap $\left(P S_{t}\right)$ as constructed in Petrin \& Sivadasan (2013):

$$
\begin{equation*}
P S_{t}=\left|\theta^{l} \frac{p_{t} q_{t}-w_{t}}{l_{t}}\right| r c_{t} \tag{26}
\end{equation*}
$$

## Value Added approximated output elasticities

Finally, we produce a measure of production function elasticity adjusted by the inverse of the ratio of nominal value added over nominal turnover:

$$
\begin{equation*}
\theta^{i}{ }_{V A}=\theta^{i} \frac{p_{t} q_{t}}{v a_{t}} \tag{27}
\end{equation*}
$$

We compute this measure for each of the production function inputs, therefore $i=k, l, m$.

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### 5.3.2 Allocative Efficiency: Static and Dynamic

## Static Allocative Efficiency (Olley and Pakes, 1996)

Olley and Pakes introduced a very simple-to-compute indicator of allocative efficiency measured by the covariance between productivity and size, usually labelled as "OP gap".

Let $y_{s t}$ be productivity in industry $s$ at time $t$, measured as a weighted average of firm-level productivity $\omega_{i t}$, with shares of industry size as weights.

The productivity of industry s can be decomposed as:

$$
\begin{equation*}
y_{s i}=\sum_{i \in S} \theta_{i t} \omega_{i t}=\bar{\omega}_{s t}+\sum_{i \in S}\left(\theta_{i t}-\bar{\theta}\right)\left(\omega_{i t}-\bar{\omega}_{s t}\right) \tag{1}
\end{equation*}
$$

where $S$ is the set of firms belonging to an aggregation level $\mathrm{s}, \theta_{i t}$ and $\omega_{i t}$ represent firm size and productivity of firm $i$ at time $t$, respectively, $\theta_{\text {st }}=\sum_{i \in S}\left(\theta_{i t}-\bar{\theta}\right)\left(\omega_{i t}-\bar{\omega}_{\text {st }}\right)$ bars indicate unweighted means of variables.

The decomposition splits the weighted average of firm productivity into two components: the unweighted mean and the covariance between productivity and firm size. The latter is often interpreted as a measure of allocative efficiency as it reflects the extent to which firms with higher than average productivity have a greater market share in terms of size.

Note that for defining firm size, we always apply denominator weights, i.e. in case of labour productivity size is defined by the labour input, whereas in case of TFP, size is defined in terms of gross output.

Table 19 Overview of Decompositions

| op_decomp_ | country_ | weighted_ or unweighted_ |
| :--- | :--- | :--- |
|  | mac_sector_ | weighted_ or unweighted_ |
|  | nuts2_ | weighted_ or unweighted_ |
|  | industry2d_ | weighted_ or unweighted_ |
| foster_decomp_ | country_ | weighted_ |
|  | mac_sector_nuts2_ weighted_ <br>  Industry2d_ |  |
|  |  | weighted_ |
|  |  |  |

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## Dynamic allocative efficiency (Foster, Haltiwanger, and Krizan, 2006)

The covariance between size and productivity provides a snap-shot of market allocative efficiency, that is, of how resources are allocated at a certain moment in time.

A complementary way of exploring the question is looking at how resources move between two points in time across firms, hoping that they will be released from low productive/exiting units and reallocated to more productive/entering firms.

Let, as before, $y_{s t}$ be aggregation level $s$ productivity at time $t$, measured as a weighted average of firm-level productivity $\omega_{i t}$, size shares in the respective aggregation level as weights. Following Foster et al. (2006), the change in productivity of industry s from time $t-k$ to time $t$ can be decomposed as:

$$
\begin{align*}
& \left.\Delta y_{s t}=\sum_{i \in C} \theta_{i, t-k} \Delta \omega_{i t}+\sum_{i \in C} \omega_{i, t-k}-\widehat{\omega}_{s, t-k}\right) \Delta \theta_{i t}+\sum_{i \in C} \Delta \theta_{i t} \Delta \omega_{-} i t+  \tag{2}\\
& \quad \sum_{i \in N} \theta_{i t}\left(\omega_{i t}-\widehat{\omega}_{s, t-k}\right)-\sum_{i \in X} \theta_{i, t-k}\left(\omega_{i, t-k}-\widehat{\omega}_{s, t-k}\right)
\end{align*}
$$

Where $\Delta$ is the differential operator between $t-k$ and $t ; C$ denotes continuing firms, $N$ denotes entering firms, and $X$ denotes exiting firms; $\vartheta_{i t}$ and $\omega_{i, t}$ represent size and productivity of firm $i$ at time $t$, respectively, $\vartheta_{s t}$ and $\omega_{s t}$ represent the weighted mean size and productivity of aggregation level $s$ at time $t$, respectively. The first three terms capture the contribution of within-firm dynamics, between-firm dynamics and a covariance-term between $\omega_{i, t}$ and the size of firms to the change aggregate in productivity, $y_{s t}$, respectively. The last two terms capture the contribution of entering and exiting firms. In our database, we only compute the first three terms as we do not have reliably information for entry and exit across a large set of countries. The sum of the latter two terms can, however, be recovered by subtracting the first three terms from the aggregate value. We advise, however, to carefully interpret this residuum as entry and exit might also refer to sample entry and exit instead of true entry and exit. A large value in the residuum term may thus reflect a large rotation in the firm sample. We compute this decomposition at the country, industry 2-digits, nuts2 and macro-sector level.

## Petrin-Sivadasan Gap (Petrin and Sivadasan 2013)

Petrin and Sivadasan (2013) proposed a measure of labour's allocative efficiency, based on the absolute difference between the value of labour's marginal product and its marginal cost. Following Petrin and Sivadasan (2013) closely, we approximate the marginal cost of a labour

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input with the average wage. Hence, the absolute gap between the value of the marginal product of labour and its wage can be written as:
(3) $\quad\left|G_{i t}\right|=\left|V M P L_{i t}-w_{i t}\right|$,
where $V M P L_{i t}$ denotes the value of the marginal product of labour, which we derive from a gross output production function. $w_{i t}$ symbolises the average wage. To ensure comparability over time, we deflate $\left|G_{i t}\right|$ using a GDP deflator.

## Hsieh-Klenow Indicator (Hsieh and Klenow 2009)

Building on the work of Hsieh and Klenow (2009), we also provide the dispersion of marginal revenue products in our unconditional data files, which (under very specific assumptions discussed in Hsieh and Klenow (2009) and Haltiwanger et al. (2018)) provides an additional misallocation measure. To do so, we calculate the unconditional industry 2-digits, macrosector, and country level standard deviation of marginal revenue products.

### 5.3.3 Further decompositions

In this vintage, we apply the static productivity decomposition of Olley \& Pakes (1996), as explained above, to further variables, including labour shares and markups. This provides data users with size-weighted aggregates of these variables and allows to understand whether changes in these aggregates are due to changes in unweighted means of variables or due to changes in the covariance between firm size and firm-level values of the variable of interest.

### 5.3.4 Distressed Firms

"Distressed firms", sometimes also called "zombie firms", are often described in the literature as firms which, in a perfectly competitive market, would have been forced to exit the market already. There are many ways of defining zombie firms, see for example Caballero et al. (2008) or McGowan et al. (2013). The CompNet dataset includes three different zombie firm dummy specifications to identify distressed firms. These different indicators have different rationales of defining a zombie firm to mirror the variety present in the literature. In the following the three types of zombie firm indicators are discussed: negative profits, "not-high-growth" and interest coverage-based indicators:

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| Variable: | Zombie_negprof |
| :--- | :--- |
| Description: | Dummy equal 1 if firm reports negative profit for three consecutive <br>  <br> years and is not considered to be high labour growth firm,, 8 and 0 <br> otherwise. |


| Variable: | Zombie_intcov_pos |
| :--- | :--- |
| Description: | Dummy equal 1 if firm reports interest payments exceeding <br> operational profit for three consecutive years and is not considered <br> to be high labour growth firm, and 0 otherwise. The profit is <br> assumed to be positive (i.e. only firms with positive profit are taken <br> into account in this case). |


| Variable: | Zombie_intcov |
| :--- | :--- |
| Description: | Dummy equal 1 if firm reports interest payments exceeding <br> operational profit for three consecutive years and is not considered <br> to be high labour growth firm, and 0 otherwise. The profit may be <br> also negative. |

### 5.3.5 How to compare productivity across industries, sectors, regions, and countries

The CompNet data provides variables measuring productivity at the industry, sector, region, and country level. These productivity measures can be divided into production-function-based measures and productivity variables directly calculated from the data. When comparing these estimates across aggregation levels (industries, sectors, regions, and countries) in CompNet, several aspects have to be considered.

As all production functions are estimated separately for the two-digit industry level in CompNet, the parameters of the production function vary between industries. This induces cross-industry variation in productivity variables derived from these production functions that does not results from true productivity differences between industries, but rather from

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differences in production function parameters (the production technology) of an industry. This makes it impossible to compare levels of production-function-based productivity variables across industries. ${ }^{29}$ We therefore recommend to use non-production-function-based variables for comparing productivity levels across industries, like our labour productivity variable.

A way to mitigate these issues of comparing levels between industries is to rely on comparing percentage changes of productivity between industries. ${ }^{30}$ If the production function is timeconstant, this will eliminate level shifts in productivity between industries due to differences in industry-specific production functions. For time-varying production functions (e.g. the timevarying Cobb-Douglas, or cost shares), productivity will, however, still exhibit jumps between industries due to changes in the production processes of industries that are unrelated to changes in true productivity.

Hence, when it comes to comparing changes, we recommend to either use productivity measures that are not based on production function estimates or productivity variables based on production function estimates with time-constant parameters.

Note that these issues of comparability do not extent to monetary and dimensionless variables that are derived from the production function, e.g. markups or marginal revenue products. Take markups as an example. Although specific production technologies might be associated with higher or lower markups, such markup differences, as opposed to associated differences in total factor productivity, reflect differences in true markups.

Take a high tech industry that manufactures aircrafts and an industry that manufactures ready-mixed concrete as an example. To manufacture one aircraft the firm will need an enormous amount of labour and capital compared to a firm manufacturing one package of ready-mixed concrete. As total factor productivity levels are related to the definition of output units, the aircraft firm will have a much lower total factor productivity than the firm producing ready-mixed concrete. This productivity difference is, however, not informative on differences

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in technical efficiency between these two firms. Yet, markup differences between these two firms will still correctly measure the percentage difference between prices and marginal costs for both firms, and data users can correctly assess differences in price setting market power between these firms. This is because the markup in CompNet is defined as the ratio between prices and marginal costs and is not related to the output unit, nor to the level of costs (as it is a ratio and not a difference between prices and marginal costs).

Due to these comparability issues of production-function-based productivity variables, the 8th vintage of the CompNet data does not report production-function-based productivity variables beyond the industry level. Hence, for higher aggregation levels, the CompNet data does only contain non-production-function-based productivity variables.

### 5.3.6 Indicators of Credit Constraint

For the purpose of the analysis of credit constrained firms and their prevalence, the CompNet dataset contains two indicators, safe and abconstr. The first indicator takes the value 1 if a firm is classified as credit constrained and 0 otherwise. The decision whether the firm is considered credit constrained or not, follows several consecutive steps.

In the first step firms' responses about binding credit constraints from the Survey on Access to Finance of Enterprises (SAFE) ${ }^{31}$ are matched with their financial characteristics available in the AMADEUS database from Bureau van Dijk. In the second step, the impact of several indicators of the firm's financial position on its probability to be credit constrained is estimated. More specifically, the regression equation is the following:
(1) $\quad$ Prob $($ credit_constraint $)=\alpha+\beta_{1} \cdot$ finlev $+\beta_{2} \cdot$ ifp $+\beta_{3} \cdot$ profitmargin + $\beta_{4}$ collateral $+\beta_{5} \cdot$ cash $_{\text {holdings }}+\beta_{6} \cdot \operatorname{lnT} A+\gamma \cdot$ control var $+\varepsilon$,

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where finlev $_{\mathrm{i}}$ is the financial leverage, ifp $_{i}$ is the index of financial pressure, $p m_{i}$ is profit margin, $\operatorname{coll}_{i}$ is collateral, $\operatorname{cash}_{i}$ is cash holding and $T A_{i}$ are the total assets for firm $i$. The control variables are time, industry, firm-size and country-specific effects. For a more detailed explanation of the variables used in the regression, see Ferrando et al. (2015).

The third step is to use the coefficients of the estimated above mentioned probit regression to compute a predicted constrained score for the firms in the CompNet dataset, depending on the value of their financial position indicators. This is what we call the "SAFE score", which is computed as:

$$
\begin{align*}
\text { SAFE_score }_{i}= & -5.47+0.07 \cdot \text { finlev }_{i}+0.46 \cdot \text { ifp }_{i}-0.50 \cdot p m_{i}-0.09 .  \tag{2}\\
& \text { coll }_{i}-1.14 \text { cash }_{i}-0.05 \ln \left(T A_{i}\right)
\end{align*}
$$

Once the firms are assigned, their safe scores are ranked according to their values, a threshold value of the SAFE score above which we can define firms in a given level of aggregation as being credit constrained is calculated. The value of the threshold is time-varying and countryspecific and is set so that the share of firms above this threshold at the country level is the same as the share of credit constrained firms for a given country-year reported in the SAFE survey. In a final step, the safe dummy variable for a given firm is assigned value 1 if the estimated SAFE score index is above the threshold, and 0 otherwise.

While the resulting safe variable itself is a binary dummy, the dataset reports its mean, which gives the share of credit constrained firms in any given level of aggregation. In addition, the variable is also used as a conditional variable for joint distributions, from which we can learn how credit constrained firms differ from unconstrained firms.

The second indicator, abconstr, constructed to detect whether a firm is affected by financial restrictions when planning its investments, is closely related to the strand of the economic literature that suggests using "a-priori" classification of being constrained, based on firms' financial conditions.

For the CompNet dataset, the "a-priori" classification proposed by Ferrando and Ruggieri (2015) is applied. The advantage of this classification is that it takes into consideration a set of variables derived from the balance sheet and profit and loss accounts as well as their connection with different investment/financing scenarios. The various scenarios are based on the interrelation of total investment, financing gap (defined as fixed investment plus the

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change in the net increase in working capital minus cash flow), financial debt and issuance of new shares in any given year.

Thus, the CompNet dummy variable absconstr takes the value 1 when a firm is classified as "absolutely credit constrained" and 0 otherwise. "Absolutely credit constrained" firms are identified as follows:

- firms with positive investment and with total investment higher than the current cash flow as well as a concurrent reduction of debt and capital;
- firms that, although disinvesting, have a positive financing gap.

Similar to the previous safe credit constrained indicator, the dataset reports the mean of the absconstr binary variable, giving the share of absolutely credit constrained firms in any given level of aggregation. The variable is also used as a conditional variable for joint distributions, from which we can learn how absolutely credit constrained firms differ from unconstrained ones.

### 5.3.7 Indicators of Market Imperfection

This group of indicators is designed to capture product and labour market imperfections and is based on work by De Loecker and Warzynksi (2012).

## Product Markup

CompNet calculates firm- and time-specific markups based on different gross output production function specifications by using the framework of De Loecker and Warzynski (2012). The associated markup formula writes:

$$
\text { (1) } \quad \mu_{i t}=\alpha_{i t}^{M} * \frac{P_{i t} Q_{i t}}{P_{i t}^{M} M_{i t}},
$$

where $\mu_{i t}$ denotes the markup, $\alpha_{i t}^{M}$ is the output elasticity of intermediate inputs, and $\frac{P_{i t} Q_{i t}}{P_{i t}^{M} M_{i t}}$ is the inverse of the share of intermediate input expenditures in revenues. ${ }^{32}$ We recover $\alpha_{i t}^{M}$ from estimating a production function based on different aggregation levels, different functional form assumption and different factors of production. In particular, we estimate

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Cobb-Douglas and translog production functions (see Section 5.3.1). Arguably, the most sophisticated version of our markup estimates is the one based on the translog production function. However, as in practise we face a trade-off between the number of observations that can be used to estimate consistent parameters and the number of variables or lags included in the regression, we also apply simpler forms of the production functions (i.e. CobbDouglas). When using our markup estimates we also recommend having a look at cost-share based estimates of output elasticities and markups and the non-parametric competition indicators that we provide. The latter contain price-cost margins, Hirschman-Herfindahl indices, and profit margins.

## Labour Market Power

Following a recent stream of work (e.g. Dobbelaere \& Mairesse (2013), Mertens (2020)), we measure labour market power, $\gamma$, by dividing the markup formulas from De Loecker and Warzynski (2012), based on firms labour input decisions with the corresponding markup formula for firms' intermediate input decision:
(2) $\quad \mu^{M}=\theta^{M} * \frac{P_{i t} Q_{i t}}{z_{i t} M_{i t}}$
(3) $\mu^{L}=\theta^{L} * \frac{P_{i t} Q_{i t}}{w_{i t} L_{i t}}$
(4) $\frac{\mu^{L}}{\mu^{M}}=\gamma$
where $\mu^{X}$ and $\theta^{X}$ respectively denote the markup based on the input decision of input $X=$ $\{L, M\}$ and the output elasticity of input $X . P_{i t}, Q_{i t}, z_{i t}, w_{i t}, M_{i t}, L_{i t}$ respectively are the output price, output quantity, unit cost for intermediates, wage, intermediate input quantity, labour quantity. For a detailed derivation of this parameter, we refer to the online appendix section of Mertens (2020).

### 5.3.8 Job Creation Rates (JCR) and Job Destruction Rates (JDR)

To analyse job flows at a given level of aggregation, we follow the seminal paper of Davis et al. (1996). The measures are based on the firm-level growth rate of employment, which is computed in the following way:

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(5) $\quad X_{i t}=0.5 \cdot\left(E_{i t}+E_{i t-1}\right)$ and $g_{i t}=\frac{\left(E_{i t}-E_{i t-1}\right)}{X_{i t}}$

Where $X_{i t}$ is the firm average employment ( $E_{i t}$ and $E_{i t-1}$ are the employment in current and previous time point for a particular firm) and $g_{i t}$ is the firm-level growth rate of employment. Since the growths rate incorporates both entry and exit, it also accounts for the creation and destruction respectively.

In particular, in the CompNet dataset, the job creation and destruction rates are estimated at the industry 2-digits, macro-sector, nuts2, macro-sector-size-class and country levels. For example, at the two-digit sector level the growth rate has to be weighted by a firm weight in the following way:
(6) $\quad$ Firm weight $=\frac{X_{i t}}{X_{s t}}$ and the weighted growth rate is Firm weight $\cdot g_{i t}$ where $X_{s t}$ is the average employment for a particular sector. Therefore, at the two-digit sector level, the growth rate should be adjusted by the firm weight. Finally, the JCR and JDR are the sum of all positive and negative weighted growth rates respectively. We calculate JCR and JDR measures in terms of population equivalents (i.e. weighted versions) and sample data equivalents (i.e. unweighted versions).

### 5.4 Data Collection and Harmonization

CompNet works bilaterally with national statistical institutes, central banks, or ministries in several European countries to create the CompNet dataset. This allows immediate feedback from and to data providers to solve any problem that may arise quickly and efficiently. There are several important concerns regarding firm-level data: confidentiality, the treatment of outliers, or comparability of inputs. The following subsections elaborate on the way CompNet deals with these concerns.

### 5.4.1 Confidentiality

To ensure absolute confidentiality, the code created by the CompNet team is run by the data providers of CompNet themselves. This way, the CompNet team is never directly handling any confidential microdata at the firm-level, but only the anonymized and harmonized output delivered by the individual country teams. The code produces descriptive statistics and regression results at different levels of aggregation (while keeping the rich information of the

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underlying distributions) and ensures that the user of the final data will not be able to uniquely identify individual firms. The result is the micro-aggregated data provided in the CompNet dataset.

The CompNet team and the individual data providers work intensively together in compiling a high-quality dataset and each member institution is able to individually specify conditions to satisfy any national confidentiality regulations.

The CompNet code includes a specific routine, which is run in the final stage of the computation that checks the eventual output cells. This routine includes thresholds for the minimum number of observations, to guarantee that no individual firm can be identified, and tests for statistical dominance. If a cell is based on a limited amount of underlying microobservations, which might make the identification of individual firms possible, the cell will be dropped. However, this dropped information is still accounted for in the total distribution to maintain a high level of representativeness. The second test, the test for statistical dominance, includes thresholds for the largest permissible size share a single observation takes on in a given cell.

These thresholds can be set a priori by the data providers to satisfy their country or institutionspecific conditions. These are the parameters which have been used by most of the data providers:

1. Overall minimum number of observations for all statistics.
2. The minimal number of observations for the $1 \%$ and $99 \%$ percentiles can be adjusted separately.
3. The minimal number of observations for the $5 \%$ and $95 \%$ percentiles can also be adjusted separately.
4. The parameter for statistical dominance can be adjusted. This is the largest permissible share an observation takes on in a cell.

It should be noted that the comparability of all data points actually published is not affected.

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### 5.4.2 Outlier Treatment

In the $8^{\text {th }}$ Vintage of the CompNet dataset a new outlier routine was introduced. The outlier routine is based on four different procedures. Notably, we do not drop any firm observation, but rather replace outlier values in specific variables by missing values.

In a first step we clean the data from meaningless, mostly negative values in a set of variables (e.g. negative revenue). In the second part of the routine, we eliminate values in the labour variable for firms that exhibit extraordinary growth rates in the labour variable. Here, extraordinary growth is defined as a growth that violates the following condition:

$$
\begin{aligned}
& \left(\frac{\text { headcount }(t)}{\text { headcount }(t-1)}-1\right) \sqrt[3]{(\text { headcount }(t-1))} \leq 75 \\
& \left(\frac{\text { headcount }(t-1)}{\text { headcount }(t)}-1\right) \sqrt[3]{(\text { headcount }(t))} \leq 75
\end{aligned}
$$

In the third part of our routine, we clean trade values. If export values exceed turnover by more than a factor of 1.5 , the trade information is replaced with missing values. Such cases likely occur when trade and balance sheet data are collected at different points in time.

Finally, we eliminate capital, turnover, intermediate input expenditure, labour cost, and labour values for the top two and bottom three percent values in the distribution of the ratios of turnover over labour, turnover over labour costs, turnover over capital, turnover over intermediate input expenditures, capital over labour, and intermediates over labour. Notably, we only replace variables by missing if they are flagged as outlier with respect to the ratios involving the respective variable. This means, we replace capital observations only with respect to outliers in turnover over capital and capital over labour ratios by missing, but not with respect to the ratio of turnover to labour.

In addition to this basic variable, we also apply the same outlier cleaning to R\&D and energy expenditures for the ratios of turnover to R\&D expenditures and turnover to energy expenditures.

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### 5.4.3 Weighting Procedure

The $8^{\text {th }}$ Vintage of the CompNet dataset uses a new weighting procedure which includes population weights derived from business registries to calculate the appropriate weights. Weights are based on the number of firms in a given industry and size class.

To illustrate the general weighting procedure ${ }^{33}$, let us define $x$ as the variable we want to compute a descriptive statistic of, and $x_{i}$ with $\mathrm{i}=1,2, \ldots n$ as the individual observation on $x$ of firm i. The sample number of firms, $n$, is equal to variable_ $N$ in the output dataset. Then the individual weight $v_{i}$ is defined as

$$
\begin{equation*}
v_{i}=\frac{\text { firms }_{-} y_{-} z}{m_{-} y_{-} z} \tag{1}
\end{equation*}
$$

with firms_y_z as the number of firms (of a certain year) of size class $y$ and industry $z$ in the total population and $m_{\_} y_{-} z$ as the number of firms in the sample with non-missing variables for $x$ of the same size class, industry and year. The sum of the weights (= variable_sum_weights ${ }^{34}$ in the output dataset) is then

$$
\begin{equation*}
V=\sum_{i=1}^{n} v_{i} . \tag{2}
\end{equation*}
$$

Then the sum of the individual weights is normalized to $n$ so the actual weight $w_{i}$ is defined as

$$
\begin{equation*}
w_{i}=v_{i} \frac{n}{V} \tag{3}
\end{equation*}
$$

The weighted sample mean $\bar{x}$ can then be calculated as

$$
\begin{equation*}
\bar{x}=\frac{1}{n} \sum_{i=1}^{n} w_{i} x_{i} \tag{4}
\end{equation*}
$$

The weighted sample variance $s^{2}$ is

$$
\begin{equation*}
s^{2}=\frac{1}{n-1} \sum_{i=1}^{n} w_{i}\left(x_{i}-\bar{x}\right)^{2} \tag{5}
\end{equation*}
$$

With the standard deviation as $\sqrt{s^{2}}$. The other moments follow the formula

[^23]
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(6) $\quad m_{\tau}=\frac{1}{n-1} \sum_{i=1}^{n} w_{i}\left(x_{i}-\bar{x}\right)^{\tau}$

Consequently, weighted skewness is defined as
(7) $\quad m_{3} /\left(\sqrt[2]{s^{2}}\right)^{3}$
and the weighted kurtosis as
(8)

$$
m_{4} /\left(m_{2}\right)^{2}
$$

Let $x_{i}$ refer to the $x$ in ascending order, and let $w_{i}$ refer to the corresponding weights of $x_{i}$. To calculate the weighted $p t h$ percentile $x_{p}$, define $P=n p / 100$ and $W_{i}=\sum_{j=1}^{i} w_{j}$. Then one has to find the first index $i$ for $W_{i}>P$.
(9) $\quad x_{p}= \begin{cases}\frac{x_{i-1}+x_{i}}{2} & \text { if } W_{i-1}=P \\ x_{i} & \text { otherwise }\end{cases}$

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### 5.4.4 Data Sources

Table $\mathbf{2 0}$ Country Specific Data Sources


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| Finland | Structural business and financial statement statistics data | SBS | Statistics Finland | Statistics Finland | all | Breaks in 2006, 2013 <br> Own NACE2 concordance used |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | International trade statistics data | ITS | Statistics Finland | Finnish Customs | enterprises <br> trading goods | Intrastat thresholds |
|  | Employment statistics data | FOLK | Statistics Finland | Finnish Centre for Pensions, Statistics Finland | all |  |
| France | Regime of Normal Real Profits | BRN | Statistics France | Statistics France | NFC drawn from total economy | Complementing sources with RSI. <br> BRN covers large firms +788 K |
|  | Simplified Regime for the Self- <br> Employed | RSI | Statistics France |  | NFC drawn from total economy | Complementing sources with BRN. RSI covers small firms below 788K |
| Germany | Amtliche Firmendaten in Deutschland | AFID | Destatis | Federal Statistical Office of Germany and Federal Statistical Offices of the German Länder | NFC drawn from total economy | Manufacturing: only firms with more than 19 employees. |
|  | Kostenstrukturerhebung im <br> Bauhaupt- und <br> Ausbaugewerbe |  |  |  |  | Firms with at least 17.5 K |
|  | Jahreserhebung der Gastgewerbestatistik |  |  |  |  |  |
|  | Jahreserhebung der <br> Handelsstatistik |  |  |  |  |  |
|  | Investitionserhebung im Bereich Verarbeitendes Gewerbe, Bergbau und |  |  |  |  |  |

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|  | Gewinnung von Steinen und Erden |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hungary | Tax registry database of National Tax and Customs Administration | NAV | National Tax and Customs <br> Administration | Central Bank of Hungary | NFC drawn from total economy | Non-mandatory variables for taxrecords are underreported. E.g. 30\% of firms do not report the number of employees |
|  | Business Registry | VR | Statistics Hungary and Central Bank of Hungary |  |  |  |
|  | Export-Import data of <br> Hungarian Enterprises | Külker | Statistics Hungary |  |  |  |
| Italy | microBACH (Bank for the Accounts of Companies Harmonized), ECCBSO (European Committee of Central Balance Sheet Data Offices) |  |  |  |  |  |
| Lithuania | Statistical Survey on the Business Structure (Annual questionnaire $\mathrm{F}-01$ ) | F01 | Statistics Lithuania | Central Bank of Lithuania | NFC drawn from total economy |  |
|  | Business Register | BR | Centre of Register |  |  |  |
|  | Customs declaration | CU | Customs of the Republic of Lithuania |  |  |  |
| Netherlands | Statistics finances of nonfinancial enterprises | SFO | Statistics Netherlands | Statistics <br> Netherlands | NFC drawn from total economy | Full coverage for small firms (< 40 MIn balance sheet total); Large firms (> 40 MIn balance sheet totals) are surveyed |
|  | Business register | ABR | Statistics Netherlands |  | NFC drawn from total economy |  |

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| Poland | Report on revenues, costs and financial result as well as on expenditure on fixed assets | F-01 | Statistics Poland | Central Bank Poland |  | Compnet provided correspondence <br> code used <br> Compnet provided correspondence <br> code used |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual enterprise survey | SP | Statistics Poland |  |  |  |
| Portugal | Integrated Business Account System | SCIE/IBAS | Statistic Portugal | GEE - Ministry of Economic Portugal | NFC drawn from total economy |  |
| Romania | Balance sheet information on non-financial enterprises | Bal. Sheet | Ministry of Public Finances | National Bank of Romania | NFC drawn from total economy |  |
| Slovakia | Annual report on production industries | Reports | Statistics Slovakia | National Bank of Slovakia | NFC drawn from total economy | Exclusion of firms with less than 20 employees. NACE2 concordance: <br> Own system |
|  | Statistical register of organizations | Register | Statistics Slovakia | National Bank of Slovakia | NFC drawn from total economy | Exclusion of firms with less than 20 employees. NACE2 concordance: <br> Own system |
|  | Foreign trade statistics | Customs | Statistics Slovakia | National Bank of Slovakia | NFC drawn from total economy | Exclusion of firms with less than 20 employees. NACE2 concordance: <br> Own system |
| Slovenia | Agency of the Republic of Slovenia for Public Legal Records and Related Services | $\begin{aligned} & \text { AJPES } \\ & \text { (Link) } \end{aligned}$ | Institute of Macroeconomic Analysis and Development of the Republic of Slovenia (IMAD) | Institute of Macroeconomic <br> Analysis and Development of the Republic of Slovenia (IMAD) | Only considering <br> Companies data <br> ( $100 \%$ of them; not the whole <br> Business <br> Register)**; for |  |

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### 5.4.5 Harmonization of Input Data

For the sake of improving comparability, the CompNet Team introduced a set of definitions for the input variables used for the creation of the CompNet Dataset Table 23.

Table 21 Raw Input Variables - Definitions

| Variable | First Best | Second Best | Third Best |
| :---: | :---: | :---: | :---: |
| Finance |  |  |  |
| Fixed assets | Sub item of non-current assets (yearly average) consisting of capital (tangible fixed assets) + intangible fixed assets + other fixed assets (mainly financial long-term assets) | Fixed assets at a particular point in time |  |
| Capital | Balance sheet item tangible fixed assets (yearly average), subitem of fixed assets and non-current assets: only land, machinery, equipment, buildings and other durables (does not include long-term financial assets!) + intangible fixed assets (see definition below; acquired - not developed in-house intellectual property (patents, licences, copyrights, trademarks) and goodwill) | Tangible fixed assets at a particular point in time |  |
| Intangible fixed assets | Related balance sheet item intangible fixed assets (yearly average): acquired - not developed in-house - intellectual property (patents, licences, copyrights, trademarks) and goodwill | Intangible fixed assets at a particular point in time |  |
| Other fixed assets | Basically all fixed assets (yearly average), that could not be subsumed under tangible fixed assets or intangible fixed assets: contains mainly long-term financial assets such as shares in affiliated enterprises, loans to affiliated enterprises, stocks, securities or bonds held not for immediate sale and unpaid capital | Other fixed assets at a particular point in time |  |
| Current assets | Current assets (yearly average) are assets according to IAS 1.66: expected to be realised in the entity's normal operating cycle, held primarily for the purpose of trading. Sub-items are: accounts receivable, total inventories and other current assets (including cash and cash equivalents) | Current assets at a particular point in time | cash and cash equivalents + accounts receivable + inventories |
| Cash and cash equivalents | Balance sheet item cash and cash equivalent (yearly average), it is a sub-item of other current assets: value of a company's assets that are cash or can be converted into cash immediately. These include cash means, bank accounts, marketable securities, commercial paper, treasury bills and short-term government bonds with a maturity date of three months or less. | Cash and cash equivalents at a particular point in time |  |

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| Variable | First Best | Second Best | Third Best |
| :---: | :---: | :---: | :---: |
| Total inventories | Inventories (yearly average) according to IAS 2.6: include assets held for sale in the ordinary course of business (finished goods), assets in the production process for sale in the ordinary course of business (work in process), and materials and supplies that are consumed in production (raw materials). | Total inventories at a particular point in time |  |
| Accounts receivable | Related balance sheet item: accounts receivable (yearly average), sub-item of current assets | Accounts receivable at a particular point in time. |  |
| Other current assets | Basically all current assets (yearly average) that could not be subsumed under accounts receivables and inventories; contains for example cash and cash equivalent (see definition above), prepaid expenses and accrued income. | Other current assets at a particular point in time |  |
| Total assets | Total assets refer to the sum of current and fixed assets (noncurrent assets) (yearly average) and should match the sum of liabilities (current and non-current) + total shareholder funds (equity). | Total assets at a particular point in time. |  |
| Total shareholder funds (equity) | Balance sheet item total shareholders' funds (yearly average): includes shares issued, retained earnings, additional paid-in capital, reserves, non-controlling interest; should be equal to total assets - liabilities | Shareholder funds (equity) at a particular point in time. | total shareholder funds |
| Non-current liabilities | Also called long-term liabilities (yearly average) in the balance sheet; includes all liabilities that are not due within the next 12 months. See also definition of current liabilities. | Non-current liabilities at a particular point in time | long term debt + provisions |
| Long-term debt | Sub-item of non-current liabilities: 1) loans (yearly average) due in more than 12 months. Includes bank loans, loans from affiliated companies, shareholder loans or loans from anyone else; 2) Bonds beyond 12 months + Convertible bonds beyond 12 months | Long term debt at a particular point in time |  |
| Other noncurrent liabilities | Basically all non-current liabilities (yearly average) that could not be classified as long-term debt: deferred income tax, provisions for pension plans etc. Should be equal to noncurrent liabilities minus long-term debt | Other noncurrent liabilities at a particular point in time |  |
| Current <br> liabilities | Current liabilities (yearly average) According to IAS 1.60: A liability shall be classified as current when it satisfies any of the following criteria: (a) it is expected to be settled in the entity's normal operating cycle; (b) it is held primarily for the purpose of being ; traded; (c) it is due to be settled within twelve months after the balance sheet date; or (d) the entity | Current <br> liabilities at a particular point in time | short-term <br> debt + <br> accounts <br> payable |

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| Variable | First Best | Second Best | Third Best |
| :---: | :---: | :---: | :---: |
|  | does not have an unconditional right to defer settlement of the liability for at least twelve months after the balance sheet date. All other liabilities shall be classified as non-current. <br> Should be equal to short-term debt + accounts payable + other current liabilities. |  |  |
| Total debt | long-term debt Sub-item of non-current liabilities: 1) Loans (yearly average) due in more than 12 months. Includes bank loans, loans from affiliated companies, shareholder loans or loans from anyone else; 2) Bonds beyond 12 months + Convertible bonds beyond 12 months + short-term debt Subitem of current liabilities: 1) Loans (yearly average) to banks and other lenders due within less than 12 months; 2) Bonds + Convertible bonds | Short-term debt at a particular point in time |  |
| Accounts payable | Related balance sheet item: accounts payable (yearly average), sub-item of current liabilities; accounts payable are a business to business agreement in which a customer can purchase goods on account (without paying cash up front), paying the supplier at a later date. | Accounts payable at a particular point in time. |  |
| Other current <br> liabilities | Basically all current liabilities (yearly average) that could not be subsumed under short-term debt and accounts payable: current income tax liabilities, provisions, advance payments received from customers, outstanding wages, outstanding social security contributions etc.; should be equal to current liabilities - short-term debt - accounts payable | Other current liabilities at a particular point in time |  |
| Gross Output | Gross output includes: 1) Turnover at factor cost: gross sales revenues minus customer discounts, returns and allowances; excluding indirect taxes but including subsidies on products and production. (Sales include: revenues from selling manufactured finished- or semi-finished goods, revenues from selling goods bought for resale, and revenues from services offered.) +2 ) increase in the stock/inventory of manufactured finished - or semi-finished products +3 ) Capitalized internal activities, i.e. increase in the value of total assets by construction of own machinery, self-constructed buildings or other self-constructed investment goods (excluding software, licenses, patents, copyrights developed in-house). <br> This definition does not include other non-financial revenues (e.g. revenues from liquidating reserves, unexpected payments of demands that have been already written off etc. or revenues from selling tangible or intangible non-financial | Valued at market prices |  |

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| Variable | First Best | Second Best | Third Best |
| :---: | :---: | :---: | :---: |
|  | fixed assets). Furthermore, financial revenues are also excluded. |  |  |
| Labour cost | Gross wages and salaries paid to employees, other monetary or non-monetary expenses for employee benefits that could be attributed to the current accounting period, including all costs incurred from hiring labour, i.e. social security contributions, payroll taxes, benefits... - should be equal to position "employee benefits expense" in the statement of profit and loss (nature of expense method!). If possible, do not include share payment systems or payments to non-active staff (e.g. pension payments). | Total employee benefits expense (including pension payments to retired staff) |  |
| Intermediate inputs | All expenses of the firm for products and services acquired valued at basic prices, i.e. excluding Non-VAT taxes on products but including subsidies on products. Definition includes all expenses for raw materials and consumables, expenses for components, expenses for energy, expenses for goods intended for resale and expenses for hired services. (If items from income statement are used: expenses for purchased materials and hired services only according to the classification of expenses by nature method.) | Intermediate inputs valued at market prices |  |
| Energy Input | Sub-item of intermediate inputs; all expenses of the firm for energy covering all sorts of fuels, heat or electricity (e.g. solid fuels like coal or wood, liquid fuels like gasoline, gas fuels like natural gas). It should refer to operating expenses, ideally excluding expenditures for further resale or expenditures used as inputs for further production (e.g. coke from coal or ammonia from natural gas). |  |  |
| R\&D expenditures <br> (New in CompNet) | Research and development (R\&D) refers to the work a business conducts for the innovation, introduction and improvement of its products and procedures. R\&D expenditures are operating expenses (not expenditures for purchasing R\&D-related fixed assets like laboratory equipment) related to the firm's research and development. |  |  |
| Operating <br> profit/loss <br> (EBIT) | IAS 1.92 EBIT (Earnings Before Interest and Taxes) according to the "cost of goods sold approach" = Revenues - Costs of goods sold + Other income -Distribution costs -Administrative expenses - Other expenses; IAS 1.91 EBIT according to the "nature of expense method" $=$ Revenue + Other income $+/-$ Changes in inventories of finished goods and work in progress - Raw materials and consumables used - Employee benefits | revenues (turnover) intermediate inputs - labour cost depreciation |  |

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| Variable | First Best <br> expense - Depreciation and amortisation expense - Other <br> expenses (including purchased services) | Second Best | Third Best |
| :---: | :---: | :---: | :---: | :---: |
| Interest paid <br> and financial <br> charges | All interest payable on any borrowings, i.e. bonds, loans, <br> convertible debt or lines of credit |  |  |

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| Variable | First Best | Second Best | Third Best |
| :---: | :---: | :---: | :---: |
| Effective Tax Rate | Ratio of corporate taxes on pre-taxes income |  |  |
| Trade |  |  |  |
| Export value | Exports valued at factor cost: Nominal export turnover (see definition of turnover; unadjusted exports) excluding indirect taxes, tariffs etc., but including subsidies on products and production. (The unadjusted value represents the value from the balance sheet or customs source that depending on the source may already be adjusted by the country specific annual threshold, but not the country specific maximum threshold that will be applied by the code.) | Valued at market prices: including |  |
| Exports to <br> extra-EU | Valued at factor costs: Nominal export turnover (unadjusted exports) outside EU (see definition of exports and turnover) excluding indirect taxes, tariffs etc., but including subsidies on products and production. (The unadjusted value represents the value from the balance sheet or customs source that depending on the source may already be adjusted by the country specific annual threshold, but not the country specific maximum threshold that will be applied by the code.) | Valued at market prices |  |
| Exports to intra-EU (new in CompNet) | Valued at factor costs: Nominal export turnover (unadjusted exports) within EU (see definition of exports and turnover) excluding indirect taxes, tariffs etc., but including subsidies on products and production. (The unadjusted value represents the value from the balance sheet or customs source that depending on the source may already be adjusted by the country specific annual threshold, but not the country specific maximum threshold that will be applied by the code.) | Valued at market prices |  |
| Import value | Expenses for imported products and services acquired valued at basic prices, i.e. excluding Non-VAT taxes or tariffs on products but including subsidies on products. Imports include purchases of goods intended for resale. | Imports valued <br> at market prices |  |
| Imports from extra-EU (new in CompNet) | Expenses for imported products and services acquired from outside the EU valued at basic prices, i.e. excluding Non-VAT taxes or tariffs on products but including subsidies on products. Imports include purchases of goods intended for resale. Note that the sum of intra- and extra-EU imports should be equal to the total import value | Valued at market prices |  |
| Imports from intra-EU (new in CompNet) | Expenses for imported products and services acquired from the EU valued at basic prices, i.e. excluding Non-VAT taxes or tariffs on products but including subsidies on products. Imports include purchases of goods intended for resale. Note | Valued at market prices |  |

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| Variable | First Best | Second Best | Third Best |
| :---: | :---: | :---: | :---: |
|  | that the sum of intra- and extra-EU imports should be equal to the total import value |  |  |
| Other |  |  |  |
| Industry 2digits | Two-digit division number according to NACE Rev. 2 |  |  |
| NUTS2 | Four-digit code (combination of country and region) according to Commission Regulation (EU) 2016/2066 of 21 November 2016 amending the annexes to Regulation (EC) No 1059/2003 of the European Parliament and of the Council on the establishment of a common classification of territorial units for statistics (NUTS) |  |  |
| Number of firms in the population in a given sector and size-class | Number of firms in the total population in a given NACE 2 2digit sector and size class; size classes according to the number of employees |  |  |
| Firm's birth year | The year of the creation of the legal unit |  |  |
| Firm's exit year | The year when the firm has been deleted from the business register. |  |  |
| Foreign ownership | Dummy that equals one if more than $50 \%$ of the firm's shares are controlled by foreign owners and 0 otherwise. |  |  |
| Labour | Headcounts of the number of employees (yearly average) with employed shareholders/owners excluded | Headcounts at <br> a certain date | Full time equivalent |
| Legal form | Categorical variable taking the values: 1 = limited liability companies and limited liability partnerships; 2 = Sole proprietorship; 3 = unlimited liability partnerships; 4 = Co-operative societies; 5 = Non-profit making bodies; 6 = other legal forms (e.g. nationalised firms, publicly owned firms, state or local authority monopolies); unknown = missing. |  |  |
| Public or nonprofit enterprise | Categorical variable taking the values: $1=$ more than 50\% of the firm`s shares are held by the government directly or indirectly by firms/associations controlled by the government; 2 = more than $50 \%$ of the firm's shares are held by non-profit organization(s) or indirectly by firms/associations controlled by non-profit organizations; 3 = government and non-profit organization(s) hold together more than $50 \%$ of the |  |  |

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$\left.\begin{array}{c|c|c|c|}\hline \text { Variable } & \text { First Best } & \text { Second Best } & \text { Third Best } \\ \hline \text { shares of the firm directly or indirectly; 4 = otherwise } \\ \text { (private firm) }\end{array}\right)$

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Table 22 Country specific Definitions of Input Variables

| Variable / Country | BE* | HR* | CZ | DK | FI | FR | DE | HU | IT* | LT | NL | PL | PT | RO | SK | SI | ES | SE | CH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed assets | 2 | 2 | 1 | 2 | 1 | 2 | 2 | 2 | 2 | 2 |  | 1 | 2 |  | 2 | 1 | 2 | 2 |  |
| Capital | 2 | Other | 1 | 2 | 1 | 2 | 2 | 2 | 2 | 2 |  | 1 | 2 |  | 3 | 1 | 2 | 2 |  |
| Intangible fixed assets | 2 | 2 | 1 | 2 | 1 | 2 | 2 | 2 | 2 | 2 |  | 1 | 2 |  | 2 | 1 | 2 | 2 |  |
| Other fixed assets | 2 | 2 | 1 | 2 | 1 | 2 | 2 | 2 | 2 | 2 |  | 1 | 2 |  | 0 | 1 | 2 | 2 |  |
| Current assets | Other | 2 | 1 | 2 | 1 | 2 | 2 | 2 | Other | 2 |  | 1 | 2 |  | 2 | 1 | Other | 2 |  |
| Cash and cash equivalents | Other | 2 | Other | 2 | 1 | 2 | 2 | 2 | Other | 2 |  | 1 | 2 |  | 0 | 1 | Other | 2 |  |
| Total inventories | 2 | 2 | 1 | 2 | 1 | 2 | 0 | 2 | 2 | 2 |  | 1 | 2 |  | 2 | 1 | 2 | 2 |  |
| Accounts receivable | Other | 2 | 1 | 2 | 1 | 2 | 0 | 2 | Other | 2 |  | 1 | 2 |  | 2 | 1 | Other | 2 |  |
| Other current assets | Other | 2 | 1 | 2 | 1 | 2 | 2 | 2 | Other | 2 |  | 1 | 2 |  | 0 | 1 | Other | 2 |  |
| Total assets | 2 | 2 | 1 | 2 | 1 | 2 | 2 | 2 | 2 | 2 |  | 1 | 2 |  | 2 | 1 | 2 | 2 |  |
| Total shareholder funds (equity) | Other | 2 | 1 | 2 | 1 | 2 | 2 | 2 | Other | 2 |  | 1 | 2 |  | 2 | 1 | Other | 2 |  |
| Non-current liabilities | Other | 2 | 1 | 2 | 1 | 2 | 2 | 2 | Other | 2 |  | 1 | 2 |  | 0 | 1 | Other | 2 |  |
| Long-term debt | Other | 2 | 1 | 2 | N/A | 2 | 2 | 2 | Other | 2 |  | 0 | 2 |  | 0 | 1 | Other | 2 |  |
| Other non-current liabilities | Other | 2 | 1 | 2 | N/A | 2 | 2 | 2 | Other | 2 |  | 0 | 2 |  | 0 | 1 | Other | 2 |  |
| Current liabilities | Other | 2 | 1 | 2 | 1 | 0 | 2 | 2 | Other | 2 |  | 1 | 2 |  | 0 | 1 | Other | 2 |  |
| Total debt | Other | 2 | 1 | 2 | 1 | 2 | 2 | 2 | Other | 2 |  | 0 | 2 |  | 2 | 1 | Other | 2 |  |
| Accounts payable | Other | 2 | 1 | 2 | 1 | 2 | 2 | 2 | Other | 2 |  | 1 | 2 |  | 2 | 1 | Other | 2 |  |
| Other current liabilities | Other | 2 | 1 | N/A | N/A | 2 | 2 | 2 | Other | 2 |  | 0 | 2 |  | 0 | 1 | Other | 2 |  |
| Gross Output | Other | Other | 1 | 2 | 1 | 1 | 1 | 1 | Other | 1 |  | 1 | 2 |  | 1 | 1 | Other | 1 |  |
| Labour cost | Other | 1 | 1 | 1 | 1 | 1 | 2 | 1 | Other | 1 |  | 1 | 1 |  | 1 | 1 | Other | 1 |  |
| Intermediate inputs | Other | 1 | 1 | 2 | 1 | 1 | 2 | 1 | Other | 2 |  | 1 | 1 |  | 1 | 1 | Other | 1 |  |
| Energy Input |  | 1 | N/A | 1 | 1 | 2 | 2 | 1 |  | 1 |  | 1 | 1 |  | 1 | 1 |  | 1 |  |
| R\&D expenditures | 0 | 1 | N/A | N/A | N/A | 0 | 2 | 0 | Other | 0 |  | 0 | 0 |  | 0 | N/A | 0 | N/A |  |
| Operating profit/loss (EBIT) | Other | 2 | 2 | 2 | 1 | 2 | 1 | 1 | 1 | 1 |  | 1 | 1 |  | 1 | 1 | Other | 1 |  |

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| Variable / Country | BE* | HR* | CZ | DK | FI | FR | DE | HU | IT* | LT | NL | PL | PT | RO | SK | SI | ES | SE | CH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest paid and financial charges | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | Other | 1 |  | 1 | 1 |  | 1 | 1 | 1 | 1 |  |
| Depreciation | Other | 1 | 1 | 2 | 1 | 1 | 1 | 1 | Other | 1 |  | 1 | 1 |  | 1 | 1 | 2 | 1 |  |
| Profits and losses before taxes | Other | 2 | 1 | 2 | 1 | 1 | 1 | 1 | Other | 2 |  | 1 | 1 |  | 2 | 1 | Other | 1 |  |
| Cash flow (from profit/loss statement) | Other | 3 | 1 | 3 | 1 | 3 | 1 | 1 | 0 | 1 |  | 3 | 1 |  | 3 | 1 | Other | 3 |  |
| Dividends | 0 | 0 | 1 | 1 | 1 | 1 | 0 | 1 | 0 | 1 |  | N/A | Unknowns |  | 1 | N/A | 0 | 1 |  |
| Gross Investment |  | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 |  | 1 | 1 |  | 1 | N/A |  | 1 |  |
| Effective tax rate |  | 1 | 1 | 0 | 1 | 1 | 1 | 1 | 1 | 1 |  | 1 | 1 |  | 1 | 1 |  | 1 |  |
| Export value | 0 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 0 | 1 |  | 1 | Other |  | 1 | 1 | 0 | 1 |  |
| Exports to extra-EU | 0 | 0 | 1 | 0 | 1 | 1 | 0 | 0 | 0 | 1 |  | N/A | Other |  | 1 | 1 | 0 | 1 |  |
| Exports to intra-EU | 0 | 0 | 1 | 0 | 1 | 1 | 0 | 0 | 0 | 1 |  | N/A | Other |  | 1 | 1 | 0 | 1 |  |
| Import value | 0 | 1 | 1 | 2 | 1 | 1 | 0 | 0 | 0 | 1 |  | 1 | Other |  | 1 | N/A | 0 | 1 |  |
| Imports from extraEU | 0 | 0 | 1 | 0 | 1 | 1 | 0 | 0 | 0 | 1 |  | N/A | Other |  | 1 | N/A | 0 | 1 |  |
| Imports from intraEU | 0 | 0 | 1 | N/A | 1 | 1 | 0 | 0 | 0 | 1 |  | N/A | Other |  | 1 | N/A | 0 | 1 |  |
| Industry | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |  | 1 | 1 |  | 1 | Other | 1 | 1 |  |
| nuts2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |  | 0 | 1 |  | 1 | Other | 1 | 1 |  |
| Firm's birth year | Other | 1 | 1 | 1 | N/A | 1 | 1 | 1 | Other | 1 |  | N/A | Other |  | 1 | Other | Other | 1 |  |
| Firm's exit year | 1 | 1 | 1 | 1 | N/A | 0 | 0 | 1 | 1 | 0 |  | N/A | Other |  | 1 | N/A | 1 | 1 |  |
| Foreign ownership | 0 | 1 | 1 | 1 | 1 | 0 | 0 | 1 | 0 | 0 |  | 1 | Other |  | 1 | N/A | 0 | 1 |  |
| Labour | 1 | 2 | 1 | 2 | 1 | 1 | 2 | 1 | Other | 1 |  | 2 | 1 |  | 1 | 3 | 1 | 2 |  |
| Legal form | 1 | 1 | 1 | 1 | 1 | 0 | 0 | 1 | 1 | 1 |  | N/A | 1 |  | 1 | N/A | 1 | 1 |  |
| Public ownership | 0 | 1 | 1 | N/A | 1 | 0 | 0 | 2 | 0 | 0 |  | 1 | 0 |  | 1 | N/A | 0 | 1 |  |
| Share of skilled labour | 0 | 0 | N/A | N/A | 0 | 0 | 0 | 0 | 0 | 0 |  | N/A | 0 |  | 0 | N/A | 0 | 1 |  |

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Notes: 0: "not available" - 1: "first-best definition"according to Table $22-2$ : "second-best definition" - 3: "third-best definition" 35
${ }^{\text {a }}$ Second best definition (2) for manufacturing sectors

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### 5.4.6 List of Macro Sectors and Industries

Table 23 List of Macro-Sectors and Industries Included in the 8th Vintage


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| NACE | Macro- | Industry |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Rev. 2 | sector in | Description | in | Description |
| Section | CompNet |  | CompNet |  |
|  |  |  | 79 | Travel agency, tour operator and other reservation service and related activities |
| N |  |  | 80 | Security and investigation activities |
|  |  |  | 81 | Services to buildings and landscape activities |
|  |  |  | 82 | Office administrative, office support and other business support activities |

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### 5.5 Approaches to measure allocative efficiency

The CompNet database includes provides estimates of allocative efficiency based on three different measurement approaches. They are described in detail in the following subsections.

### 5.5.1 Dispersion of marginal products (Hsieh \& Klenow 2009))

Perhaps the most influential work of the recent stream of research in the field of allocative efficiency constitutes the article by Hsieh \& Klenow (2009). Those authors provide a simple model showing how dispersion in marginal products of production factors have a negative impact on aggregate productivity. The basic intuition behind this approach is that an aggregate output-maximizing planner would allocate production factors to firms where they generate the highest marginal product, leading in the long-run to an equalization of marginal products across firms. Any deviation from this first-best allocative efficient scenario indicates the existing of allocative inefficiencies. ${ }^{36}$

While we do not provide the exact quantification of aggregate productivity losses due to misallocation using the Hsieh \& Klenow (2009) approach, the CompNet database provides readily available statistics on the dispersion (i.e. standard deviation) of marginal products in various aggregation levels (e.g. two-digit industry-level, country-level, etc.). Notably, in contrast to the original framework of Hsieh \& Klenow (2009), the marginal products in the CompNet data are based on a (semi-)parametric estimation of firms' production function.

### 5.5.2 Lost-output gaps (Petrin \& Sivadasan (2013))

Similar to Hsieh \& Klenow (2009), Petrin \& Sivadasan (2013) calculate lost-output gaps as a measure of allocative inefficiency based on wedges between the value of the marginal products of input factors and observed unit input costs. Formally, for the labour input this implies:

$$
\begin{equation*}
G A P L_{i t}=w_{i t}-V M P L_{i t}, \tag{4.1}
\end{equation*}
$$

where $w_{i t}$ denotes the wage and $V M P L_{i t}$ is the value of the marginal products of labour (i.e. the marginal products of labour evaluated at output prices). Holding input costs constant, these wedges give a monetary measure of the firm-level output change. As Petrin \& Sivadasan (2013) show, in a basic growth accounting framework, the average across all absolute values of these firm-level wedges equals the counterfactual aggregate output gain from reallocating

[^24]
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one unit of the input factor (here labour) across all firms in the optimal direction (i.e. the direction that increases aggregate output).

In the CompNet database, we follow Petrin \& Sivadasan (2013) and calculate firm-level absolute wedges between wages and the value of marginal products of labour. For other input factors, we do not apply this procedure, as we do not have information on unit input costs for other input factors. Again, marginal products are calculated from a (semi-)parametric estimation of firms' production function.

### 5.5.3 Covariance between size and productivity (Olley \& Pakes (1996))

An alternative measure of allocative efficiency applied in the literature is based on the covariance between size and productivity. Olley \& Pakes (1996) show that aggregate productivity, which is a weighted average of firm-level productivity, can be decomposed into the unweighted average of firm-level productivity and the covariance between the weight of economic productivity (i.e. size or economic importance of the firm) and firm-level productivity:

$$
\begin{equation*}
\Omega_{j t}=\sum s_{i t} \omega_{i t}=\bar{\omega}_{j t}+\operatorname{cov}_{j t}\left(s_{i t}, \omega_{i t}\right) \tag{4.2}
\end{equation*}
$$

where $s_{i t}$ is the share of economic activity. $\Omega_{i j}, \bar{\omega}_{j t}$, and $\operatorname{cov}_{j t}$ denote aggregate productivity, average firm productivity and the covariance between firm-level size and productivity for aggregation level $j$, respectively. $\omega_{i t}$ is firm-level productivity. $\operatorname{cov}_{j t}($.$) measures the extent$ to which more productive firms are larger. Under the premise that it is desirable that firms that are more productive should possess larger market shares (i.e. should be larger and should employ a larger share of the available input factors), higher values of $\operatorname{cov}_{j t}($.$) indicate a higher$ level of allocative efficiency. Under this logic, changes in $\operatorname{cov}_{j t}($.$) reflect changes in the$ allocative efficiency or between-firm productivity within aggregation level $j$. In constrast, changes in $\bar{\omega}_{j t}$ reflect changes in within-firm productivity. ${ }^{37}$

In the CompNet database, we provide this decomposition for various variables, including productivity measures. When using total factor productivity measures, we apply output weights as weights of firms' economic activity, while we rely on headcount-weights when using labour productivity.

[^25]
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[^0]:    ${ }^{1}$ https://www.comp-net.org/data/

[^1]:    ${ }^{2}$ Available in the complete version of this User Guide
    ${ }^{3}$ Indicators and variables are in many occasions used interchangeably, especially with respect to naming convention we do not distinguish between variables and indicators. However, in some specific cases indicators refer to more complex variables following certain assumptions or requiring more demanding calculations.

[^2]:    ${ }^{4}$ These thresholds may vary across countries. For example, in Poland, only firms with more than 10 employees and in Slovakia firms with 20 employees report detailed accountings.

[^3]:    ${ }^{1}$ Germany: The macro-sector Manufacturing and Construction includes only 20e firms.
    ${ }^{2}$ Germany: Macro-sector coverage: Manufacturing (2001-2018), Wholesale and Retail Trade and Accommodation and Food Service Activities (2005-2018), other macro-sectors (2003-2018)

[^4]:    ${ }^{5}$ The small number of firms in sector 19 ("Manufacture of coke and refined petroleum products") makes it incompatible with the confidentiality/disclosure rules that apply to the CompNet dataset.
    ${ }^{6}$ The Netherlands are an exception because financial data could be provided only at the firm group level instead of the standard firm-level.
    ${ }^{7}$ Corresponding to NACE Rev. 2 sections
    ${ }^{8}$ Corresponding to 2 -digit NACE Rev. 2 sectors
    ${ }^{9}$ Corresponding to basic regions for the application of regional policies based on the Nomenclature of Territorial Units for Statistics (NUTS).

[^5]:    ${ }^{10}$ This concerns the TFP variables with codes PEbO - PEb5, PEj0 - PEj5, and PEj0G1 (cf. Table 11), and the nonmonetary marginal productivities variables with codes PEb7 - PEd4 (cf. Table 15).

[^6]:    ${ }^{11}$ The .dta files are compatible with Stata 13 or higher version and .xls files are compatible with MS Excel 2010 and higher. However, many statistical software packages are capable of importing and converting Stata files, e.g. into $R$ by the R-packages readstata13 or haven or via RStudio. Alternatively, you could use file conversion software like StatTransfer.

[^7]:    ${ }^{12}$ Exception: No unconditional distributions are available for the approximated value-added elasticities with respect to capital and labour (e. g. PEe8_oe_k_0_va and PEg4_oe_I_2_va).

[^8]:    ${ }^{13}$ For this reason, the independent distributions of included variables in the descriptive statistics are called unconditionals.

[^9]:    ${ }^{14}$ The weighted joint distributions describe the population of firms reliably only if the sample is a random sample within the respective weight-dimension (i.e. size-class year 2-digit industry).
    ${ }^{15}$ This ensures within-group consistency while maximizing the number of available observations in each group.
    ${ }^{16}$ In theory, the weighted conditional distributions would be comparable across groups. In practice, the group samples are not random samples, and can include only those firms that have complete observations.

[^10]:    ${ }^{17}$ Group "pairs" like input-input would be similarly redundant and thus do not exit.

[^11]:    ${ }^{18}$ The file containing this joint distribution is jd_inp_country_20e_weighted.dta.

[^12]:    ${ }^{19}$ For technical reasons the reported productivity centile dummy names inside the excel files are still in line with the naming scheme of the $6^{\text {th }}$ Vintage of the CompNet dataset. The excel file name does indicate the correct name.

[^13]:    ${ }^{20}$ In the $7^{\text {th }}$ Vintage, the same growth rates were coded FG01_rk_y1 and FG01_rk_y3, respectively - which masked the 'value' type of the underlying variable rk, and still required the _y\# suffix in the variable names.

[^14]:    ${ }^{21}$ This should not be confused with the general weighting procedure that is applied to all indicators. See 5.4.3 in the appendix.

[^15]:    ${ }^{22}$ For more details see Section 2.1

[^16]:    ${ }^{23}$ This only applies to the weighted datasets. The unweighted datasets deliver statistics on the sample. For more information on the weighting procedure see Section 5.4.3.

[^17]:    24 "An organizational unit producing goods or services which have a certain degree of autonomy in decisionmaking. An enterprise can carry out more than one economic activity and can do so at more than one location. An enterprise may consist of one or more legal units."
    ${ }^{25}$ See appendix Section 5.4.4
    ${ }^{26}$ For an assessment see the CompNet cross-country comparability report (2018)

[^18]:    ${ }^{27}$ See Davis, Steven J., John Haltiwanger, and Scott Schuh. "Small business and job creation: Dissecting the myth and reassessing the facts." Small Business Economics 8.4 (1996): 297-315

[^19]:    ${ }^{28}$ High growth firms are defined as firms with a three-year employment growth rate $20 \%$ or more.

[^20]:    29 Note that also the industry-specific cost-share based Solow residual is based on a production function. The simpler Solow residual based on fixed cost shares of $1 / 3$ and $2 / 3$ for capital and labour can, however, be compared across industries as here the parameters of the production function ( $1 / 3$ and $2 / 3$ ) are identical across all industries. Yet, the latter involves the strong assumption that output elasticities are constant and identical across all firms within Europe.
    ${ }^{30}$ This will only solve the issue of comparing productivity across industries for productivity estimates based on time-constant production functions.

[^21]:    ${ }^{31}$ The SAFE is conducted by the ECB jointly with the European Commission twice per year. The survey intends to assess the financial conditions of firms in the euro area (the survey is also conducted for some non-euro area countries). It defines a firm as credit constrained if: the firm reports loan applications which were rejected; the firm reports loan applications for which only a limited amount was granted; the firm reports loan applications which were rejected by the firms because the borrowing costs were too high; the firm did not apply for a loan for fear of rejection (i.e. discouraged borrowers).

[^22]:    ${ }^{32}$ We rely on the intermediate input decision of the firms, since we are aware that different degrees of (in)flexibility of labour inputs across different countries might cause biased estimations of the markup parameters (for details please see De Loecker and Warzynski (2012) and De Loecker, Goldberg, Khandelwal, and Pavcnik (2016).

[^23]:    ${ }^{33}$ The Stata command summarize with option "aweights" is applied. For further details, please refer to https://www.stata.com/manuals13/rsummarize.pdf. One has to take into account that "aweights" is not strictly speaking correct. However, according to statalist (http://www.stata.com/support/faqs/statistics/weights-and-summary-statistics/ ),
    they produce the correct population variance, mean and percentiles. This allows to use sum though pweights are not available.
    ${ }^{34}$ By definition $V$ should be equal to $\sum$ firms_$y_{-} z$ if $m_{-} y_{-} z>0$. However, this is only true at the country-, macro-sector- and macro-sector size class level. At the NUTS2 level as well as the two-digit sector level this would only hold in case of a perfect random sample, e.g. the firms of a certain macro-sector are equally distributed across its two-digit sectors.

[^24]:    ${ }^{36}$ While the approach is widely applied in the literature, it relies on a set of strong assumptions, particularly when it comes to quantifying the exact aggregate productivity losses from dispersion in marginal products of input factors (for discussion see Haltiwanger et al. (2018)).

[^25]:    ${ }^{37}$ This basic decomposition abstracts from exit and entry dynamics. For an extension, properly separating changes in aggregate productivity due to firm entry and exit, please see Melitz \& Polanec (2015).

